2011 Employee Expense Template V1.2 Exito Base	Period	Min Co Electric Distribution   Production Transmission Distribution   MN ND SD Whis MN ND SD Whis	Min Co Gas Min ND	Jur Electric MN ND SD Whis	Jur Gas MN ND
Sintement of Probine Operating Expenses: Fuel & Purchased Energy Power Production Transmission Distribution Customer Accounting Customer Accounting Customer Accounting Sales, Econ Dvlp & Other Administrative & General	Annual Annual Annual Annual Annual Annual Annual Annual	(249) (249) (249) (249) (51) (51) (51) (135) (135) (135)		(385) (26) (25) 0	
Total Operating Expenses: Depreciation Amortization	Annual Annual Annual	(249) (249) (249) (249) (51) (51) (51) (135) (135) (135) (135) (135)		(385) (26) (25) (25)	
Taxes: Property Gross Eamings Tax Deferred Income Tax & ITC Payroll & other Total Taxes: AFUDC	Annual Annual Annual Annual Annual	<u>    0     0     0     0     0     0     </u>	0.0		

duns locome Tax

Junediction Cash Working Capital

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## 2011 Employee Expense Adjustment Adjustment To A&G

Electric		Total	MN	ND	SD	Whisi
Employee Expense Con	cession	(436,311)	(385,000)	(26,041)	(24,912)	(358)
		ETwoFactorAlloc	88.2399%	5.9684%	5.7096%	0.0821%
P T D	57.18% 11.79% 31.03%	(249,482) (51,441) (135,387) (436,311)				

Based on detailed analysis of the 2009 Actual ConCur Employee expense transactions

## 2011 Employee Expense Adjustment Worksheet Based on Review of 2009 Actual Transactions

Adjustment Category	Adjustment Sub-Category	NSPM MN Electric Jurisdiction Amount
Key Word Search*		104,199
Category Search		
	Dues/Clubs**	3,534
	Alcohol (est.)	25,770
	Tickets	10,214
	Sports related	36,515
	Sponsorships	8,649
	Additional Entertainment***	12,257
	EEI (VP & above)	13,142
Transaction Identified Manually		
	VP & above	33,179
	Board of Directors	22,813
Total Identified Expenses Adjustmer	it	270,272
Additional Adjustment****		114,728
	ADJUSTMENT GRAND TOTAL	\$ 385,000

\* Keywords include: anniversary, celebration, entertainment, expo, holiday, christmas, party, retirement, social, team building, and coaching. \*\* Identifies country club and other dues and club membership driven below the line pursuant to last rate case.

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\*\*\* Includes spas, retreats, golf, gala and other identified business purposes we committed to driving below the line.

\*\*\*\*Adjustment estimate for items not identified through search; miscoded and other