



**Forward Sioux Falls**  
 200 N. Phillips Ave., Suite 200  
 Sioux Falls, SD 57104-6058  
 (605) 336-1620

**Invoice**  
 188750

**Invoice Date:** 01/06/2023  
**ID:** 655

Eric Pauli  
 Xcel Energy  
 500 W. Russell St.  
 Sioux Falls, SD 57104

Description	Qty	Rate	Amount
Forward Sioux Falls 2026 Pledge Amount Due 03/01/2023 through 02/29/2024	1	40,000.00	40,000.00

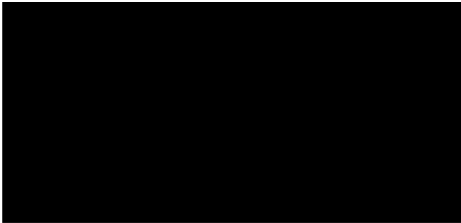
A direct investment in Forward Sioux Falls should be deductible as a trade or business expense, if ordinary and necessary in the conduct of business. Forward Sioux Falls is a joint-venture of the Greater Sioux Falls Chamber of Commerce and the Sioux Falls Development Foundation, both of which qualify as tax exempt organizations under section 501(c)6 of the Internal Revenue code. It is important that you seek the counsel of a qualified tax consultant regarding the deductibility of your investment.

<b>Total:</b>	<b>40,000.00</b>
<b>Amt Paid:</b>	<b>0.00</b>
<b>Balance Due:</b>	<b>40,000.00</b>

ID	Invoice	Invoice Date	Total Due	Total Payment Enclosed
655	188750	01/06/2023	\$ 40,000.00	\$

Eric Pauli  
 Xcel Energy  
 500 W. Russell St.  
 Sioux Falls, SD 57104

**Make checks payable to:**  
 Forward Sioux Falls  
 200 N. Phillips Ave., Suite 200  
 Sioux Falls, SD 57104-6058



Check 1001069261 - 40,000.00 USD



Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644



1001069261

54-382  
412

Date 02/13/23

\$40,000.00 USD

Pay FORTY THOUSAND & 00/100\*\*\*\*\* DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of  
FORWARD SIOUX FALLS  
200 N PHILLIPS AVE STE 200  
SIOUX FALLS SD 57104

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



1360241358-7

For Deposit Only  
ENDORSE HERE  
X PAY TO THE ORDER OF  
FIRST BANK & TRUST  
SIOUX FALLS, SD 57104  
FOR DEPOSIT ONLY  
FORWARD SIOUX FALLS  
0100847978  
DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE  
RESERVED FOR FINANCIAL INSTITUTION USE  
MP

Item Details



Issue Date 02/13/2023

Account Name NSPMN APCD-A/P

Payee FORWARD SIOUX FALLS

Check 1001069261

Item Sequence Number 008287989341

Amount 40,000.00 USD Debit



Status Check Paid

Posting Date 02/22/2023

As of Date 02/22/2023



**Sioux Metro Growth Alliance**

196 E 6th St, Ste 200  
Sioux Falls, SD 57104  
(605) 679-7149  
jessef@siouxmetro.com  
www.sioxmetro.com



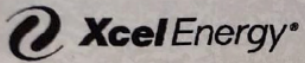
**INVOICE**

BILL TO  
Xcel Energy  
7100 E Rice Street  
Sioux Falls, SD 57110

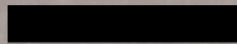
INVOICE 1128  
DATE 01/13/2023  
TERMS Net 30  
DUE DATE 02/12/2023

ACTIVITY	DESCRIPTION	AMOUNT
Membership		31,926.00

BALANCE DUE **\$31,926.00**



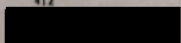
Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644



1001068939

56-382  
412

Date 02/06/23



\$31,926.00 USD

Pay THIRTY-ONE THOUSAND NINE HUNDRED TWENTY-SIX & 00/100\*\*\*\*\* DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of  
SIOUX METRO GROWTH ALLIANCE  
196 E 6TH ST STE 200  
SIOUX FALLS SD 57104

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK. HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Employee #	Check No.	Date
SIOUX METRO GROWTH ALLIANCE	0002024793	00000000	1001068939	02/06/23
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900000635	1128		0.00	\$31926.00
Pymt. Comments: *SMGA ECON DEVL PYMT - SEND CHECK TO ERIC PAULI				

02758265

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# Invoice

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**South Dakota Small Business Development Center  
USD Beacom School of Business  
5116 S Solberg Ave  
Sioux Falls, SD 57108**

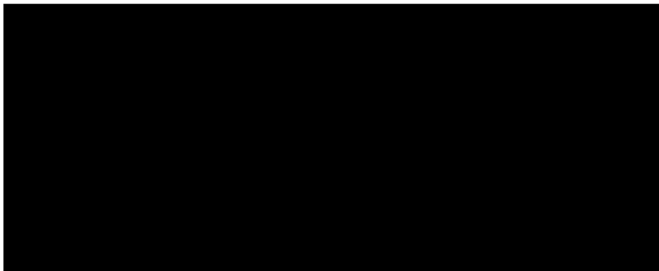
**TAX ID: 46-6000364**

**TO:**

Eric Pauli Xcel Energy 500 W. Russell Street PO Box 988 Sioux Falls, SD 57101	Invoice #: 2023-0001  Invoice Date: 17 October 2023
---	---

Qty.	Description of Merchandise or Service	Amount
	Xcel Energy 2023 Support for: SD SBDC  (No funds from this request will be used for lobbying.)	\$10,000
<b>Total Amount Due</b>		<b>\$10,000</b>

Please make check payable to: **USD Foundation**  
**414 E. Clark Street**  
**Vermillion, SD 57069**



Check 1001081437 - 10,000.00 USD

**Xcel Energy** Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN, 55401  
303-628-2644

1001081437  
56-382/412

Date 10/24/2023

\$10,000.00 USD

Pay **TEN THOUSAND\*\*\*\*\*** **DOLLARS**

VOID IF NOT CASHED IN 90 DAYS

To The Order Of **USD FOUNDATION  
414 E CLARK ST  
VERMILLION SD 57069-2307**

*[Signature]*

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK. HOLD AT AN ANGLE TO VIEW.

**D**

The security features listed below, as well as those not listed, indicate authentic documents. Counterfeit documents may indicate alterations.

**Watermark:** Hold the document up to a light source. The watermark "USD FOUNDATION" is visible in the center of the document.

**Color Shifting Ink:** The numbers "1001081437" on the front of the document change color when viewed from different angles.

**Microprint:** The words "USD FOUNDATION" are printed in tiny characters around the perimeter of the document.

**Security Features:** The document contains several security features, including a watermark, color shifting ink, and microprint.

**ENDORSE HERE** For Deposit Only  
USD Foundation  
20013590  
X FIRST DAKOTA NATIONAL BANK - SU, YANKTON, SD  
091400486  
1073172023

**DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE**  
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Item Details

		Issue Date	10/24/2023
Account Name	NSPMN APCD-A/P	Payee	USD FOUNDATION
Check	1001081437	Item Sequence Number	008689724630
Amount	10,000.00 USD Debit		
Status	Check Paid		
Posting Date	11/01/2023		
As of Date	11/01/2023		



# South Eastern Development Foundation

**To:** Eric Pauli  
Xcel Energy  
500 W. Russell Street  
Sioux Falls, SD 57104

**Date:** October 5, 2023  
**Invoice #:** 2023-29

**Amount:** \$10,000.00

**Description:** 2023 Annual Investment

**Total Due.....**\$10,000.00

500 N. Western Avenue, Suite 100  
Sioux Falls, S.D. 57104  
Phone: (605) 367-5390 Fax: (605) 367-5394

---



Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN, 55401  
303-628-2644



1001080804  
56-382/412

Date 10/09/2023

\$10,000.00 USD

Pay TEN THOUSAND\*\*\*\*\* DOLLARS  
\*\*\*\*\*

VOID IF NOT CASHED IN 90 DAYS

To The Order Of SOUTHEASTERN DEVELOPMENT FOUNDATION  
500 N WESTERN AVE STE 100  
SIOUX FALLS SD 57104-2017

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Check No.	Date
SOUTHEASTERN DEVELOPMENT FOUNDATION	2006937	1001080804	10/09/2023
Payment Ref	Invoice No.	Disc/Wth	Payment amount
1900011648	2023-29	0.00	\$10,000.00

Pymt.Comment: ED CONT TO SE DEVL FOUND - CK TO ERIC ATSFSCENTER

03079972





**SOUTH DAKOTA**  
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

# Invoice

Date: March 9, 2023  
Invoice #2023-06

To: Xcel Energy

Description	Amount
Sponsorship of the 2023 GOED Conference	\$1,500.00
<b>Total Due</b>	<b>\$1,500.00</b>

Make checks payable to: Governor's Office of Economic Development  
711 E. Wells Ave.  
Pierre, SD 57501

**Thank you for your support of Economic Development in South Dakota!**



Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644



1001071916

54-382  
417

Date 03/30/23

\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED & 00/100\*\*\*\*\* DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT  
711 E WELLS AVE  
PIERRE SD 57501

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Employee #	Check No.	Date
GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT	1001071916	00000000	1001071916	03/30/23
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900003695	2023-06		0.00	\$1500.00
Pymt.Comments: *ECON DEVL GOED CONF SUPPORT - CHECK TO ERIC PAULI				

02823253



**Invoice**  
9027

Sioux Falls Development Foundation  
200 N. Phillips Ave.  
Suite #101  
Sioux Falls, SD 57104

**Invoicing Date:** 04/15/2023  
**Member ID:** 5532  
**Invoice Due:** 04/01/2023

Mr. Steve Kolbeck  
Xcel Energy  
PO Box 988  
Sioux Falls, SD 57101

Description	Qty	Rate	Amount
SFDF Dues 04/01/2023 to 03/31/2024	1.00	1,500.00	1,500.00

<b>Total:</b>	1,500.00
<b>Amt Paid:</b>	0.00
<b>Balance Due:</b>	1,500.00

THANK YOU FOR SUPPORTING THE SIOUX FALLS DEVELOPMENT FOUNDATION!

Member ID	Invoice	Due Date	Total Due	Total Payment Enclosed
5532	9027	04/01/2023	\$1,500.00	\$

**Please verify address and provide corrections**  
Mr Steve Kolbeck  
Xcel Energy  
PO Box 988  
Sioux Falls, SD 57101

Correct Address

**Make checks payable to:**  
Sioux Falls Development Foundation  
200 N. Phillips Ave.  
Suite #101  
Sioux Falls, SD 57104

- MasterCard
  Visa
  Discover
  American Express

Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_ Sec. Code \_\_\_\_\_

**From:** [Sioux Falls Development Foundation](#)  
**To:** [Pauli, Eric M](#)  
**Subject:** Your payment has been received  
**Date:** Thursday, May 4, 2023 9:29:36 AM

You don't often get email from info@siouxfalls.com. [Learn why this is important](#)

**EXTERNAL - STOP & THINK** before opening links and attachments.

Transaction was successful.  
Below is your receipt.

**Sioux Falls Development Foundation**  
200 N. Phillips Ave.  
Suite #101  
Sioux Falls, SD, 57104



Invoice Number:	9027	Billing Information:	
Date:	05/04/2023	<b>Xcel Energy</b>	
		PO Box 988	
		Sioux Falls, SD, 57101	
<b>Line Item</b>	<b>Quantity</b>		<b>Total</b>
SFDF Dues	1		\$1,500.00
		Invoice Total:	\$1,500.00
		Amount Paid:	\$1,500.00
		Balance:	\$0.00

Total Payments: \$1,500.00



## XCEL ENERGY 2023 ECONOMIC DEVELOPMENT GRANTS

Xcel Energy is dedicated to the communities we serve by supporting local economic development efforts. We know that our success is directly related to the health and vitality of the communities we serve, and we make every effort to improve the quality of life by investing in them. In 2023, we will award several Economic Development Grants to communities that have an innovative economic development project. We encourage your community to submit an application. The deadline is Friday, September 1, 2023. Please note that each community is only eligible to apply for one grant per calendar year. All applicants, successful or unsuccessful, will be contacted and informed of their application status.

Submit to:

Xcel Energy, Economic Development Program

Attn: Eric Pauli

500 West Russell Street

Sioux Falls, SD 57104

OR

[eric.pauli@xcelenergy.com](mailto:eric.pauli@xcelenergy.com)

For more information please contact:

Eric Pauli, Community Relations Manager

Xcel Energy

C: 605-321-6006

### **About Xcel Energy**

Xcel Energy (NASDAQ: XEL) provides the energy that powers millions of homes and businesses across eight Western and Midwestern states. Headquartered in Minneapolis, the company is an industry leader in responsibly reducing carbon emissions and producing and delivering clean energy solutions from a variety of renewable sources at competitive prices. For more information, visit [xcelenergy.com](http://xcelenergy.com) or follow us on [Twitter](#) and [Facebook](#).

Date: 8/29/23

## Application Form Invoice # 2023-2

Name of community: Garretson Commercial Club

Contact name: Luke Dreckman

Address: PO Box 445, Garretson, SD 57030

Phone: 712-229-2569

Email: Luke.Dreckman@state.sd.us

Total amount requested: \$ 15,000.00 Total cost of project: \$ 27,861.02

Number of jobs created: 9 volunteer positions - increased population

Other sources of funding: Commercial Club, Other grants Amount: \$ 12,861.02

### Community project description:

The Garretson Commercial Club (GCC) in conjunction with with the City of Garretson are looking to install a sound system along the businesses of Main Ave. This sound system would allow access to play a variety of music, advertise, and announce (PA system).

This project includes running wire to light poles and installing speakers to each of the poles along that stretch of Main. It also includes the hardware required to broadcast the musis/sound; such as an amplifier, computer source, media licensing, and mounting hardware.

The City Council has voted to approve this project. City of Garretson will pay the electric cost associated with these units and GCC would cover upkeep cost - including maintenance and replacements as needed.

### Benefit to Community:

This project would give the residents and non-residents a pleasant experience to our community; creating increased business profits, increased sales revenue, and potentially increasing the number of residents to Garretson or surrounding area. This system has the ability to play soundbites/commercials, so local business can create advertisements or the GCC can add in a blurb about local events coming up. In a world where everyone loves immediate information, this sound system can help give them that information. This would bring added enjoyment to Main Ave for guest as they frequent or visit the town. Garretson sees a large volume of visitors due to Devil's Gulch and camping at Split Rock Creek Park and Palisades State Park.

Overall, we feel this will be a benefit not only to economic side of the city, but to all individuals health and well being.

\$5,074 approved grant from Xcel Energy



Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644



1001079448

54-302  
412

Date 09/01/23



\$5,074.00 USD

Pay FIVE THOUSAND SEVENTY-FOUR & 00/100\*\*\*\*\* DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of  
GARRETSON COMMERCIAL CLUB  
PO BOX 445  
GARRETSON SD 57030

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Employee #	Check No.	Date
GARRETSON COMMERCIAL CLUB	0050050883	00000000	1001079448	09/01/23
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900010753	2023-2		0.00	\$5074.00
Pymt.Comments: *ED GRANT-GARRETSON SOUND SYSTEM-CK TO ERIC@SFSC				

03036341



## XCEL ENERGY 2023 ECONOMIC DEVELOPMENT GRANTS

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Submit to:  
Xcel Energy, Economic Development Program  
Attn: Eric Pauli  
500 West Russell Street  
Sioux Falls, SD 57104

OR

[eric.pauli@xcelenergy.com](mailto:eric.pauli@xcelenergy.com)

For more information please contact:  
Eric Pauli, Community Relations Manager  
Xcel Energy  
C: 605-321-6006

### **About Xcel Energy**

Xcel Energy (NASDAQ: XEL) provides the energy that powers millions of homes and businesses across eight Western and Midwestern states. Headquartered in Minneapolis, the company is an industry leader in responsibly reducing carbon emissions and producing and delivering clean energy solutions from a variety of renewable sources at competitive prices. For more information, visit [xcelenergy.com](https://www.xcelenergy.com) or follow us on [Twitter](#) and [Facebook](#).



Date: 9/6/23

# Application Form Invoice # 2023-4

Name of community: \_\_\_\_\_

Contact name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Total amount requested: \$\_\_\_\_\_ Total cost of project: \$\_\_\_\_\_

Number of jobs created: \_\_\_\_\_

Other sources of funding: \_\_\_\_\_ Amount: \$\_\_\_\_\_

Community project description:

Benefit to Community:

\$5,000 approved grant from Xcel Energy

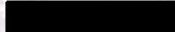


Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644



1001079737

58-382  
412



Date 09/12/23

\$5,000.00 USD

Pay FIVE THOUSAND & 00/100\*\*\*\*\* DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of CITY OF LENNOX  
PO BOX 228  
LENNOX SD 57039

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Employee #	Check No.	Date
CITY OF LENNOX	0002001382	00000000	1001079737	09/12/23
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900009618	2023-4		0.00	\$5000.00
Pymt.Comments: *LENNOX ED GRANT SIGN - CK TO ERIC @ SFSC				

03047905

35 5929793 32125 0 2667093



## XCEL ENERGY 2023 ECONOMIC DEVELOPMENT GRANTS

Xcel Energy is dedicated to the communities we serve by supporting local economic development efforts. We know that our success is directly related to the health and vitality of the communities we serve, and we make every effort to improve the quality of life by investing in them. In 2023, we will award several Economic Development Grants to communities that have an innovative economic development project. We encourage your community to submit an application. The deadline is Friday, September 1, 2023. Please note that each community is only eligible to apply for one grant per calendar year. All applicants, successful or unsuccessful, will be contacted and informed of their application status.

Submit to:  
Xcel Energy, Economic Development Program  
Attn: Eric Pauli  
500 West Russell Street  
Sioux Falls, SD 57104

OR

[eric.pauli@xcelenergy.com](mailto:eric.pauli@xcelenergy.com)

For more information please contact:  
Eric Pauli, Community Relations Manager  
Xcel Energy  
C: 605-321-6006

### **About Xcel Energy**

Xcel Energy (NASDAQ: XEL) provides the energy that powers millions of homes and businesses across eight Western and Midwestern states. Headquartered in Minneapolis, the company is an industry leader in responsibly reducing carbon emissions and producing and delivering clean energy solutions from a variety of renewable sources at competitive prices. For more information, visit [xcelenergy.com](http://xcelenergy.com) or follow us on [Twitter](#) and [Facebook](#).

Date: 8/31/23

## Application Form

Invoice # 2023-3

Name of community: City of Marion SD

Contact name: Alicia Petersen

Address: 398 N Broadway PO Box 94 Marion SD 57043

Phone: 605-648-3539

Email: marionsd@gwtc.net

Total amount requested: \$ 20,000 Total cost of project: \$ \$35,000+

Number of jobs created: 0

Other sources of funding: City/Donated Funds Amount: \$ Remainder

### Community project description:

Our city park is home to 2 baseball/softball fields that are used each summer by the Freeman/Marion Rebels Summer Rec teams, an adult softball league, the school's sanctioned softball team, and a few local traveling sports teams. The City of Marion is working at upgrading the facility a little bit each year with accessibility, upgraded equipment and an improved fan and player experience as our top priorities. Our current scoreboards were purchased in 2003 and are coming to the end of their useful life with replacement parts almost impossible to find. We would like to purchase 2 new scoreboards and controllers to be placed at the fields as the next step in continuing to update the facility.

### Benefit to Community:

These fields are used by over 200 kids each summer as a part of our Freeman/Marion Summer Recreation program. Kids ages 5-18 participate in baseball and softball for our program. Almost all of the games are held in Marion to allow for multiple games and age groups to play at a time with 2 fields. A large majority of the practices for these teams are also held in Marion. Wednesday nights for 8-10 weeks every summer, 8 adult softball teams (around 100 people) from Marion and surrounding communities come together to play in a co-ed adult softball league. With HS sanctioned softball a new thing, the Freeman/Marion/Freeman Academy Phoenix have also been utilizing our fields for their games. Each of these activities brings people to Marion to shop, eat, relax and play. We host league tournaments, quad softball games, and other larger events on the fields that also bring people to town. Upgrading our facilities helps to ensure that Marion is equipped to bring these larger events to town for many years to come.

\$5,000 approved grant from Xcel Energy



Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644



1001079738

51-382  
412



Date 09/12/23

\$5,000.00 USD

Pay FIVE THOUSAND & 00/100\*\*\*\*\* DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The  
Order  
Of

CITY OF MARION  
398 N BROADWAY AVE  
MARION SD 57043

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Employee #	Check No.	Date
CITY OF MARION	0002001408	00000000	1001079738	09/12/23
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900010683	2023-3		0.00	\$5000.00
Pymt.Comments: *MARION-ED GRANT BALLFIELDS-CK TO ERIC AT SFSC				

03047906

Date: 8/22/23

## Application Form Invoice # 2023-1

Name of community: City of Salem, South Dakota

Contact name: Lori Heumiller

Address: PO Box 249, Salem, SD 57058

Phone: (605)-425-2301

Email: citysalem@salemsd.com

Total amount requested: \$15,000.00 Total cost of project: \$52,500.00

Number of jobs created: None

Other sources of funding: Salem Baseball Group Amount: \$25,000.00  
Ongoing Fund Raising (signage): Amount: \$12,500.00

The City Council has agreed to take on the project in FY2024.

Community project description: Salem Baseball Facility Fencing, Bullpen Addition Project

Sideline fence will be replaced, squaring off the foul ball line and adding bullpens to both the home and visitor sides of the field. The sidelines will be widened, which will allow more warmup areas for players. All these improvements will require new sod for the widened sidelines and turf for the bullpen areas. The City Council has agreed to take on the fencing project in FY2024. A fencing company will be scheduled to install fence in April of 2024 with volunteers removing fencing and prepping area in fall of 2023.

Benefit to Community:

The baseball facility in Salem is an extremely busy facility. Home to 14U, 16U, legion and amateur teams. As improvements are made, the facility can host regional and state tournaments, which draws spectators to Salem using our restaurants, c-stores/gas stations, pool, and to shop at our local stores. The city continues to improve its amenities as they are an important attraction to those looking for a town to call home or move a business to.

On behalf of the Salem City Council and City Residents, I thank you for your consideration. If you have any questions, I'd be happy to answer them.

\$5,000 approved grant from Xcel Energy



Check 1001079130 - 5,000.00 USD

**Xcel Energy**  
Northern States Power Company  
d/b/a Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401  
303-628-2644

Date 08/25/23

1001079130  
56-382  
111

Pay **FIVE THOUSAND & 00/100\*\*\*\*\* DOLLARS** \$5,000.00 USD

VOID IF NOT CASHED IN 90 DAYS

To The Order Of **CITY OF SALEM  
PO BOX 249  
SALEM SD 57058**

*J.S. Miller*

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK. HOLD AT AN ANGLE TO VIEW.

091400486< 20230925  
FIRST DAKOTA NATIONAL BANK  
Drawer/Trans#: 00301/0056  
HIM: 866679530000234

301 56 2023/09/25 15:02:52 asund

ENDORSE HERE

Deposit Only  
City of Salem  
4910082

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE  
RESERVED FOR FINANCIAL INSTITUTION USE

Item Details

Account Name	NSPMN APCD-A/P	Item Sequence Number	008281664067
Check	1001079130		
Amount	5,000.00 USD Debit		
Status	Check Paid		
Posting Date	09/26/2023		
As of Date	09/26/2023		



## City of Salem

PO Box 249

Salem, SD 57058

Phone: (605) 425-2301

Email: [citysalem@salemsd.com](mailto:citysalem@salemsd.com)

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January 30, 2024

Eric Pauli  
Xcel Energy  
500 West Russell Street  
Sioux Falls, SD 57104

RE: Economic Development Grant

Dear Eric,

The City of Salem received an Xcel Energy EDG for the Salem Baseball Facility Fencing, Bullpen Addition. Sideline fence will be replaced, squaring off the foul ball line and adding bullpens to both the home and visitor sides of the field. The sidelines will be widened, which will allow more warmup areas for players. All these improvements will require new sod for the widened sidelines and turf for the bullpen areas. The City Council has agreed to take on the fencing project in FY2024. A fencing company is scheduled to install fence in April of 2024; volunteers removing fencing and prepped area in fall of 2023.

The monies received were not used for lobbying expenses or purposes.

The city of Salem Council, businesses and residents are committed to improving the quality of life in Salem and believe this is important to the Economic Development of Salem. We extend a thank you Xcel Energy for the opportunity.

If you have any questions or concerns, please contact, Lori Heumiller, via phone or email: 605.425.2301/[citysalem@salemsd.com](mailto:citysalem@salemsd.com).

Sincerely,

A handwritten signature in black ink, appearing to read "Lori Heumiller", is written over a circular blue stamp that partially overlaps the "Sincerely," text.

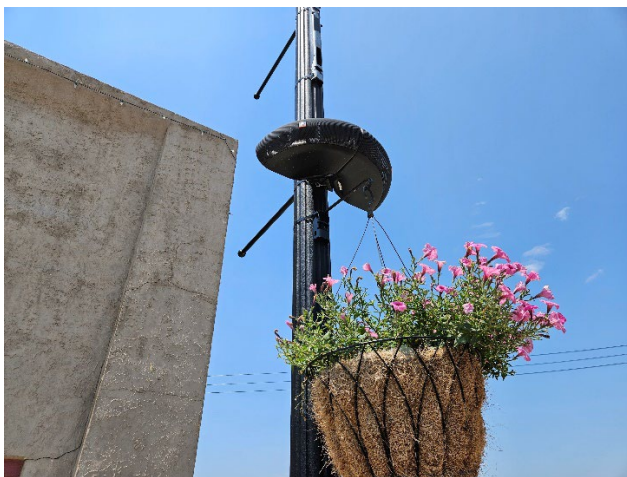
Lori Heumiller  
Finance Officer  
City of Salem, SD



The Garretson Commercial Club's mission is to advocate for the Garretson area businesses and organizations by helping them grow and succeed through promotion, advertising and providing resources for the betterment of the community. This mission pushes us forward to two (2) main goals; Helping our local business owners be successful and keep the doors open, and helping to create a higher quality of life for all those that live, visit, or shop in Garretson. The club has put on many activities throughout the years. Some most recent annual events are Jesse James Days in June and Hometown Christmas in December.

The Commercial Club applied for Excel's Economic Development Grant to help increase the desire to frequent Main Avenue, businesses, and the town in general. The project to do this was to install a sound system on the light poles that play music daily and act as a PA system for parades or other special events. This project was completed in 2023 and has had great feedback. Genre's can be adjusted, so during the holiday seasons, you can play music accordingly. The PA system is particularly used for Jesse James Days parade. There were no grant monies used for lobbying expenses or purposes, in fact 100% of Excel's grant went to the purchase of the sound equipment. This project has been a great addition and wouldn't have been possible without Excel's support and their \$5,074 contribution. For that, the entire Commercial Club board thanks you!

Luke Dreckman  
President, Garretson Commercial Club



January 11, 2024

Eric Pauli  
Xcel Energy  
500 W. Russell St.  
Sioux Falls, SD 57104

Dear Eric,

The Governor's Office of Economic Development continues to work with communities and businesses to expand and diversify our state's economy.

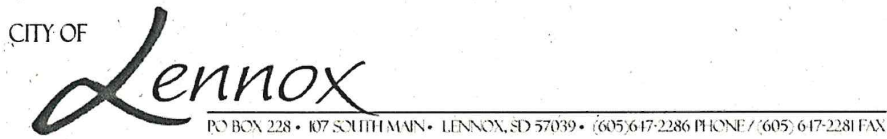
We saw another successful year. We facilitated 34 new projects wins with a total capital investment of over \$1.4 billion.

We thank you for your contribution of \$1500 to help support the Governor's Conference on Economic Development. Your contribution helped to cover expenses associated with the conference, specifically cash prizes to our communities of the year. None of these dollars were used for the purpose of lobbying.

We thank you for your continued partnership with GOED.

Sincerely,

  
Ann Gesick Johnson



January 30, 2024

Eric Pauli  
Community Relations Manager  
500 West Russel Street  
Sioux Falls, SD 57104

Dear Mr. Pauli –

On behalf of the City of Lennox, thank you for Xcel Energy's Economic Development Grant of \$5000. The City has applied this funding toward a new Lennox marquee sign to announce community events and news at a high-traffic location. None of the funding received from Xcel Energy was used for lobbying purposes or any expenses related to lobbying.

Thank you again for your continued partnership!

Sincerely,



Nathan Vander Plaats, MPA  
City Administrator

To Whom It May Concern,

I am writing this letter to provide information on how the 2023 Xcel Energy grant monies were used by the City of Marion, SD. We will be replacing the scoreboards at our twin fields complex in the spring/early summer of 2024. We have allocated the monies to go towards the purchase and installation of 2 brand new baseball/softball scoreboards to be placed one on each field in conjunction with the project. The plan is to install the scoreboards this spring/early summer when weather allows and before games are played. None of the dollars received were used for lobbying purposes or expenses.

If there are any further questions or concerns, please don't hesitate to contact the Marion City Office at the information above.

Alicia Petersen

Finance Officer



January 16, 2024

Eric Pauli, Community Relations Manager  
Xcel Energy  
PO Box 988  
Sioux Falls, SD 57101

Dear Eric:

Thank you again for Xcel Energy's ongoing commitment to economic development in our state and region. In particular I want to thank you for your ongoing support of the South Dakota Small Business Development Center Network, which in addition to the SBDC includes the APEX Accelerator (formerly PTAC) and the Small Business Innovation Research Programs.

In calendar year 2023, the SBDC maintained a high level of service, working with over 1,200 clients in the past year. Those clients started 100 new businesses, created 838 jobs, and injected \$76.8 MM of new capital into our state's economy.

Federal funding levels continue to remain flat for the SBDC program, making investments from outside partners, such as Xcel, increasingly important. Specifically we have tasked the \$10,000 we receive from Xcel to the support of one of our business advisors in the Sioux Falls office.

You will be glad to know that in the past year, this advisor counseled 191 clients who started 18 new businesses, created or retained 214 jobs and injected over \$30MM of new capital into the Sioux Falls MSA, which is the service territory for our Sioux Falls office.

All of the Xcel funds were used to provide direct service and support to the sustainability of the organization and none of the funds were used for lobbying.

Eric, thank you again for Xcel's support and leadership for economic development. We look forward to another great year and our continued partnership with you. As always, please do not hesitate to contact me if we can be of assistance to you or Xcel.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Slade".

Mark Slade, State Director  
South Dakota Small Business Development Center



Innovative Business Lending Solutions

January 30, 2024

Eric Pauli, Community Relations Manager  
Xcel Energy  
500 W. Russell St.  
Sioux Falls, SD 57104

Dear Eric:

Thank you for providing the South Eastern Development Foundation (SEDF) with a \$10,000 investment to help capitalize the regional revolving loan fund. During COVID, it is so important to have the resources to assist our businesses. In 2023, SEDF approved 22 economic development loans to businesses in SECOG's region which includes Clay, Lincoln, McCook, Minnehaha, Turner, and Union Counties that included:

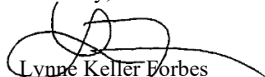
- \$4.58 million in loan volume;
- \$9.66 million leveraged by other funding sources; and
- 115 jobs created or retained in the region.

In order to assist with providing workforce housing, SEDF's non-profit development team developed and sold:

- Governor's Houses (homes to low income individuals and families) – 5
- "Recycled" Houses (homes that were relocated instead of being demolished) – 4
- Rehabilitated Houses – 3

These 12 homes are making an impact on housing in the region. Xcel Energy's ongoing commitment to SEDF has been a major part of its success, and we appreciate our partnership. No funds from the grant will be used in any lobbying efforts.

Sincerely,



Lynne Keller Forbes  
Executive Director

**South Eastern Development Foundation**  
**500 N. Western Ave., Suite 100**  
**Sioux Falls, SD 57104**  
**Exempt Corporation – IRS No. 30-0017659**

**RECEIVED FROM:**  
Xcel Energy  
500 W. Russell St.  
Sioux Falls, SD 57104

**DATE: January 30, 2024**

**AMOUNT: \$10,000**  
**DESIGNATION: Economic Development Revolving Loan Fund**

SEDF did not provide any goods or services to the donor in return for this contribution.



Mr. Eric Pauli  
Community Relations Manager  
Xcel Energy  
500 West Russell St.  
Sioux Falls, SD57104

Eric:

Thank you Eric for the opportunity to say Thank You for the support we receive from Xcel Energy.

Attached is the Sioux Falls Development Foundations Annual Report for 2023. We sincerely appreciate the support we receive from Xcel Energy and the role they play in our economic development efforts in the Sioux Falls region. We could not do our job without you.

As you can see, we use none of your funds for public policy purposes or for lobbying expenses. Our purpose is purely economic development focused.

Please let me know if you need anything else from me. Again, we appreciate all you do for our organization and the region. Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Bob Mundt', with a long horizontal flourish extending to the right.

Bob Mundt  
President/CEO

January 16, 2024

Eric Pauli  
Xcel Energy  
SENT VIA EMAIL

Dear Mr. Pauli:

On behalf of the Sioux Metro Growth Alliance, thank you for your continued support of our organization.

Throughout 2023, Sioux Metro Growth Alliance achieved the following items that your organization helped contribute to in the region:

- Your support helped us in conducting outreach visits, hosting economic development roundtables, and assisting in growth plans with community leadership in our mutual communities of Harrisburg, Worthing, Canton, Lennox, Sioux Falls (including providing us power to SMGA HQ), Tea, Crooks, Baltic, Dell Rapids, Garretson, and Salem.
- Hosted our third (and largest) annual Growth Summit Conference which we hosted in Brandon with an emphasis on Housing.
- We were able to expand our reach in McCook County and added Turner County to our list of memberships.
  - o (Now serving four counties in the Sioux Falls MSA!)
- Worked with dozens of prospects looking to expand or relocate their businesses into the Sioux Metro.
- Organized several community development planning sessions across the region along with monthly mayor's meetings to promote collaboration and problem-solving for our 17 regional mayors.

In 2023, none of your \$31,926 in membership contributions were spent on lobbying. Our board and staff are actively working to perfect our programs to ensure that our members' expectations are exceeded. In closing, we exist to serve you too. If there is a project you would like us to consider or work on, please do not hesitate to reach out.

Best,

Tyler Tordsen  
President & CEO





January 15, 2024

Eric Pauli, Community Relations Manager  
Xcel Energy  
500 West Russell St.  
Sioux Falls, SD 57104

Dear Eric,

Forward Sioux Falls recognizes and deeply appreciates Xcel Energy's continued \$40,000 financial investment in 2023 to support economic development efforts within the Sioux Falls area. No portion of this investment was used for lobbying expenses/purposes.

Forward Sioux Falls 2026 initiatives from 2023 continued to impact our region's economy. Fourteen talent and workforce initiatives driving 389 events are designed to engage students, employees, businesses and other organizations.

Seventeen business retention and expansion projects resulted in 557 jobs and \$194 million in capital expenditures. Within Foundation Park, 563 acres have been sold since 2018, projecting 5,300 jobs and \$828 million in taxable value.

Air service, another significant Forward Sioux Falls pillar, continues to contribute to a growing economy as our regional airport continues to serve both leisure and business travelers alike. Startup Sioux Falls, which empowers founders and ignites innovation, served more than 3,500 people through business accelerator programming, resource navigation and cohorts reaching underserved populations.

We are so very appreciative of Xcel Energy's generous support for Forward Sioux Falls and are fortunate to partner with an organization that shares a vision to bring a substantial return on investment to our area!

Sincerely,

A handwritten signature in black ink that reads 'Mike Lynch'.

Mike Lynch, Program Director  
Forward Sioux Falls