51.	cr -	TC 98-0
In the Matter	OF IN THE MATTER OF THE APPLICATION OF NETEL INC. D.B.A TEL3 FOR A CERTIFICATE OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICES IN SOUTH DAKOTA	
	Public Utilities Commission of the St	tate of South Dakota
DATE	Filed and Nacketed;	•
5/7 98 6/19 98 6/19 98	Dele harting con,	

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6300 NF First Aven

Fax: 954.776.9120 www.tel3.com



May 1, 1998

RECEIVED Executive Secretary

South Dakota Public Utilities Commission 500 East Capitol Avenue Pierre, SD 57501-5070

MAY 0 1 1998

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

Dear Executive Secretary:

In accordance with your requirements, enclosed please find an original and ten (10) photocopies of the Application of NeTeL, Inc. d.b.a. TEL3 to operate as a reseller of interexchange telecommunications services in the state of South Dakota

Also, enclosed please find a check for payment of the application fee in the amount of \$250.00

For the purposes of verification of receipt, please date stamp and return the enclosed copy of this letter in the stamped and addressed envelope also provided.

Please contact me if there is further information or documentation which you require with respect to the Application and the enclosed tariff.

Very truly yours,

Lynn A. Frosch

Executive Administrator

Enclosures

## BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH DAKOTA PUBLIC THE STATE OF SOUTH DAKOTA

UTILITIES COMMISSION In the Matter of the Application of NeTeL, Inc. d.b.a. TEL3 for a Certificate of Public Convenience and Necessity Application No: 98-To Provide Resold Interexchange Telecommunications Services within the State of South Dakota

#### Application and Request for Authority

NeTeL, Inc. d.b.a. TEL3, hereby files this verified application before the Public Service Commission pursuant to its requirements for a Certificate of Public Convenience and Necessity to operate as a reseller of interexchange telecommunications services within the State of South Dakota and, in support thereof, states as follows:

- 1. Applicant's legal name is NeTeL, Inc. The name under which applicant will do business is TEL3.
- 2. Applicant is a privately held corporation incorporated in the State of Delaware on November 3, 1994.
- 3. Applicant's address and the telephone number of its principal office is:

6300 NE First Avenue Third Floor Fort Lauderdale, Florida 33334 954/776-9100

4. Applicant's designated agent in South Dakota is:

Steve C. Polley 19 Nickel Place Spearfish, SD 57783

5. Applicant has received a Certificate of Authority to operate as a Foreign Corporation from the Secretary of State of the State of South Dakota.

- 6. Applicant is a switchless reseller of interexchange telecommunication services and a provider of calling card services. Applicant is licensed to provide services in 43 states and has been providing interexchange telecommunication services since 1995. Applicant purchases the services of an underlying carrier for resale to its end users and does not have any facilities or equipment in South Dakota. Applicant provides calling card services by utilizing a tandem switch that was developed internally by engineers. Applicant has the in-house support to service and maintain this equipment.
- 7. Applicant will provide service to all geographic areas of South Dakota.
- Any inquiries regarding complaints and regulatory matters should be directed to:

Scott D. Lehman President 6300 NE First Avenue, Third Floor Fort Lauderdale, Florida 33334 954/776-9100

- Applicant will bill customers through their local exchange service. Applicant
  has a relationship with USBI, a billing clearinghouse, who, in turn, has
  relationships with the local exchange service providers.
- 10. Applicant employs a team of customer service representatives for the purpose of servicing end users. Customer Service can be reached via a toll-free 800 number (800/962-2181) and is available from 9 AM to 6 PM EST Monday through Friday. Calling Card Customer Service is available toll-free (800/962-2182) from 9 AM to 9PM Monday through Friday EST.

- 12. NeTeL, Inc. d.b.a. TEL3 has previously been denied certification in South Dakota and Minnesota. NeTeL, Inc. d.b.a. TEL3's application for certificate of authority was denied by South Dakota due to an incomplete application that did not demonstrate sufficient technical, financial and managerial capabilities to offer telecommunication services in South Dakota. NeTeL, Inc. d.b.a. TEL3's application for a certificate of permanent authority to provide long distance was denied by Minnesota, without prejudice.
- Applicant utilizes a multi-level marketing approach and marketing materials are targeted toward residential customers.
- 14. By this application, Applicant, NeTeL, Inc. d.b.a. TEL3, hereby asserts its willingness and ability to comply with all the terms and conditions that the Commission may law fully impose through its rules, regulations and orders.
- 15. Commission approval of this Application will bring the following long-term benefits to Applicant's subscribers:
  - greater value to subscribers through lower priced, better quality services:
  - (ii) innovative telecommunications services;
  - increased consumer choice in telecommunications service and alternative billing options;

- efficient use of existing telecommunications resources as well as (iv) increased diversification and reliability in the supply of telecommunications services; and
- an additional tax revenue source for the State of South Dakota. (v)
- 16. By this Application and Exhibits attached, NeTeL, Inc. d.b.a. TEL3 demonstrates that it has the technical and managerial ability, and the financial resources to conduct this business.
- 17. Applicant hereby requests that the Commission consider its application on an ex-parte basis.
- 18. Upon commission request, Applicant is prepared to answer questions or present additional testimony or other evidence about its services to telephone users within the state.

WHEREFORE, NeTeL, Inc. d.b.a. TEL3 respectfully requests the South Dakota Public Service Commission grant it a Certificate of Public Convenience and Necessity to provide competitive interexchange telecommunication resale services within the State of South Dakota.

Respectfully submitted this 15 day of May , 1998, at Fort Lauderdale, Florida.

NeTeL, Inc. d.b.a. TEL3

President

#### VERIFICATION OF APPLICANT

I, Scott Lehman, being first duly sworn and deposed, state I am President of NeTeL, Inc. d.b.a. TEL3,the Applicant in the proceeding entitled above, that I have read the foregoing application and know the contents thereof; as to matters that are therein stated

SS.

STATE OF FLORIDA

COUNTY OF BROWARD )

on information or belief, I believe them to be true.

Scott Lehman		
Subscribed and swom to before me this 14	day of Mry , 1998	
Notary Public in and for the State of Florida My Commission Expires: 9-1-2001	LYNN A. FROSCH	
Residing at: 4481 W. MCNAB Ro - 37 POMPANO BEACH, FL 33069	EXPRES SEP 1, 2001 SOURCE DIRECT POR OF ATLANTIC BONDING CO., INC.	

## BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF SOUTH DAKOTA

In the Matter of the Application	)
of NeTeL, Inc. d.b.a. TEL3 for a Certificate	)
of Public Convenience and Necessity	) Application No: 98
To Provide Resold Interexchange	)
Telecommunications Services	)
within the State of South Dakota	)

### LIST OF EXHIBITS

Exhibit A Articles of Incorporation,	Exhibit A	Articles of Incorporation;
--------------------------------------	-----------	----------------------------

Exhibit B Certificate of Authority;

Exhibit C Management Information;

Exhibit D Financial Statements;

Exhibit E Proposed Tariff;

Exhibit F List of Officers and Directors;

Exhibit G List of Stockholders; and

Exhibit H List of States NeTeL, Inc. d.b.a. TEL3 is Registered or Certified To Do Business

# EXHIBIT A ARTICLES OF INCORPORATION

**NEXT** 

DOCUMENT (S)

**BEST IMAGE** 

**POSSIBLE** 

NeTeL, Inc.

1. The name of the corporation is as follows:

NeTeL, Inc.

- This corporation shall have a perpetual existence.
- This corporation is organized for the purpose of transacting any or all lawful business for which corporations may be organized under the Delaware General Corporation Law.
- The corporation shall have three (3) directors initially. The number of directors may be either increased or decreased from time to time by the By-Laws but shall never be less than one (1). The names and addresses of the initial directors of this corporation are:

Nelson H. Putch Address:

c/o 350 SW 12th Avenue Deerfield Beach, FL 33432

Menderes Akdag Address:

c/o 350 SW 12th Avenue

Stephen Dewhurst Address: c/o 350 5W

Deerfield Beach, FL 33432 c/o 350 5W 12th Avenue Deerfield Beach, FL 33432

- The street address of the initial registered office of this corporation is 1013 Centre Road, County of New Castle, City of Wilmington, Delaware 19805, and the name of the initial registered agent of this corporation at that address is Corporation Service Company.
- The total number of shares of stock which the corporation shall have authority to issue is One Hundred (100) shares of common stock with the par value of each such share being \$.01.
- The Board of Directors is authorized to make, alter, amend or repeal the By-Laws of the Corporation, but the stockholders of the corporation, by at least a two-thirds affirmative

vote of the shares of the corporation entitled to vote thereon, may adopt, alter, amend or repeal the By-laws adopted by either the stockholders or the Board of Directors.

- 8. Election of directors need not be by ballot.
- This corporation shall, to the fullest extent permitted by Section 145 of the Delaware General Corporation Law, as amended from time to time, indemnify any and all persons whom it shall have power to indemnify. Provided the person proposed to be indemnified satisfies the requisite standard of conduct for permissive indemnification by a corporation as set forth in the applicable provisions of the General Corporation Law of Delaware. currently 8 Del.C. \$145, as the same may be amended from time to time, the Corporation shall indemnify its officers and directors, and may indemnify its employees and agents, to the fullest extent permitted by the provisions of such Law, as the same may be amended and supplemented, from and against any and all of the expenses or liabilities incurred in defending a civil, criminal, administrative or investigative action. suit or proceeding, other than in an action, suit or proceeding brought by the Corporation upon authorization of the Board of Directors or other matters referred to in or covered by said provisions, including advancement of expenses prior to the final disposition of such proceedings and amounts paid in settlement of such proceedings. Expenses (including attorneys' fees) incurred by an officer or director in defending any civit, criminal, administrative or investigative action, suk or proceeding shall be paid by the Corporation in advance of the final disposition of such action, sult or proceeding upon receipt of an undertaking by or on behalf of such director or officer to repay such amount if it shall ultimately be determined that he or she is not entitled to be indemnified by the Corporation as authorized in this Section 9. Such expenses (including attorneys' fees) incurred by other employees and agents shall also be so paid upon such terms and conditions, if any, as the Board of Directors deems appropriate. The indemnification and advancement of expenses provided for herein shall not be deemed exclusive of any other rights to which those indemnified may be entitled under any bylaw, agreement, vote of stockholders or disimerested directors or otherwise, both as to action in his or her official capacity and as to action in another capacity while holding such office. Such indemnification shall continue as to a person who has ceased to be a director, officer. employee or agent, and shall inure to the benefit of the heirs and personal representatives of such a person. An adjudication of liability shall not affect the right to indemnification for those indemnified.
- 10. The Corporation eliminates the personal liability of each member of its Board of Directors to the Corporation or its stockholders for monetary damages for breach of fluctuary duty as a director, provided that the foregoing shall not eliminate the liability of a director (i) for any breach of such director's duty of loyalty to the Corporation or its stockholders, (ii) for acts or omistions not in good rith or which involve international misconduct or a knowing violation of law, (iii) under Section 174 of Title 8 of the Delaware Code, or (iv) for any transaction from which such director derived an improper personal benefit.

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11. The name and mailing address of the iscorporator is:

Scot O'Brien, Esq. c/o Gusster, Yoskiey & Stewart, P.A. 500 E. Broward Bivd., Ste. 1600 Port Landerdale, FL 33394

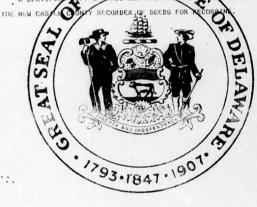
14718

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## Office of the Secretary of State

T, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREPY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF 'NETEL, INC.', FILED IN THIS OFFICE ON THE THIRD DAY OF HOVERBER, A.D. 1994, AT 9 O'CLOCK A.M.

A CERTIFIED DOPY OF THIS CERTIFICATE HAS DEA FORWARDED TO



(1)

Edward J. Freel, Secretary of State

AUTHENTICATION: 7291956

DATE: 11-04-94.

2450018 8100 244211682

# EXHIBIT B CERTIFICATE OF AUTHORITY



## OFFICE OF THE SECRETARY OF STATE

## **CERTIFICATE OF AUTHORITY**

I, JOYCE HAZELTINE, Secretary of State of the State of South Dakota, hereby certify that the Application for a Certificate of Authority of NETEL, INC. (DE) to transact business in this state duly signed and verified pursuant to the provisions of the South Dakota Corporation Acts, have been received in this office and are found to conform to law.

ACCORDINGLY and by virtue of the authority vested in me by law, I hereby issue this Certificate of Authority and attach hereto a duplicate of the application to transact business in this state under the name of NETEL, IN



IN TESTIMONY WHEREOF, I have... hereunto set my hand and affixed the Great Seal of the State of South Dakota, at Pierre, the Capital., this Octpber 14, 1997.

JOYCE HAZELTINE

Secretary of State

## NeTeL, Inc. d.b.a. TEL3 Management Biographies

Scott D. Lehman President, Board of Directors

Mr. Lehman has been the President of TEL3 since November, 1996. Mr. Lehman joined TEL3 in 1996 and has held positions as Director of Operations and Business Development Manager.

Prior to joining TEL3, Mr. Lehman practiced law within the communication industry after graduating from the University of Florida with Accounting, Masters of Accounting and Law degrees in 1933. Prior to entering law school, Mr. Lehman was a staff auditor with KPMG Peat Marwick in South Florida. Mr. Lehman is a member in good standing with the Florida Bar and is an inactive member of the Florida Institute of Certified Public Accountants.

#### Nelson Futch Secretary/Treasurer, Board of Directors

Mr. Futch has been operating his own Marketing and Promotion Consulting Company, Words For Hire, Inc. since 1988. He has extensive executive level expertise in creating marketing and advertising plans, assessing and dealing with important public relations concerns.

Mr. Futch's previous experience includes six years as Vice President and Marketing Director of the largest Florida based Mexican fast food chain, Taco Viva, Inc., and seventeen years as Vice President – Marketing Manager of Playboy Enterprises, Inc. Mr. Futch has a B.A. degree in Journalism from Temple University

Mr. Futch's accomplishments includes holding office of Chairman of the National Restaurant Association Marketing Executives Group, developing "REACTS" the first effective computerized reader to advertiser response service I the magazine industry, responsible for exploitation of unique DC-9 Playboy corporate aircraft utilized by Hugh Heffner.

#### Ragip Devres Vice President

Mr. Devres has been the Vice president of Devres Real Estate Development and Management, Inc. for the last four years. The company with its roots dating back to 1920, owns and manages residential and commercial real estate valued over \$70 million. Mr. Devres reactivated the development branch of this company by investing in Southern Cost of Turkey where there is an explosion in tourism.

Mr. Devres has a M.A. in Marketing and Finance from Boston College, School of Management. Previous experience includes feasibility analysis for new real estate projects in Southern Florida for Olympia and York.

#### Menderes Akdag Chairman, Board of Directors

Mr. Akdag has been the Chief Executive Officer and Director of Lens Express, Inc., for the last three years. Lens Express is the largest distributor of contact lenses and accessories to retail consumers in the United States. Mr. Akdag has overall responsibility for the operation of Lens Express. In addition, he also acts as the Chief Financial Officer and has the responsibility of coordinating marketing and sales activities including advertising and media buying agencies.

Mr. Akdag has a B.S. in Business Administration with a major in finance from the University of Florida where he graduated with high honors. Previous experience includes five years as business manager/controller with Rem

# EXHIBIT D FINANCIAL STATEMENTS

## NeTeL, Inc. **Balance Sheet**

Period: 12-95 As of: 12/31/1995

Page 1

12,251,48 1,416.97 (107.15) 19,248.44 167,184.84 199,994.58

58,082.07 274,290.60 52,299.46 15,775.00 400.447.13

82,080.14

6,000.00 688,521,85

135,753.00 91,484.30 1,615.63 250.00 621,500.00 \* 850,602.93

918,050.20

01-96				
Date	02/13/98	05	:58p	m

CURRENT ASSETS

00000	Barnett Bank - Operating
00000	Barnett Bank - Payroll
00000	Barnett Bank - Commissions
00000	Merrill Lynch - Operating
00000	Accounts Receivable

## FIXED ASSETS

00000	Furniture & Fixtures
00000	Computer Hardware
00000	Computer Software
00000	Leasehold Improvements

#### TOTAL FIXED ASSETS

TOTAL ASSETS

OTHER ASSETS	
00000	Security Deposits
00000	Long Term Investments

#### LIABILITIES & OWNERS EQUITY LIABILITIES CURRENT LIABILITIES

00000	Accounts Payable
00000	Accrued Commissions Payabl
00000	L/D Phone Taxes Payable
00000	Customer Deposits
00000	Short Term Loans

#### TOTAL CURRENT LIABILITIES

## LONG TERM LIABILITIES

00000	Long Term Loans	67,447.27
		***************************************
TOTAL LONG	TERM LIABLITIES	67,447.27

### TOTAL LIABILITIES

#### SHAREHOLDERS EQUITY

00000	Common Stock	10.00
00000	Additional Paid in Capital	450,000.00
00000	Retained Earnings .	(14,997.01)
00000	YTD Net Income	(643,462.15)

00000

Retained Earnings YTD Net Income (643,462.15)

01-98-136 Date 02/13/98 05:58pm

30000

YTD Net Income

TOTAL SHAREHOLDERS EQUITY

TOTAL LIABILITIES & EQUITY

Page 2

(21,079.19)

(229,528.35)

688,521.85

## NeTeL, Inc. Income Statement For the Period 12/01/1995 Through 12/31/1995

01-98-136 Date 02/13/98 05:5	l <b>ā</b> pm				Page 1
		Current Period		Year-to-Date	
		Amount	26	Amount	<u>%</u>
SALES					
00000	Long Distance Revenue-LEC	183,027.82	94.44	329,131.29	96.08
30000	Long Distance Revenue-LEC	9,952.97	5.14	12,792.97	3.73
00000	Promo Materials Revenue	825.00	0.43	630.00	0.18
<b>GROSS OPER</b>	ATING INCOME	193,805.79	100.00	342,554.26	100.00
COST OF SAL	ES				
00000	Carrier Charges	230,297.84	118.83	334,345.36	97.60
00000	Dedicated Minutes Cost	2,395.60	1.24	2,395.60	0.70
00000	Commission Expense-L/D	3,973.00	2.05	22,869.70	6.68
00000	Collection Charges	45,500.29	23.48	48,794.29	14.24
COST OF SAL	ES	282,166.73	145.59	408,404.95	119.22
GROSS PROF	π	(88,360.94)	-45.59	(65,850.69)	-19.22
OPERATING E	XPENSES				
00000	Payroll - Sales L/D	10,415.58	5.37	63,373.70	18.50
30000	Payroll - Sales L/D	8,520.50	4.40	29,590.32	8.64
00000	Payroll - Customer Service	6,269.25	3.23	30,326.90	8.85
30000	Advertising-Mailing List Purch	0.00	0.00	3,000.00	0.88
00000	Advertising-Internet	0.00	0.00	14,924.23	4.36
00000	Advertising-TV	0.00	0.00	2,941.00	0.86
00000	Advertising-Calling Cards	0.00	0.00	65.00	0.02
00000	Advertising-Promo Merchandise	11,948.15	6.17	74,015.79	21.61
00000	Advertising-Promotional Merch	0.00	0.00	5,152.17	1.50
00000	Graphic Arts Consultant Exp	0.00	0.00	2,708.45	0.79
00000	Telephone Expense - Sales	345.45	0.18	11,971.49	3.49
30000	Telephone Expense - Sales	115.05	0.06	257.34	0.08
00000	Payroll - Officers	2,200.00	1.14	12,100.00	3.53
00000	Payroll - Administrative	1,966.49	1.01	13,134.44	3.83
00000	Payroll Tax Expense	2,539.39	1.31	14,373.69	4.20
00000	Employee Benefits	1,046.22	0.54	1,796.02	0.52
00000	Payroll Processing Fees	144.00	0.07	1,015.00	0.30
00000	Rent Expense	9,865.07	5.09	115,883.32	33.83
00000	Building Maintnance/Security	0.00	0.00	546.89	0.16
00000	Utilities Expense	0.00	0.00	11,501.77	3.36
00000	Equipment Expense	4,232.58	2.18	10,772.59	3.14
00000	Telephone Expense - Admin	917.02	0.47	9,208.44	2.69
30000	Telephone Expense - Admin	0.00	0.00	10.00	0.00
00000	Office Supplies & Expenses	228.51	0.12	15,178.88	4.43
00000	Advertising - Classified	0.00	0.00	1,225.00	0.36
00000	Auto Expenses	11,707.98	6.04	11,707.98	3.42
00000	Entertainment Expenses	(5,886.80)	-3.04	15,465.69	4.51
30000	Entertainment Expenses	1,000.00	0.52	1,000.00	0.29
00000	Business License/Certificates	3,000.00	1.55	79,507.67	23.21
00000	Compliance Fees & Assessments	0.00	0.00	858.41	0.25
00000	Insurance - Business	299.40	0.15	5,964.55	1.74
00000	Insurance - Employee Medical	463.88	0.24	3,717.10	1.09
00000	Insurance - Workers Comp	0.00	0.00	1,495.00	0.44
00000	Professional Fees - Legal	. 0.00	0.00	18,312.93	5.35

0.00

0.00

1,495.00 18,312.93 0.44 5.35

140 .40 .WM

01-98-136 Date 02/13/98 05:58pm					age 2	
Date 02/13/98 05:58pm		Current Period		Year-to-	Year-to-Date	
		Amount	<u>%</u>	Amount	%	
30000	Professional Fees - Legal	14.50	0.01	14.50	0.00	
00000	Professional Fees - Accounting	0.00	0.00	250.00	0.07	
00000	Professional Fees - Consulting	250.00	0.13	3,350.00	0.98	
00000	Dues, Subcriptions, Publications	33.93	0.02	2,055.18	0.60	
00000	Interest Exp-Capital Leases	0.00	0.00	10,515.15	3.07	
00000	Bank Charges	620.29	0.32	2,475.54	0.72	
TOTAL OPERATIN	IG EXPENSES	72,256.44	37.28	601,762.13	175.67	
NET OPERATING	INCOME	(160,617.38)	-82.88	(667,612.82)	-194.89	
OTHER INCOME 00000	Interest Income	75.72	0.04	3,071.48	0.90	
TOTAL OTHER IN	COME	75.72	0.04	3,071.48	0.90	
NET INCOME BEF	ORE TAXES	(160,541.66)	-82.84	(664,541.34)	-194.00	
NET INCOME AFT	ER TAX	(160,541.66)	-82.84	(664,541.34)	-194.00	

#### NeTeL, Inc. Balance Sheet Period: 12-96 As of: 12/31/1996

Period: 12-96 As of: 12/31/1996 Page 01-98-136 Date 02/13/98 07:20pm ASSETS CURRENT ASSETS Barnett Bank - Operating Barnett Bank - Payroll 11,700.15 00000 338.36 00000 991.08 00000 Barnett Bank - Commissions 5,152.21 00000 Merrill Lynch - Operating 23,968.40 00000 Accounts Receivable Accounts Receivable-Other 152 678 00 00000 Prepaid Expenses 17.115.91 00000 Prepaid Media 29,649.65 00000 241,593.76 TOTAL CURRENT ASSETS FIXED ASSETS 71,169.57 Furniture & Fixtures 00000 457,048.44 Computer Hardware 00000 57,066.53 Computer Software 00000 15 775.00 Leasehold Improvements 00000 Accum.Dep-Furniture&Fixtures (8,297.00) 00000 Accum.Dep-Computer Hardwre
Accum.Dep-Computer Softwre
Accum.Dep-Leaseholds (49,510.16) 00000 (10,460,00) 00000 (181.00) 00000 532.611.38 TOTAL FIXED ASSETS OTHER ASSETS 88,537.54 Security Deposits 00000 7 500 00 Long Term Investments 00000 870,242,68 TOTAL ASSETS LIABILITIES & OWNERS EQUITY LIABILITIES **CURRENT LIABILITIES** 390,410.92 00000 Accounts Payable 11 500 00 Accrued Commissions Payable 00000 10 224 86 L/D Phone Taxes Parable 00000 250.00 **Customer Deposits** 00000 412,385.78 TOTAL CURRENT LIABILITIES LONG TERM LIABILITIES Long Term Loan-EIS Equipment 44 241 98 00000 44,241.98 TOTAL LONG TERM LIABLITIES

456,627.76

TOTAL LIABILITIES

01-98-136 Date 92/13/98 07:20pm

Page 2

#### SHAREHOLDERS EQUITY

Common Stock
Additional Paid in Capital
Retained Earnings
Retained Earnings
YTD Net Income
YTD Net Income

TOTAL SHAREHOLDERS EQUITY

TOTAL LIABILITIES & EQUITY

10.00

19.00 1,884,212.25 (1,271,925.49) (21,079.19) (13,585.43) 35,982.78

413,614.92

870,242.68

## NeTeL, Inc. Income Statement For the Period 12/01/1996 Through 12/31/1996

01-98-136	****				Page 1
Date 02/13/98 07:	21pm	Current Period		Year-to-Date	
		Amount	25	Amount	%
SALES					
00000	Long Distance Revenue-LEC	340,396.24	88.86	3,154,655.34	89.18
30000	Long Distance Revenue-LEC	4,373.80	1.14	49,770.97	1.41
00000	Service Charge Revenue	26,124.21	6.82	241,457.56	6.83
00000	Pager Revenue	691.44	0.18	1,419.15	0.04
00000	Promo Materials Revenue	6,473.16	1.69	70,408.37	1.99
00000	Calling Card Revenue	3,090.88	0.81	12,144.08	0.34
00000	Set-Up Charge Revenue	347.10		860.99	0.02
00000	Downline Report Revenue	628.00	0.16	2,687.00	0.08
00000	Newsletter Revenue	225.00	0.06	546.50	0.02
00000	Miscellaneous Revenue	280.00	0.07	2,485.40	0.07
00000	Postage & Shipping Revenue -	245.08	0.06	615.33	0.02
00000	Sponsor Fee Revenue	210.85	0.06	210.85	0.01
	RATING INCOME	383,085.76	100.00	3,537,261.54	100.00
COST OF SAL					
00000	Carrier Charges	180,961.66	47.24	1,731,738.42	48.96
00000	Dedicated Minutes Cost	6,998.66	1.83	91,331.25	2.58
00000	Pager Charges	268.50	0.07	268.50	0.01
00000	Commission Expense-L/D	26,810.86	7.00	216,416.62	6.12
30000	Commission Expense-L/D	594.32	0.16	9,337.34	0.26
00000	Collection Charges	48,678.91	12.71	445,195.43	12.59
00000	Credit Card Processing Charges	569.31	0.15	6,369.08	0.18
COST OF SAL	ES	264,882.22	69.14	2,500,656.64	70.69
GROSS PROF	ır	118,203.54	30.86	1,036,604.90	29.31
OPERATING E					
00000	Payroll - Sales L/D	7,988.93	2.09	80,225.08	2.27
30000	Payroll - Sales L/D	0.00	0.00	4,377.68	0.12
00000	Payroll - Graphics/Mkting	4,507.68	1.18	22,495.36	0.64
00000	Payroll - Customer Service	5,888.25	1.54	77,184.00	2.18
00000	Payroll - Sponsor Relations	3,022.70		15,713.53	0.44
00000	Advertising-Print Media	250.00	0.07	250.00	0.01
00000	Advertising-Mailing List Purch	0.00	0.00	4,590.00	0.13
00000	Advertising-Internet	0.00	0.00	872.50	0.02
00000	Advertising-TV	0.00	0.00	2,141.00	0.06
00000	Advertising-Newsletters	3,500.00	0.91	6,123.00	0.17
00000	Advertising-Calling Cards	0.00	0.00	19,332.70	0.55
00000	Advertising-Promo Merchandise	2,615.00	0.68	62,270.20	1.76
00000	Advertising-Promotional Merch	477.13	0.12	2,548.99	0.07
00000	Graphic Arts Consultant Exp Postage & Shipping Costs	0.00 5.952.89	0.00 1.55	6,416.80	0.18
30000				69,975.31	
00000	Postage & Shipping Costs Telephone Expense - Sales	0.00 5.493.77	0.00	25.00 62.457.98	0.00
30000	Telephone Expense - Sales	0.00	0.00	62,457.98	0.00
00000	Payroll - Officers	2,550.00	0.67	55,908.90	1.58
00000	Payroll - Administrative	1,450.94	0.87	40,071.80	1.13
00000	Payroll - Accounting	3,000.00	0.36	18,108.53	0.51
00000	Payroll - MIS	9,787.92	2.56	56,640,56	1.60
	A TOTAL SHAPE		0.000		

01-98-136					Page 2
Date 02/13/98	02/13/98 07:21pm Current Period		Year-to-	Year-to-Date	
		Amount	%	Amount	<u>%</u>
00000	Payroll Tax Expense	3.351.66	0.87	35,437.70	1.00
00000	Employee Benefits	598.26	0.16	2,320.17	0.07
00000	Payroll Processing Fees	95.55	0.02	1,608.46	0.05
00000	Rent Expense	15.172.47	3.96	121,826,93	3.44
00000	Building Maintnance/Security	41.81	0.01	1,557.35	0.04
00000	Utilities Expense	1,332,12	0.35	16,027.98	0.45
00000	Equipment Maintenance & Repair	0.00	0.00	6,408.20	0.18
00000	Equipment Expense	1,071.01	0.28	4,150.34	0.12
00000	Printing Expenses- Admin	0.00	0.00	516.95	0.01
00000	Telephone Expense - Admin	1,810.52	0.47	17,187.91	0.49
00000	Office Supplies & Expenses	716.60	0.19	14,372.78	0.41
00000	Computer Supplies & Expenses	(138.21)	-0.04	4,104.34	0.12
00000	Advertising - Classified	878.20	0.23	2,441.81	0.07
00000	Auto Expenses	3,302.16	0.86	37,092.51	1.05
00000	Entertainment Expenses	1,508.74	0.39	10,454.93	0.30
00000	Travel Expenses	(948.00)	-0.25	5,722.34	0.16
00000	Business License/Certificates	0.00	0.00	1,085.00	0.03
00000	Regulatory Fees & Assessments	0.00	0.00	1,698.76	0.05
00000	Compliance Fees & Assessments	500.00	0.13	2,459.75	0.07
00000	Sales Tax Expense-Capital Ls.	0.00	0.00	1,852.23	0.05
00000	Insurance - Business	0.00	0.00	3,555.28	0.10
00000	Insurance - Auto	273.80	0.07	2,236.20	0.06
00000	Insurance - Employee Medical	(214.25)	-0.06	9,556.01	0.27
00000	Insurance - Workers Comp	0.00	0.00	2,991.00	0.08
00000	Professional Fees - Legal	0.00	0.00	21,723.51	0.61
00000	Professional Fees - Accounting	0.00	0.00	1,500.00	0.04
00000	Professional Fees - Consulting	0.00	0.00	5,577.50	0.16
00000	Professional Fees - Regulatory	0.00	0.00	7,599.00	0.21
00000	Professional Fees - Searches	0.00	0.00	7,680.00	0.22
00000	Dues, Subcriptions, Publications	390.00	0.10	2,040.43	0.06
00000	Interest Exp-Fundings	6,815.05	1.78	54,448.71	1.54
00000	Interest Exp-Capital Leases	0.00	0.00	3,740.41	0.11
00000	Interest Expense - Other	0.00	0.00	54.57	0.00
00000	Bank Charges	328.24	0.09	920.81	0.03
TOTAL OPE	RATING EXPENSES	93,371.00	24.37	1,019,746.96	28.83
NET OPERA	ATING INCOME	24,832.54	6.48	16,857.94	0.48
OTHER INC					
00000	Other Revenue	0.00	0.00	5,012.93	0.14
00000	Interest Income	39.43	0.01	526.48	0.01
TOTAL OTH	ER INCOME	39.43	0.01	5,539.41	0.16
NET INCOM	E BEFORE TAXES	24,871.97	6.49	22,397.35	0.63
NET INCOM	E AFTER TAX	24,871.97	6.49	22,397.35	0.63
		24,011.01		22,007.00	

#### NeTeL, Inc. Balance Sheet Period: 12-97 As of: 12/31/1997

01-98-140 Date 03/02/98 12:33pm ASSETS CURRENT ASSETS Cash in Bank - All Accounts 00000 311,303.36 00000 Accounts Receivable 686,197.51 00000 Loans Receivable - Other 480,152.05 00000 Prepaid Expenses Prepaid Media 16,814,60 00000 TOTAL CURRENT ASSETS 1.517.758.04 FIXED ASSETS 00000 Furniture & Fixtures 269,557.83 Computer Hardware 763,672.59 00000 Computer Software 59,523.22 00000 00000 Video & Audio Assets 84,536.24 Leasehold Improvements 22 171 97 Warehouse Equipment
Accum.Dep-Warehouse Equipment
Accum.Dep-Furniture&Fixtures 14,403.19 (960.21) 00000 (38,008.95) Accum.Dep-Computer Hardwre
Accum.Dep-Computer Softwre
Accum.Dep-Leaseholds
Accum.Dep-Video & Audio Assets 00000 (232,620.18) (32,767.13) 00000 (9,554.67) 00000 (21,134.06) 879,019.84 TOTAL FIXED ASSETS OTHER ASSETS 00000 Security Deposits 120 738 12 00000 Reserve on Accounts Receivable 85.011.08 Certificate of Deposit 50,000.00 00000 Long Term Investments 7,500.00 TOTAL ASSETS 2,660,025,08 LIABILITIES & OWNERS EQUITY LIABILITIES CURRENT LIABILITIES 00000 Accounts Payable 2,124,314.50 Accrued Commissions Payable
L/D Phone Taxes Payable 00000 75,986.74 4,311.92 00000 **Customer Deposits** 15,000.00 2 219 613 16 **TOTAL CURRENT LIABILITIES** LONG TERM LIABILITIES 00000 Long Term Loan-EIS Equipment 44,241.98

44,241.98

TOTAL LONG TERM LIABLITIES

01-95-140 Date 03/02/96 12:33pm Page 2

TOTAL LIABILITIES

2,263,855.14

SHAREHOLDERS EQUITY

 00000
 Common Stock

 00000
 Additional Paid in Capital

 00000
 Retained Earnings

 00000
 YTD Net Income

 30000
 YTD Net Income

10.00 2,239,634.25 (1,270,607.33) (572,873.47) 6.49

TOTAL SHAREHOLDERS EQUITY

TOTAL LIABILITIES & EQUITY

2,660,025.08

## NeTeL, Inc. Income Statement For the Period 12/01/1997 Through 12/31/1997

01-98-140		river imough i			Page 1
Date 03/02/98 12:	34pm	Current Period		Year-to-Date	
		Amount	<u>%</u>	Amount	26
SALES					
00000	Long Distance Revenue-LEC	904,081.91	53.13	6,122,348.54	53.04
00000	Long Distance Revenue-Direct	8,595.91	0.51	232,511.19	2.01
00000	Payphone Revenue	1,364,40	0.08	19,530.46	0.17
00000	Service Charge Revenue	112,506.45	6.61	857,247.14	7.43
00000	Promo Materials Revenue	236,790.09	13.92	1,707,532.08	14.79
00000	Calling Card Revenue	157,100.00	9.23	1.550.850.00	13.44
00000	Calling Card Recharge Revenue	156,175.00	9.18	927,159.89	8.03 -
00000	Proprietary Software Revenue	125,000.00	7.35	125,000.00	1.08
	RATING INCOME	1,701,613.76	100.00	11,542,179.30	100.00
COST OF SA					
00000	Carrier Charges	701,488,70	41.22	4,958,471.36	42.96
00000	· Access Charges	13,586.07	0.80	13.586.07	0.12
00000	L/D Verification Charges	4,876.90	0.29	10,156,00	0.09
00000	Internet Charges	1,405.00	0.08	17,736.31	0.15
00000	Promo Materials Charges	30.516.04	1.79	402,093.01	3.48
00000	Shipping Charges	12.664.00	0.74	239,730.58	2.08
00000	Commission Expense-L/D	64.177.85	3.77	475,689,64	4.12
00000	Credit Expense-ZPDI	5.292.70	0.31	36,297.19	0.31
00000	Credit Card Credit/Chargebacks	81,731.65	4.80	499,649,55	4.33
00000	Unbillable Carrier Charges	11,150,20	0.66	296,077.05	2.57
00000	Collection Charges	124,284.74	7.30	729,049.95	6.32
00000	Credit Card Processing Charges	27,534.21	1.62	123,363.66	1.07
		36.073.29	2.12	247.439.91	2.14
00000	Bad Debt Expense - LEC Bad Debt Expense - Direct	0.00	0.00	98,525.00	0.85
COST OF SA	LES	1,114,781.35	65.51	8,147,865.28	70.59
GROSS PRO	FIT	586,832.41	34.49	3,394,314.02	29.41
OPERATING	EVDENCES				
00000	Payroll - Sales L/D	22.247.51	1.31	347,751.42	3.01
00000	Payroll - Sales Calling Cards	33.256.17	1.95	114,340.24	0.99
00000	Contract Labor-Sales	740.25	0.04	42,889.71	0.37 -
00000	Payroll - Graphics/Mkting	2.818.71	0.17	32.531.64	0.28
00000	Payroll - Shipping	8.831.26	0.52	49,491.76	0.43
00000	Payroll - Customer Service	32,969.04	1.94	220,299,90	1.91
00000	Contract Labor-Cust Service	3,525.00	0.21	18.221.54	0.16
00000	Payroli - Sponsor Relations	33.981.69	2.00	222 124.20	1.92
00000	Contract Labor-Sponsor Rel	0.00	0.00	4,063.50	0.04
00000	Advertising-Print Media	155,809.40	9.16	998.406.20	8.65
00000		0.00	0.00	59.048.70	0.51
00000	Advertising-TV				0.05
	Advertising-Promo Merchandise	0.00	0.00	6,000.00	
00000	Graphic Arts Consultant Exp	0.00	0.00	1,512.50	0.01
	Postage & Shipping Costs		0.00	(354.04)	3.44
30000	Telephone Expense - Sales	41,460.89	2.44	396,582.54	0.00
	Telephone Expense - Sales		0.00	(6.49)	
00000	Payroll - Officers	7,260.00	0.43	72,760.00	0.63
00000	Payroll - Administrative	10,042.75	0.59	59,784.96	0.52
00000	Payroll - Accounting	6,682.68	0.39	58,609.16	0.51
00000	Payroll - MIS .	12,043.08	0:71	130,748.42	1.13

01-98-140 Date 03/02/98 12:3	4pm				Page 2	
		Current Pe	eriod Year-to-l		Date	
		Amount	<u>%</u>	Amount	<u>%</u>	
00000	Payroll Tax Expense	16,274.93	0.96	129,338.03	1.12	
00000	Employee Benefits	232.14	0.01	3,181.94	0.03	
00000	Payroll Processing Fees	369.40	0.02	2,672.73	0.02	
00000	Rent Expense	17,586.45	1.03	197,044.09	1.71	
00000	Show & Display Expenses	0.00	0.00	5,186.08	0.04	
00000	Building Maintnance/Security	40.00	0.00	3,606.18	0.03	
00000	Utilities Expense	2,714.30	0.16	26,226.85	0.23	
00000	Equipment Maintenance & Repair	789.43	0.05	789.43	0.01	
00000	Equipment Expense	1,554.73	0.09	30,484.21	0.26	
00000	Printing Expenses- Admin	327.00	0.02	22,272.87	0.19	
00000	Telephone Expense - Admin	1,078.63	0.06	23,976.56	0.21	
00000	Office Supplies & Expenses	3,233.18	0.19	33,139.55	0.10	
00000	Computer Supplies & Expenses	0.00	0.00	11,322.03	0.10	
00000	Advertising - Classified	1,482.15	0.09	26,155.57 1.569.28	0.23	
00000	Warehouse Supplies & Expenses	424.00	0.02			
00000	Auto Expenses	6,334.93	0.01		0.48	
00000	Entertainment Expenses	10,982.84	0.65	31,723.76 25.262.39	0.27	
00000	Travel Expenses Business License/Certificates	2,776.49 3.322.15	0.16	9.880.73	0.09	
00000			0.00	19,364.09	0.09	
00000	Business Taxes	0.00 50.00	0.00	10,100.61	0.17	
00000	Compliance Fees & Assessments	0.00	0.00	15,453,11	0.13	
	Insurance - Business			7,201.44	0.13	
00000	Insurance - Auto	562.50	0.03	25,956.07	0.00	
00000	Insurance - Employee Medical	3,148.15 140.00	0.19	140.00	0.00	
00000	Insurance - Workers Comp	4.250.00	0.01	16,466.91	0.14	
00000	Professional Fees - Legal Professional Fees - Accounting	0.00	0.00	18,749.97	0.16	
00000	Professional Fees - Accounting Professional Fees - Consulting	0.00	0.00	5,380.00	0.05	
00000	Professional Fees - Regulatory	0.00	0.00	500.00	0.00	
00000	Dues, Subcriptions, Publications	0.00	0.00	7,160.92	0.06	
00000	Depreciation-Furniture&Fixture	3,209.02	0.19	29,711.95	0.26	
00000	Depreciation-Computer Hardwre	13.869.04	0.13	183,110.02	1.59	
00000	Depreciation-Computer Softwre	992.05	0.02	22,307,13	0.19	
00000	Depreciation-Computer Softwie	0.00	0.00	9.373.67	0.08	
00000	Depreciation-Audio/Video	2.348.23	0.14	21,134.06	0.18	
00000	Depreciation-Whise Equipment	240.05	0.01	960.21	0.01	
00000	Interest Exp-Fundings	12.757.63	0.75	87.461.64	0.76	
00000	Interest Expense - Other	4,542.96	0.27	6.166.29	0.05	
00000	Bank Charges	259.68	0.02	9,053.44	0.08	
TOTAL OPER	ATING EXPENSES	487,560.49	28.65	3,969,396.89	34.39	
NET OPERAT	ING INCOME	99,271.92	5.83	(575,082.87)	-4.98	
OTHER INCO	WE .					
00000	Interest Income	424.48	0.02	2,215.89	0.02	
TOTAL OTHE	RINCOME	424.48	0.02	2,215.89	0.02	
NET INCOME	BEFORE TAXES	99,696.40	5.86	(572,866.98)	-4.96	
NET INCOME	AFTER TAX	99,696.40	5.86	(572,866.98)	-4.96	

# EXHIBIT E PROPOSED TARIFF

#### SOUTH DAKOTA TELECOMMUNICATIONS TARIFF

OF

#### Netel, Inc. d/b/a TEL3

6300 N.E. First Avenue, 3rd Floor, Fort Lauderdale, Florida 33334

## RESALE INTEREXCHANGE TELECOMMUNICATIONS SERVICE

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of telecommunications services provided by Netel, Inc. drbla TEL3 within the State of South Dakota. This tariff is on file with the South Dakota Public Utilities Commission ("Commission"). Copies may be inspected during normal business hours at the Company's principal place of business; 6300 N.E. First Avenue, 3rd Floor, Fort Lauderdale, Florida 33334.

Netel, Inc. d/b/a TEL3 is a provider of interexchange telecommunications services on a 24-hour basis. Service is provided for the direct transmission and reception of voice and data communications between points within the State of South Dakota as an adjunct to Netel, Inc. d/b/a TEL3's interstate service.

Issued: May 1, 1998

Issued By:

Effective Date:

Scott Lehman, President Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

## CHECK SHEET

The Title Sheet and Sheets 1 through 20 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet(s).

mr. 1	Original
Title	Original
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original

Issued: May 1, 1998 Issued By:

Scott Lehman, President

Effective Date:

Netel, Inc. d/b/a TEL3

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 2

#### TABLE OF CONTENTS

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Netel, Inc. d/b/a TEL3

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 3

### CONCURRING CARRIERS

None

### CONNECTING CARRIERS

None

#### OTHER PARTICIPATING CARRIERS

None

#### EXPLANATION OF SYMBOLS

- (C) To signify changed condition or regulation.
- (D) To signify deleted or discontinued rate, regulation or condition.
- (I) To signify a change resulting in an increase to a Customer's bill.
- (M) To signify that material has been moved from another tariff location.
- (N) To signify a new rate, regulation condition or sheet.
- (R) To signify a change resulting in a reduction to a Customer's bill.
- (T) To signify a change in text but no change to rate or charge.

Issued: May 1, 1998 Issued By: Effective Date:

Scott Lehman, President Netel, Inc. d'b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

#### TARIFF FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the sheet. Sheets are numbered sequentially. However, occasionally, when a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each sheet. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 14 cancels the 3rd Revised Sheet 14. Because of various suspension periods, deferrals, etc. the Commission follows in their tariff approval process, the most current sheet number on file with the Commission is not always the sheet in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are four levels of paragraph coding. Each level of code is subservient to its next higher level:
  - 2.1.
  - 2.1.1.
  - 2.1.1.1.

Commission.

D. Check Sheets - When a tariif filing is made with the Commission, an updated Check Sheet accompanies the tariif filing. The Check Sheet lists the sheets contained in the tariif with a cross reference to the current revision number. When new sheets are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by and asterisk (\*). There will be no other symbols used on this sheet if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some sheets). The tariiff user should refer to the latest Check Sheet to find if a particular sheet is the most current on file with the

Issued: May 1, 1998

lassued. May 1, 1776

Issued By:

Netel, Inc. d/b/a TEL3

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 5

#### APPLICATION OF TARIFF

This tariff contains the rates applicable to the provision of specialized intrastate resale common carrier telecommunications services by Netel, Inc. d/b/a TEL3 between various locations within the State of South Dakota. All services are interstate offerings. Intrastate service is an add on service available only if the Customer subscribes to the Company's interstate offerings.

Issued: May 1, 1998 Issued By:

#### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

#### Account Code:

A numerical code, one or more of which are available to a Customer to enable identification of individual users or groups of users on an account and to allocate costs of service accordingly.

#### Called Station:

The terminating point of a call (i.e., the called number).

#### Calling Card:

A card issued by Company containing such account numbers assigned to its Customer which enables the charges for calls made to be properly billed on a pre-arranged basis.

#### Company:

Netel, Inc. d/b/a TEL3 ("TEL3")

#### Commission:

The South Dakota Public Utilities Commission

#### Customer:

The person, firm, corporation or other entity which orders or uses service and is responsible for payment of charges and compliance with tariff regulation.

#### Disconnect or Disconnection:

The termination of a circuit connection between the Originating Station and the Called Station or the Company's operator.

Issued: May 1, 1998

Issued By:

Effective Date:

Scott Lehman, President Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100 Netel, Inc. d/b/a TEL3 South Dakota P.U.C. Tariff No. 1 Original Sheet No. 7

#### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, Continued

#### Measured Service:

The provision of long distance measured time communications telephone service to Customers who access the Company's service at its contracted interexchange carriers' switching and call processing equipment by means of access facilities obtained from local exchange common carrier(s). Company contacted interexchange carrier is responsible for arranging the access lines.

#### Point of Presence:

The point of physical interconnection between the local exchange company's local network and the interexchange carrier's network ("POP").

#### Postpaid Service:

Presubscribed service where subscribers are billed for and remit payment subsequent to the provision of service.

#### Prepaid Service:

A discretionary prepaid calling card service for which subscribers pay prior to accessing the service.

#### Subscriber:

See "Customer" definition.

#### Travel Card:

See "Calling Card" definition.

Issued: May 1, 1998 Issued By:

Netel, Inc. d/b/a TEL3 South Dakota P.U.C. Tariff No. 1
Original Sheet No. 8

#### SECTION 2 - RULES AND REGULATIONS

#### 2.1. UNDERTAKING OF COMPANY

- 2.1.1. Company's services are furnished for telecommunications originating and/or terminating in any area within the State of South Dakota.
- 2.1.2. Company is a provider of interexchange telecommunications to Customers for direct transmission and reception of voice, data, and other types of communications.
- 2.1.3. Company resells access, switching, transport and termination services provided by interexchange carriers.
- 2.1.4. Customer's monthly charges for Company's service are based on the total time Customer actually uses the service. For billing purposes, the duration of each call will be rounded up in one (1) minute increments unless otherwise specified.
- 2.1.5. Subject to availability, the Customer may use authorization codes to identify the users or user groups on an account. The numerical composition of the codes shall be set by Company to assure compatibility with the Company's accounting and billing systems and to avoid the duplication of codes.
- 2.1.6. The Company's services are provided on a monthly basis and are available twenty-four (24) hours per day, seven (7) days per week.

#### 2.2. LIMITATIONS

- 2.2.1. Service is offered subject to availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.2.2. Company may immediately disconnect service when necessitated by conditions beyond the company's control or when the Customer is using the service in violation of either the provisions of this tariff or the Commission rules.

Issued: May 1, 1998 Issued By: Effective Date:

Scott Lehman, President Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100 Netel, Inc. d/b/a TEL3

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 9

#### SECTION 2 - RULES AND REGULATIONS, Continued

- 2.2. LIMITATIONS, Continued
- 2.2.3. The Company does not undertake to transmit messages, but offers the use of its facilities when available.
- 2.2.4. Title to all facilities provided by Company under these regulations remains in Company's name.
- 2.2.5. Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service.
- 22 1101
- 2.3.1. Service may be used for the transmission of communications by the Customer.
- 2.3.2. Service may not be used for any unlawful purpose or for any purpose for which any payment or other compensation is received by the Customer, except when the Customer is a duly authorized and regulated common carrier. This provision does not prohibit an arrangement between the Customer, authorized user or joint user to share the cost of service.
- 2.3.3. The Company strictly prohibits use of the Company's services without payment or an avoidance of payment by the Customer by fraudulent means or devices including providing falsified calling card numbers or invalid calling card numbers to the Company, providing falsified or invalid credit card numbers to the Company or in any way misrepresenting the identity of the Customer.

Issued: May 1, 1998 Issued By:

(954) 7/6-9100

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 10

# Netel, Inc. d/b/a TEL3

#### 2.4. LIABILITIES OF THE COMPANY

2.4.1. The liability of the Company for damages arising out of mistakes, omissions, interruptions, delays, errors or defects in transmission occurring in the course of furnishing service or other facilities and not caused by the negligence of the Customer, commences upon activation of service and in no event exceeds an amount equivalent to the proportionate charge to the Customer for the period of service during which such mistakes, omissions, interruptions, delays, errors, or defects in transmission occur. In no event will the Company be responsible for consequential damages for lost profits suffered by a Customer or end user as the result of interrupted or unsatisfactory service. For the purpose of computing such amount a month is considered to have 30 days.

SECTION 2 - RULES AND REGULATIONS, Continued

- 2.4.2. Company shall be indemnified and held harmless by the Customer against:
  - A. Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name or service mark arising out of the material, data, information or other content transmitted over company's facilities; and
  - Claims for patent infringement arising from combining or connecting company's facilities with apparatus and systems of the Customer; and
  - C. All other claims arising out of any act or omission of the Customer in connection with any service provided by Company.
- 2.4.3. The Company is not liable for any defacement of, or damage to, the equipment or premises of a Customer resulting from the furnishing of services when such defacement or damage is not the result of the Company's negligence.

Issued: May 1, 1998 Issued By: Scott Lehman, President

Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.4. LIABILITIES OF THE COMPANY, Continued

- 2.4.4. Company shall not be liable for and the Customer indemnifies and holds harmless from any and all loss claims, demands, suits, or other actions or liabilities whatsoever, whether suffered, made, instituted or asserted by the Customer or by any other party or person, for any personal injury to, death of any person or persons, and for any loss, damage, defacement or destruction of the premises of the Customer or any other property, whether owned by the Customer or by others, caused or claimed to have been caused directly or indirectly by the installation, operation, failure to operate, maintenance, removal, presence, condition. location or use of equipment or wiring provided by company where such installation, operation, failure to operate, maintenance, condition, location or use is not the direct result of the Company's neeligence.
- 2.4.5. The Company is not liable for any failure of performance hereunder due to causes beyond its control, including, but not limited to, unavoidable interruption in the working of its circuits or those of another common carrier; acts of God, storms, fire, floods, or other catastrophes; any law, order, regulation, direction, action, or request of the United States Government, or any other governmental entity having jurisdiction over the company or of any department, agency, commission, bureau, corporation, or other instrumentality or any one or more of such instrumentality or any one or more of such instrumentality or any one or more of such governmental entities, or of any civil or military authority; national emergencies, insurrections, riots, rebellions, wars, strikes, lockouts, work stoppages, or other labor difficulties; or notwithstanding anything in this tariff to the contrary, the unlawful acts of the Company's agents and employees, if committed beyond the scope of their employment.

Issued: May 1, 1998 Issued By:

Netel, Inc. d/b/a TEL3 South Dakota P.U.C. Tariff No. 1
Original Sheet No. 12

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.4. LIABILITIES OF THE COMPANY, Continued

- 2.4.6. The Company shall not be liable for damages or adjustments, refunds, or cancellation of charges unless the Customer has notified the Company, in writing, of any dispute concerning charges, or the basis of any claim for damages, after the invoice is rendered by the company for the call giving rise to such dispute or claim, unless ordered by the Commission pursuant to South Dakota law. Any such notice must set forth sufficient facts to provide the Company with a reasonable basis upon which to evaluate the Customer's claims or demands.
- 2.4.7. The Company shall not be liable for any damages, including usage charges, that the Customer may incur as a result of the unauthorized use of its communications equipment. The unauthorized use of the Customer's communications equipment includes, but is not limited to, the placement of calls from the Customer's premises and the placement of calls through Customer-controlled or Customer-provisioned equipment that are transmitted or carried over the Company's network services without the authorization of the Customer. The Customer shall be fully liable for all such charges.

#### 2.5. PREPAID SUBSCRIBER RESPONSIBILITIES

- 2.5.1. The Customer is responsible for the payment of all charges for services furnished to the Customer. Charges are based on actual usage.
- 2.5.2. The Customer is responsible for compliance with applicable regulations set forth in this tariff.
- 2.5.3. The Customer is responsible for establishing identity as often as necessary during the course of the call or when seeking credits from the Company.

Issued: May 1, 1998 Issued By:

Netel, Inc. d/b/a TEL3 South Dakota P.U.C. Tariff No. 1 Original Sheet No. 13

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.6. INTERRUPTION OF SERVICE

- 2.6.1. Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence of the Customer, or to the failure of channels or equipment provided by the Customer, shall not exceed an amount equivalent to the proportionate charge to the Customer for the period during which the aforementioned faults in transmission occur. It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission by the Customer with his control, or is not in wiring or equipment, if any, furnished by the Customer and connected to the Company's facilities. The Company's service and facilities are provided on a monthly basis, unless ordered on a longer basis and are provided worth-four (24) hours per day, seven (7) days per week.
- 2.6.2. For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.6.3. No credit shall be allowed for an interruption of a continuous duration of less than two (2) hours.
- 2.6.4. The Customer shall be credited for an interruption of two (2) hours or more at the rate of 1/720th of the monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

Credit Formula: Credit = 
$$\frac{A \times B}{720}$$

"A" - outage time in hours.

"B" - total monthly charge for affected facility.

#### 2.7. RESTORATION OF SERVICE

The use and restoration of service in emergencies shall be in accordance with part 64, Subpart D of the Federal Communications Commission's Rules and Regulations which specifies the priority system for such activities.

Issued: May 1, 1998 Issued By:

issued by.

Scott Lehman, President Netel, Inc. d'b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 14

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.8. MINIMUM SERVICE PERIOD

The minimum service period is one month (30 days).

#### 2.9. PAYMENTS AND BILLING FOR POSTPAID SERVICES

- 2.9.1. Charges for service are applied on a recurring and nonrecurring basis. Service is provided and billed on a monthly (30 day) basis. The billing date is dependent on the billing cycle assigned to the subscriber. Service continues to be provided until canceled by the Customer with no less than thirty (30) days notice.
- 2.9.2. The Customer is responsible for the payment of all charges for services furnished to the Customer. Charges are based on actual usage and are billed monthly in arrears.
- 2.9.3. Billing will be payable upon receipt and deemed past due thirty (30) days after issuance and posting of invoice. Bills not paid within thirty-one (31) days after the date of posting are subject to a 1.5% late payment charge for the unpaid balance, or the maximum allowable under state law. Each account shall be granted not less than one complete forgiveness of late payment charge, pursuant to Commission rules. Customers shall be notified by letter when eligibility for forgiveness of late payment charge has been utilized.

#### 2.10. BILLING DISPUTES

- 2.10.1. Billing disputes should be addressed to Company's customer service organization via telephone to (800) 962-2181. Customer service representatives are available from 9.00 am to 9.00 pm Eastern Time. Messages may be left for customer service representatives from 9.01 pm to 8:59 am Eastern Time.
- 2.10.2. In the case of a dispute between the Customer and the Company for service furnished to the Customer, which cannot be settled with mutual satisfaction, the Customer can take the following course of action:
  - 2.10.2.1. First, the Customer may request the Company perform an in-depth review of the disputed amount. (The undisputed portion and subsequent bills must be paid on a timely basis or the service may be subject to disconnection).

Issued: May 1, 1998 Issued By: Effective Date:

Scott Lehman, President Netel, Inc. d'b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### BILLING DISPUTES. Continued 2.10.

2.10.2.2. Second, if there is still a disagreement about the disputed amount after the investigation and review by a manager of the Company, the Customer may appeal to the Commission for its investigation and decision. The address of the Commission is:

> South Dakota Public Utilities Commission 500 East Capitol Avenue Pierre, South Dakota 57501-5070

#### 2.11. CANCELLATION BY CUSTOMER FOR POSTPAID SERVICES

- 2.11.1. Customer may cancel service by providing written notice to Company thirty (30) days prior to cancellation.
- 2.11.2. Customer is responsible for usage charges while still connected to the Company's service and the payment of associated local exchange company charges, if any, for service charges.
- 2.11.3. Any non-recoverable cost of company expenditures shall be borne by the Customer
  - A. The Customer orders service requiring special facilities dedicated to the Customer's use and then cancels the order before such service begins, before completion of the minimum period or before completion of some period mutually agreed with the Customer for the non-recoverable portions of expenditures; or
  - B. Liabilities are incurred expressly on behalf of the Customer by Company and not fully reimbursed by installation and monthly charges; and
  - C. Based on an order for service and construction has either begun or has been completed, but no service provided.

Issued: May 1, 1998

Issued By:

Scott Lehman, President Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.12. CANCELLATION BY COMPANY

- 2.12.1. Company may immediately discontinue furnishing the service to Customers:
  - In the event of a condition determined to be hazardous to the Customer, to other Customers of the utility, to the utilities equipment, to the public or to employees of the utility; or
  - B. By reason of any order or decision of a court or any other governmental authority which prohibits the Company from furnishing such service; or
  - C. If the Company deems such refusal necessary to protect itself or third parties against fraud or to otherwise protect its personnel, agents, facilities or services without notice: or
  - D. For unlawful use of the service or use of the service for unlawful purposes; or
  - E. If the Customer provides false information to the Company regarding the Customer's identity, address, credit-worthiness, past, current or planned use of Company's services.
- 2.12.2. Company may discontinue service according to the following conditions upon ten (10) days written notice:
  - For violation of Company's filed tariff.
  - For the non-payment of any proper charge as provided by Company's tariff.
  - C. For Customer's breach of the contract for service between the utility and Customer.
  - D. When necessary for the Company to comply with any order or request of any governmental authority having jurisdiction.

Issued: May 1, 1998

Issued By:

Scott Lehman, President

Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 17

#### SECTION 2 - RULES AND REGULATIONS, Continued

#### 2.12. CANCELLATION BY COMPANY, Continued

- 2.12.3. The discontinuance of service(s) by the Company pursuant to this section does not relieve the Customer of any obligations to pay the Company for charges due and owing for service(s) furnished up to the time of discontinuance. The remedies set forth herein shall not be exclusive and the company shall at all times be entitled to all the rights available to it under law or equity.
- 2.12.4. The Company may refuse to permit collect calling, calling card, third number billing which it determines to be fraudulent and/or may limit the use of these billing options or services.

#### 2.13. INTERCONNECTION

Netel, Inc. d/b/a TEL3

- 2.13.1. Service furnished by Company may be interconnected with services or facilities of other authorized communications common carriers and with private systems, subject to the technical limitations established by Company. Any special interface of facilities necessary to achieve compatibility between the facilities of Company and other participating carriers shall be provided at the Customer's expense.
- 2.13.2. Interconnection between the facilities or services of other carriers shall be under the applicable terms and conditions of the other carriers' tariffs. The Customer is responsible for taking all necessary legal steps for interconnecting Customer provided terminal equipment or communications equipment with Company's facilities. The Customer shall secure all licenses, permits, rights-of-way, and other such arrangements necessary for interconnection.

#### 2.14. DEPOSITS

The Company does not require a deposit from the Customer.

#### 2.15. TAXES

All state and local taxes (i.e. gross receipts tax, sales tax, etc.) are listed as separate line items on monthly bills and are not included in the tariffed rates.

Issued: May 1, 1998

Issued By:

#### SECTION 3 - DESCRIPTION OF SERVICE

#### 3.1. TIMING OF CALLS

- 3.1.1. The subscriber's long distance usage charge is based on the actual usage of Company's service. Usage begins when the receiver of the called number is answered. The moment of the called party's answer is determined by hardware supervision in which the local telephone company sends a signal to the underlying carrier's switch or the software utilizing audio tone detection. The timing of the call occurs when called party answers and terminates when either party hangs up.
- 3.1.2. Unless otherwise specified in this tariff, the minimum call duration for billing purposes is one (1) minute with one (1) minute billing increments thereafter.
- 3.1.3. Any portion of an applicable increment, after the appropriate minimum time for the call, will be rounded upward to the next increment. Calls less than the minimum length will be rounded to the minimum length.
- 3.1.4. There is no billing for incomplete calls.

Issued: May 1, 1998 Issued By: Effective Date:

Scott Lehman, President Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100 Netel, Inc. d/b/a TEL3 South Dakota P.U.C. Tariff No. 1
Original Sheet No. 19

#### SECTION 3 - DESCRIPTION OF SERVICE, Continued

#### 3.2. Netel, Inc. d/b/a TEL3 TELECOMMUNICATIONS SERVICES

- 3.2.1. Netel, Inc. db/a TEL3 provides switched and dedicated access telecommunications services which allow Customers to establish a communications path between two stations by using uniform dialing plans.
- 3.2.2. Netel, Inc. d/b/a TEL3 Outbound/Inbound Switched Services are switched access services offering users outbound "1 plus" long distance telecommunications services from points originating and terminating within the State of South Dakota. Customers may subscribe to the optional toll free (800/888) service for an additional monthly service charge.
- 3 2.3. Netel, Inc. d/b/a TEL3 Travel Card Services are switched access services offering users the ability to place calls from points originating and terminating within the State of South Dakota while away from their presubcribed calling locations. Prepaid and postpaid billing options are also available.

Issued: May 1, 1998 Issued By:

South Dakota P.U.C. Tariff No. 1 Original Sheet No. 20

### 4.1. SERVICE CHARGES

Netel, Inc. d/b/a TEL3

#### 4.1.1. Netel, Inc. d/b/a TEL3 Outbound/Inbound Switched Services

Rate Plan	Rate Per Minute	Billing Increments	
S-1	\$0.1200	1 min./1 min.	
S1-2	\$0.1200	2 min./1 min.	
S1-3	\$0.1200	3 min./1 min.	
SB5	\$0.2100	1 min./1 min.	

#### 4.1.4. Netel, Inc. d/b/a TEL3 Travel Card Services

Rate	Rate	Set-Up	Enhanced	Surcharge	Payment
Plan	Per Minute	Charge	Service	Per Call	Method
PPD33	\$0.3300	\$0.00	No	\$0.2900	Prepaid
PPD185	\$0.1850	\$0.00	No	\$0.2900	Prepaid
C2	\$0.1900	\$2.95	No	\$0.2500	Postpaid
RCC25	\$0.2500	\$0.00	Yes	\$0.2500	Prepaid
RCC50	\$0.2100	\$0.00	Yes	\$0.2500	Prepaid
RCC100	\$0.1900	\$0.00	Yes	\$0.2500	Prepaid
RCC250	\$0.1700	\$0.00	Yes	\$0.2500	Prepaid
RCC25A	\$0.1950	\$0.00	Yes	\$0.2500	Prepaid
RCC100A	\$0.1550	\$0.00	Yes	\$0.2500	Prepaid
XP	\$0.2500	\$10.00	No	\$0.2500	Prepaid
XP2A	\$0.1550	\$0.00	Yes	\$0.2500	Prepaid
XP2B*	\$0.1670	\$0.00	Yes	\$0.2500	Prepaid
XP3*	\$0.1190	\$0.00	Yes	\$0.2500	Prepaid

SECTION 4 - RATES

All travel card services are billed in one minute billing increments.

A payphone surcharge per call of \$0.35 applies to all travel card services.

\* Monthly service charge of \$10.00 applies.

Issued: May 1, 1998 Issued By:

Effective Date:

Scott Lehman, President Netel, Inc. d/b/a TEL3 6300 N.E. First Avenue, 3rd Floor Fort Lauderdale, Florida 33334 (954) 776-9100

(954) 776-9100

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# EXHIBIT F LIST OF OFFICERS AND DIRECTORS

## LIST OF CORPORATION OFFICERS AND DIRECTORS

NAME	OFFICE HELD	BUSINESS ADDRESS
SCOTT LEHMAN	PRESIDENT	$6300~\text{NE}~\textsc{I}^{\text{ST}}$ AVE., FT. LAUDERDALE, FL
RAGIP DEVRES	V. PRESIDENT	6300 NE 1 <sup>ST</sup> AVE., FT. LAUDERDALE, FL
NELSON FUTCH	SECRETARY	6300 NE 1 <sup>ST</sup> AVE., FT. LAUDERDALE, FL
NELSON FUTCH	TREASURER	$6300~\text{NE}~\textsc{1}^{\text{ST}}~\textsc{AVE}$ , FT. LAUDERDALE, FL
MENDERES AKDA	G DIRECTOR	$6300~\text{NE}~1^{\text{ST}}~\text{AVE.,}\text{FT.}$ LAUDERDALE, FL
SCOTT LEHMAN	DIRECTOR	$6300~\text{NE}~\textsc{I}^{\text{ST}}~\textsc{AVE}$ , FT. LAUDERDALE, FL
NELSON FUTCH	DIRECTOR	6300 NE I <sup>ST</sup> AVE., FT. LAUDERDALE, FL

## EXHIBIT G LIST OF STOCKHOLDERS

## LIST OF PRINCIPAL STOCKHOLDERS

Creslin Limited 1509 Northview Avenue Miami, FL 33140 85%

Menderes Akdag 298 NE 6th Street Boca Raton, FL 33432 5%

Sedat Ozgur 6300 NE First Avenue

5%

6300 NE First Avenue Fort Lauderdale, FL 33334

## EXHIBIT H

LIST OF STATES NETEL, INC. D.B.A. TEL3
IS REGISTERED OR CERTIFIED TO DO BUSINESS

## LIST OF STATES IN WHICH APPLICANT IS AUTHORIZED BY THE SECRETARY OF STATE TO DO BUSINESS

ARIZONA ARKANSAS CALIFORNIA COLORADO CONNECTICUT DELAWARE FLORIDA GEORGIA IDAHO ILLINOIS INDIANA IOWA KANSAS KENTUCKY LOUISIANA MAINE MASSACHUSETTS MICHIGAN MINNESOTA

NEBRASKA NEVADA NEW HAMPSHIRE NEW MEXICO NEW YORK NORTH CAROLINA NORTH DAKOTA OREGON PENNSYLVANIA SOUTH DAKOTA VERMONT VIRGINIA WASHINGTON WASHINGTON D.C. WEST VIRGINIA WISCONSIN WYOMING

MONTANA

# LIST OF STATES IN WHICH APPLICANT IS CERTIFIED BY THE PUBLIC SERVICE COMMISSIONS TO PROVIDE LONG DISTANCE RESALE SERVICE

CALIFORNIA COLORADO CONNECTICUT DELAWARE FLORIDA GEORGIA IDAHO ILLINOIS INDIANA IOWA KANSAS KENTUCKY LOUISIANA MAINE MASSACHUSETTS MICHIGAN MONTANA

NEBRASKA NEVADA NEW HAMPSHIRE NEW MEXICO NEW YORK NORTH CAROLINA NORTH DAKOTA OREGON PENNSYLVANIA VERMONT VIRGINIA WASHINGTON WASHINGTON D.C. WEST VIRGINIA WISCONSIN WYOMING

NETEL, INC.

004488

INVOICE DATE. INVOICE AMOUNT. AMOUNT PAID. DISCOUNT TAKEN NET CHECK AMOUNT

4/29/98

FEE FOR CCN

250.00

250.00

0.00

250.00

TC98-095

NETEL, INC. (954) 776-9100 6300 N.E. FIRST AVE. FT. LAUDERDALE, FL 33334

FIRST UNION NATIONAL BANK OF FLORIDA FORT LAUDERDALE, FL 33301 63-643/870 679

5392

CHECK DATE CONTROL NUMBER 04/30/98

005394

AMOUNT \$\*\*\*\*\*\*250.00

PAY

Two Mundred Fifty and 00/100 -----

TO THE ORDER OF

SO DAKOTA PUBLIC UTILITIES COM

"\*\*\*\*\*\* ::067006432::2090002561021"

& SECURITY FEATURES INCLUDED DETAILS ON BACK &

South Dakota Public Utilities Commission State Capitol 500 E. Capitol Pierre, SD 57501-5070 Phone: (605) 773-3705 Fax: (605) 773-3809

# **TELECOMMUNICATIONS SERVICE FILINGS**

 $05/01/98\ through\ 05/07/98$  If you need a complete copy of a filing faxed, overright expressed, or mailed to you, please contact Delane Kolbo within five days of this filing.

DOCKET NUMBER	TITLE/STAFF/SYNOPSIS	DATE FILED	INTERVENTION DEADLINE
	NONCOMPETITIVE TELECOMMUNICATIONS FILINGS		
TC98-094	In The Matter Of The Establishment Of Switched Access Revenue Requirement For Mobridge Telecommunications Company. (Staff: HB/KC) Mobridge Telecommunications Company, filed a switched access cost study developing a revenue requirement that is included in the revenue requirement used to determine the switched access rates for the Local Exchange Carrier Association (LECA). Mobridge Telecommunications Company requests that the Commission allow the use of GVNW's cost study model as opposed to the Commission model for revenue requirement and rate development.	05/01/98	05/22/98
	REQUEST FOR CERTIFICATE OF AUTHORTIY		
TC98-095	Application by NeTel, Inc. d/b/a TEL3 for a Certificate of Authority to operate as a telecommunications company within the state of South Dakota. (Staff: CB/CH). NeTel, Inc. d/b/a TEL3's intrastate service is an add on service available lonly if the customer subscribes to the Company's interstate offerings. NeTel, Inc. d/b/a TEL3 proposes to offer outbound/inbound switched services and travel card service.	05/01/98	05/22/98

## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF SOUTH DAKOTA

IN THE MATTER OF THE APPLICATION OF ) NETEL, INC. D.B.A TEL3 FOR A CERTIFICATE PROVIDE ) AUTHORITY TO TELECOMMUNICATIONS SERVICES IN SOUTH DAKOTA

ORDER GRANTING CERTIFICATE OF AUTHORITY

TC98-095

On May 1, 1998, the Public Utilities Commission (Commission), in accordance with SDCL 49-31-3 and ARSD 20:10:24:02, received an application for a certificate of authority from NeTeL, Inc. d.b.a. TEL3 (NeTeL)

NeTeL proposes to offer intrastate interexchange service to customers through resale of such services. Those services will include outbound/inbound switched services and travel card services to and from all points within South Dakota. A proposed tariff was filed by NeTeL. The Commission has classified long distance service as fully competitive.

On May 7, 1998, the Commission electronically transmitted notice of the filing and the intervention deadline of May 22, 1998, to interested individuals and entities. No petitions to intervene or comments were filed and at its regularly scheduled June 11, 1998, meeting, the Commission considered NeTeL's request for a certificate of authority. Commission Staff recommended granting a certificate of authority.

The Commission finds that it has jurisdiction over this matter pursuant to Chapter 49-31, specifically 49-31-3 and ARSD 20:10:24:02 and 20:10:24:03. The Commission finds that NeTeL has met the legal requirements established for the granting of a certificate of authority. NeTeL has, in accordance with SDCL 49-31-3, demonstrated sufficient technical, financial and managerial capabilities to offer telecommunications services in South Dakota. The Commission approves NeTeL's application for a certificate of authority. As the Commission's final decision in this matter, it is therefore

ORDERED, that NeTeL's application for a certificate of authority is hereby granted, effective July 1, 1998. It is

FURTHER ORDERED, that NeTeL shall file informational copies of tariff changes with the Commission as the changes occur.

Dated at Pierre. South Dakota, this 19th day of June, 1998

#### CERTIFICATE OF SERVICE

The undersigned hereby certifies that this record in this docket, as listed on the docket service h charges prepaid thereon

(OFFICIAL SEAL)

BY ORDER OF THE COMMISSION:

JAMES A BURG Chairman

an PAM NELSON, Commissioner

mendeller LASKA SCHOENFELDER Commissioner

# SOUTH DAKOTA PUBLIC UTILITIES COMMISSION

#### CERTIFICATE OF AUTHORITY

To Conduct Business As A Telecommunications Company Within The State Of South Dakota

Authority was Granted June 11, 1998, effective July 1, 1998 Docket No. TC98-095

This is to certify that

NETEL, INC. D.B.A. TEL3

is authorized to provide telecommunications services in South Dakota

This certificate is issued in accordance with SDCL 49-31-3 and ARSD 20 10 24 02, and is subject to all of the conditions and limitations contained in the rules and statutes governing its conduct of offering telecommunications services

Dated at Pierre, South Dakota, this 19th day of Aure, 1998

SOUTH DAKOTA PUBLIC UTILITIES COMMISSION:

JAMES A BURG, Chairman

PAM NELSON, Commissioner

LASKA SCHOENFELDER, Commissioner