

New members of JVMC named

The Joint Venture Management Committee of Forward Sioux Falls is composed of the board members of the two partner organizations, the Sioux Falls Area Chamber of Commerce and the Sioux Falls Development Foundation.

Three new members have joined the JVMC for 2000. They are Paul Van Bockern, of Minerva's Restaurants; Cathy Clark, Norwest Bank South Dakota, N.A., and Ronald Mielke, TSP Group, Inc.

Welcome to each of these community leaders!



Paul Van Bockern



Cathy Clark



Ronald Mielke

Luncheon meeting updates investors

An investor luncheon meeting was held Wednesday, December 15 at the Sioux Falls Convention Center. Former Forward Sioux Falls Chair Gary Olson informed investors of the status of program priorities. Incoming Chairman Fred Shunecka spoke about the challenges of the upcoming year and gave investors a preview of Forward Sioux Falls strategies in place to meet those challenges.

CHAIRMAN'S REPORT



By Fred Shunecka

Getting things done is the history and the future of Forward Sioux Falls

First and foremost, Forward Sioux Falls is a program designed to successfully meet the challenges of this community. From the very inception of the program, we have identified specific targets and have evolved strategies to reach specific goals. That is the unique element of Forward Sioux Falls, and I believe it is the reason for the success of the program during the past decade.

When Forward Sioux Falls first kicked off in the late 80s, we were looking at making positive strides in economic development—but we also wanted to impact a local lack of spirit. Remember the difficulty in planning for a convention center? Today we have a "can-do" spirit in Sioux Falls, which has resulted in the Washington Pavilion of Arts and Science, in an exemplary school system, in continual housing growth and in the phenomenal confidence of the business community.

Forward Sioux Falls has today set its sights on other targets: affordable housing, workforce development, technology assessment for the future among them. And once again, we are getting things done to hit those targets and meet our goals. As a flexible, innovative and dedicated advocate for change and growth in our community, Forward Sioux Falls has led the way.

I look forward to talking with you during the months ahead about your vision for the future of Sioux Falls. We will continue to get things done with the Forward Sioux Falls program—because of your investment and your determination to make Sioux Falls everything that it can be.



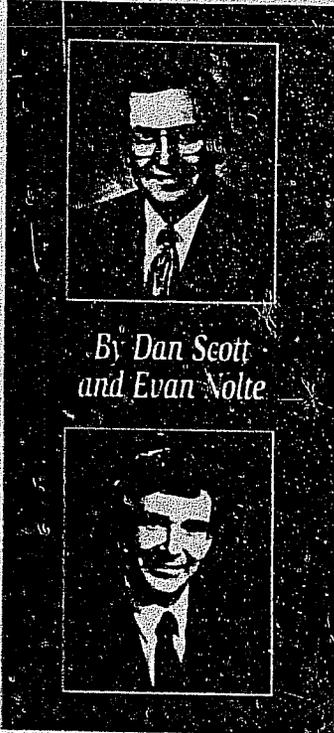
VIEWPOINT

FORWARD SIOUX FALLS IS Y2K READY

You see stories in the news everyday, counting down to January 1 and the big question mark that has been called "the Y2K bug." Whether you think it will be a fizzle or a real problem, the question certainly has people thinking about this new year differently—and wondering if things will work in 2000.

We want to let you know that Forward Sioux Falls will work during the next year. It has nothing to do with computer systems, either. Forward Sioux Falls has already identified the issues of the new millennium and has action plans in place to address them. There will be no glitches as we move through the next twelve months. Our program is tested, our people are committed and our strategies are already working in the community.

The key to our confidence in Forward Sioux Falls is partnership. This program is founded on the principle of partnership—between the Chamber of Commerce and



By Dan Scott
and Evan Nolte

the Development Foundation, between the business community and city and county government, between investors and staff. Forward Sioux Falls has become a part of the fabric that makes this community successful.

Leadership is another element in the accomplishments of Forward Sioux Falls. We salute Gary Olson for his commitment to the program throughout its history. Many of us remember that Gary was one of the first who knew that Forward Sioux Falls could make a difference—and he provided the leadership to ensure that the program did make a difference. Our new chairman, Fred Slunecka, has also been involved in Forward Sioux Falls from the first. We look forward to working with Fred as we identify the challenges of the new century.

Don't worry about Y2K at Forward Sioux Falls—we're ready and eager to leap into the new year!

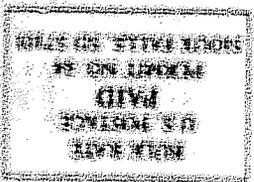


JIM WILCOX
NORTHERN STATES POWER
PO BOX 968
SIOUX FALLS SD 57101-0968

ADDRESS SERVICE REQUESTED.

P.O. Box 907
Sioux Falls, SD 57101

Into The Next Century
Forward
Sioux Falls



LINCOLN COUNTY

ECONOMIC DEVELOPMENT

ASSOCIATION

(LCEDA)

Cabinet company builds "showplace" plant near Harrisburg

When Tony Bour and a group of cabinet manufacturing colleagues broke ground on a new plant last July, they weren't sure they'd be building cabinets by February, 2000. But like so many other elements in the creation of Showplace Wood Products, things came together like magic.

"It was like all the stars just lined up," said Scott Korsten, director of marketing for the new national cabinetry company. "People who had worked with us before were available, the contractor worked super hard to get things done, suppliers were excited about doing business with us and here we are—ready to go."

The first cabinet orders built by Showplace in their beautiful new 70,000 square foot plant in the Harrisburg Industrial Park shipped this month. Orders started pouring in to the company before the manufacturing equipment was even in place.

Continued on page 2.



The Showplace Wood Products management team.

Lincoln County
Economic
Development
Association

1999 Annual Report

Remembering John Robinson

John Robinson first moved to Lincoln County in 1991. Although not a native of the area, John immediately became a passionate supporter of Lincoln County and a dedicated worker for quality of life improvements.

John believed in getting involved—and that's just what he did. He was the first chair of the Lennox Planning Commission and was responsible for the formation of the Lincoln County Rural Mayors Association, whose purpose was to discuss governance and economic development issues common to all communities.

When the idea arose to form the Lincoln County Economic Development Association, John worked tirelessly with city councils, local development boards, county commissioners and business contributors to bring the funding and commitment together. Without John's leadership, LCEDA could not have been formed.

As president of LCEDA, John continued his dedication, tenacity and belief in Lincoln County's future, even during his final illness. We will remember John Robinson with affection, with respect and with renewed purpose in the goals we shared with him.



The late John Robinson

Cabinet company

Continued from page 1...

"We knew there was room in the marketplace for us," said Bour, company president. "We've been able to utilize the best new technology to create cabinetry that's popular today. We're excited about the potential for growth."

Showplace Wood Products has already made provisions for growth. The facility constructed at One Enterprise Street in the Harrisburg industrial park can triple its production space by adding on to both the north and south ends of the current plant, and office space can double through a simple addition to the present two-story office wing.

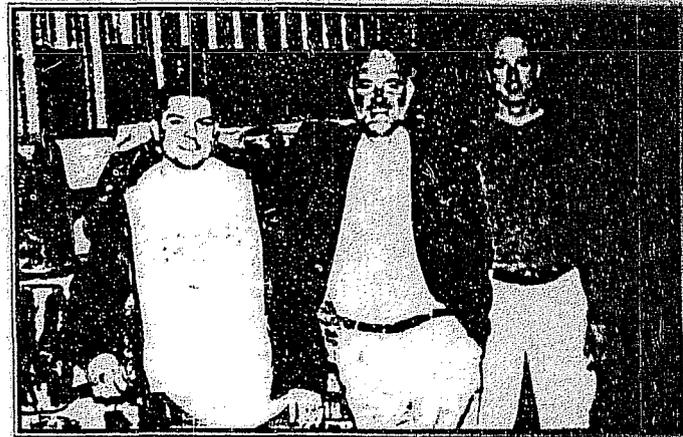
"It's a great place to be," Bour said, "and the people of Harrisburg have been enthusiastic and helpful. We're glad to be here and glad to be in production!"

Gruen-Wald finds Tea a hospitable spot for growth

Duane Boice, president of Gruen-Wald Engineered Laminates, has found several advantages to the company's new location in the former Pioneer plant outside of Tea. Gruen-Wald, maker of laminated architectural grade beams, opened in Brandon in 1993, then operated in Sioux Falls for five years before making the move to its current 10 acre site in Lincoln County.

"In Sioux Falls, we just didn't have the room," Boice said. "There's a lot more plant capacity here. We're continuing to grow about 50% a year."

The columns and beams made by Gruen-Wald employ a European configuration technique called finger-jointing. Dimensional lumber—usually 2x6 boards—is glued together at 100 pounds of pressure per square inch to make 6x6 posts and beams that are



Production manager Matt Penning, company president Duane Boice and sales representative Dale Schiferl in the Gruen-Wald plant.

stronger than 6x6 solid pieces of lumber. The glue is so strong that tearing apart a Gruen-Wald beam would rip the wood before separating at the glue line.

The company's site near Tea will allow for a tripling of manufacturing capacity, Boice said. And there are other advantages to the location.

"It worked out nice since two of our employees,

Matt Penning, the plant manager, and Bill Murphy, one of our engineers, both live in Tea," Boice said.

Gruen-Wald employs 15 in the manufacturing plant and another six people in the company's engineering division, which designs buildings for companies across the United States.

Vice President's Message



It is my sad duty to write this message due to the unfortunate death of our charter president, John Robinson. You will find a more complete listing of John's impact on our organization and our county elsewhere in these pages. Speaking for all the members of the LCEDA board of directors, I wish to express our condolences to John's family. Their loss is shared by all of us in Lincoln County.

Our organization laid a solid foundation for the future in 1999. Our partnership efforts with the Sioux Falls Development Foundation and more recently with the Minnehaha County Economic Development Association have led to a new marketing program in place for 2000. We also have seen ever-increasing list of hostings and business prospects for the new century.

Locally, LCEDA continues to maintain strong working relationships with communities in our county, acquainting them with the services we can provide. The past year brought increase in individual community development activity in partnership with LCEDA, fostering a spirit of growth and prosperity in each community.

We are seeing positive growth throughout Lincoln County, as more and more companies—and individuals—see this area's potential. Industrial development, expressed most graphically in the Harrisburg Industrial Park, has been a vital factor in the successes of 1999. In this report, you will find profiles of two new Lincoln County industries—companies with national markets for their products.

As always, we must express our thanks to the communities, financial institutions and utility companies who comprise our list of investors. Along with the dedicated and committed members of our volunteer board and our hard-working executive director, Jeff Eckhoff, they are making things happen in Lincoln County. Because of their confidence in the future of our county, LCEDA looks forward to even greater achievements in this new millennium.

Partnership is the key to our success

The history of the Lincoln County Economic Development Association has been marked by solid achievements throughout the county and in member communities. These achievements have occurred because of the dedication of individuals. One person who truly made a difference was John Robinson, the first and only LCEDA member until his death in October, 1999. John believed in Lincoln County and believed in economic development. His legacy will continue well into the next century.

During 1999, 26 companies, representing 1,961 new jobs, made inquiries about locating or expanding in Lincoln County. Three of the companies we worked with last year were call center operations, who clearly understood the viability of the telecommunications infrastructure in our area. We are still working with a significant number of

those businesses today. As you will notice in the Community Snapshot section of this report, housing construction also remains strong throughout the county, both in the communities and in the unincorporated areas.

One of the most exciting developments to arise during the past year has been a more active partnership with the Minnehaha County Economic Development Association and the Sioux Falls Development Foundation, especially in the area of marketing economic development. With the Sioux Falls Development Foundation carrying the ball in marketing to businesses nationally, the two county organizations have determined to do more to spread the word internally, to the people on the Main Streets of all the member communities in Lincoln and Minnehaha Counties. By creating a better understanding of the goals

and objectives of economic development, we can do a better job of representing those communities, and working for a prosperous future for everyone who lives in our area.

Each year I try to point out the components which combine to drive the continued growth of our county. In some years, it's commercial development. Other years feature stronger housing starts. During 1999, we saw an increased understanding of the partnership that makes our efforts successful. It starts in Pierre, with Governor Janklow and the Governor's Office of Economic Development. It continues through the work being done in Sioux Falls, in Lincoln County, and by individual community groups. It's a truly cooperative effort—and it's working.

Executive Director's Report



Taxable sales up in LCEDA communities

One of the most reliable gauges of increased economic activity is the tabulation of taxable sales. The South Dakota Department of Revenue, Business Tax Division, has posted 1999 taxable sales numbers against 1998 taxable sales for the member communities of LCEDA—and the numbers show a healthy \$3.3 million increase.

Tea showed the largest increase, up \$2.8 million from 1998, while taxable sales were up \$600,000 in Canton and about \$200,000 in Harrisburg and Worthing. Taxable sales increases for the remainder of Lincoln County between 1998 and 1999 were up a total of \$8.4 million.

"We're seeing the increasing strength of Lincoln County as a place for investment, construction and industrial development," said Jeff Eckhoff, executive director of the development organization. "Both in the communities and in the unincorporated areas of the county, people are realizing the advantages of a Lincoln County location. That is extremely good news for the future of this area."

LCEDA INVESTORS

Continuing Governmental Units
Regional Economic Development Corporation
Canton Economic Development Corporation
City of Canton
City of Harrisburg
City of Lennox
Harrisburg Area Development Corporation
Lennox Area Development Corporation
Lincoln County
City of Tea
City of Worthing

Financial Institutions
Farmers State Bank, Canton
First American Bank & Trust, Canton
Home Federal Savings Bank, Canton & Lennox
Valley Exchange Bank, Tea & Lennox

Utility Companies
McLeod, DTE
East River Electric
Southwestern Electric Corporation
Mid-American Energy
North Lincoln Rural Water
Northern States Power Company
South Lincoln Rural Water

Snapshots of Progress in Lincoln County

LCEDA Board of Directors

The late John Robinson,
LCEDA President, At-Large

Dick Hempel,
LCEDA Vice President,
City of Lennox

Mary Dixon,
LCEDA Secretary-Treasurer,
At-Large

Sue Albert, City of Tea

Dan Conner, City of Beresford

Marshall Dierker,
City of Harrisburg

Dick Hoffman,
City of Canton

Houston Haggis,
Lincoln County Commission

Mark Larson,
City of Worthing

Mark Reinhold, At-Large

Beresford

The past year was one of strong construction activity in Beresford. The 13th Street update added a mile of farm to market road and brought sewer service to the southwest part of the city. Curb, gutter and a bike path were added at the same time. Two 4-plex market rate housing units are being constructed by the Housing Redevelopment Commission to provide maintenance-free dwellings. A community wellness center was completed and 20 new residential lots developed in 1999. The city issued 49 building permits valued at \$2.2 million last year.

Canton

Canton continued to see growth in 1999 both in residential and industrial construction. Residential building in the Christmas Lake addition was seen last year, along with upgrades to the city's water and sewer systems. The Canton depot was moved and relocated last year, with rehabilitation of the structure to continue through 2001. Building permits in Canton for 1999 totaled 100 at a value of \$2.2 million.

Harrisburg

Harrisburg has experienced a strong year, particularly in industrial construction. The nearby industrial park continues to grow, with Hurco Technologies opening in the park last year. The company makes testing equipment for contractors and municipalities to use in water and wastewater construction and maintenance. During 1999, ShowPlace Wood Products was built in the park, and is now producing fine hardwood cabinetry. The new \$860,000 sewage lagoon project is underway, and 39 building permits, valued at \$4.12 million were issued.

Lennox

Industrial park improvements were made during 1999 in Lennox. The Lennox Area Development Corporation ran water and sewer lines in readiness for potential tenants in the park. Improvements to community parks continue as does residential construction in this vital community of 2,100. During the past year, 76 building permits, valued at \$1.25 million, were issued, over \$900,000 of which was for residential construction.

Tea

Tea continues to be one of the fastest growing communities in the county. With a current estimated population of 1,700, Tea experienced strong residential construction in 1999, adding 40 new homes. Construction has begun on a new Subway® restaurant and a new bakery. The building permit total for 1999 was 83, with a valuation of \$4.1 million.

Worthing

In Worthing, a renewed partnership between city government and the local Economic Development Association is examining ways to develop opportunities for businesses to move into town. Housing is still a strong driving force in the community, which issued 16 building permits last year, with a total valuation of \$1.32 million.

LCEDA

in cooperation with the

Sioux Falls Development Foundation

Phone (605) 339-0103

Commerce Center, 200 North Phillips Avenue • PO Box 907, Sioux Falls, SD 57101-0907

MINNEHAHA COUNTY

ECONOMIC DEVELOPMENT

ASSOCIATION

(MCEDA)



MCEDA

Minnehaha County Economic Development Association

in cooperation with the

Sioux Falls Development Foundation

PO Box 907, Sioux Falls, SD 57101-0907

Phone: (605) 339-0103 * Fax: (605) 339-6033

February 22, 1999

Jim Wilcox
Northern States Power
PO Box 988
Sioux Falls, SD 57101

Dear Jim:

On behalf of the Minnehaha County Economic Development Association (MCEDA), I would like to thank you for Northern State's Power's 1999 investment. Your contribution of \$10,000.00 provides on-going support to community and economic development throughout rural Minnehaha County.

Now entering its eighth year, MCEDA's mission remains to assist communities with identifying and obtaining their own goals for economic growth. By working with the communities, MCEDA is there as a resource for the local leadership to work through.

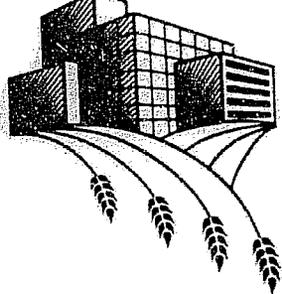
Thanks again for your support of Minnehaha County. As a valued investor, we are always interested in your input and attendance at any of our meetings or functions. Should you ever have questions or comments, please feel free to contact me at 336-2750.

With appreciation,

Marvin Wieman, President
Minnehaha County Economic Development Association

Representing Economic Development In:

Baltic * Brandon * Colton * Crooks * Dell Rapids * Garrettsville * Huron * Humboldt * Sisseton * Valley Springs



MCEDA

Minnehaha County Economic Development Association

in cooperation with the

Sioux Falls Development Foundation

PO Box 907, Sioux Falls, SD 57101-0907

Phone: (605) 339-0103 * Fax: (605) 339-0055

January 27, 2000

Jim Clark
Northern States Power Company
PO Box 988
Sioux Falls, SD 57101

Dear Jim:

On behalf of the Board of Directors for the Minnehaha County Economic Development Association I am pleased to provide you with a copy of our 1999 Annual Report. It has been my pleasure to lead a dedicated board of volunteers who sincerely care about the growth and development of our county.

The past year has been marked by an increased awareness of how important planned development and expanding our partnerships are in successfully meeting our mission of responsible economic development. In the upcoming year, expect to hear more about these partnerships as we expand our horizons to work more closely with our sister association in Lincoln County.

As our valued investor I want to thank you for your on-going support of the Minnehaha County Economic Development Association. Your vision and leadership has been instrumental in our success. Should you ever have any questions, please contact any of the board members or our executive director, Jeff Eckhoff.

Sincerely,

Marvin Wieman, President
Minnehaha County Economic Development Association

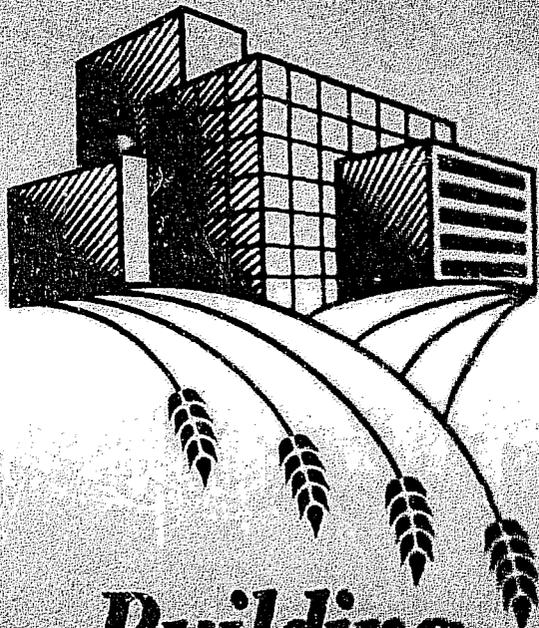
enclosure

Representing Economic Development In:

Baltic * Brandon * Colton * Crooks * Dell Rapids * Carrollton * Hartford * Brandon * Union * Union Springs

**Minnehaha County Economic
Development Association**

**1999
Annual
Report**



**Building
Partnerships**

MCEDA

in cooperation with the

Sioux Falls Development Foundation

Commerce Center, Suite 101, 200 North Phillips Avenue

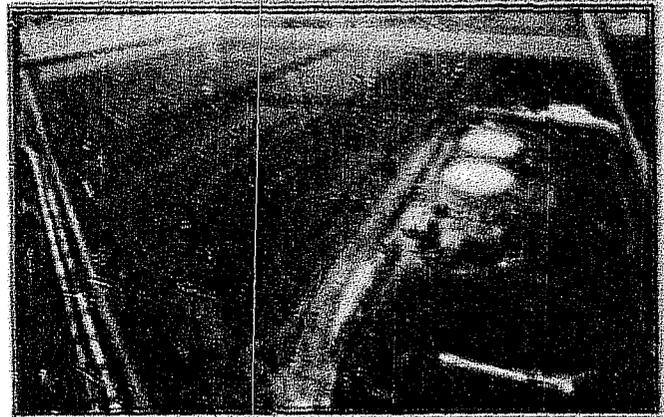
P.O. Box 907, Sioux Falls, South Dakota 57101

Phone (605) 339-0103

Corson Development Park created with partnership

The Minnehaha County Economic Development Association has joined with a group of forward-looking organizations to purchase a 120-acre site near Brandon which has been identified as one of the best locations in the Midwest for an agricultural products processing plant. The property, the Corson Development Park, was chosen by professional site selectors as a top finalist for ag processing plants on two separate occasions. According to Sioux Falls Development Foundation president Dan Scott, the site is made even more desirable because the park features fully developed rail service plus room for expansion.

The land was purchased by the Corson Development Association Limited Liability Partnership, comprised of the Minnehaha County Economic Development Association, the Sioux Falls Development Foundation and the Brandon Development Foundation, Home Federal Savings Bank, The First National Bank in Sioux Falls, Security Bank, Spirit Rock, Telecom and Sioux Valley-Southwestern Electric.



The partnership raised \$185,000, most of which was used to purchase the land, with some remaining for site improvement as necessary. The site will be administered by the management committee of Corson Development LLC, which consists of MCEDA, SDF and the Brandon Development Foundation. The site itself has been zoned by the City of Brandon, and will be known as the Corson Development Park.

"This is one of the best sites in the Midwest region for a certain category of business," Scott said. "In order to make it accessible in price and to retain its economic development potential, it was necessary to acquire the land and have it on the market. The partners felt a civic responsibility, as well as a belief in its development potential, which encouraged the acquisition of the land."

This is the first land measure of this type of partnership being formed by public and private entities to provide land for development, Scott said.

"The partners bought the land with the intent of selling it to a new company moving in," he said. "If this company is successful, the partnership may decide to purchase more land -- or defend after the land is disposed of. The community support for this enterprise has been very strong, and the land is a great spot for the right kind of business."



President's Message

By Marv Wieman



Nearly a decade ago, the idea of bringing together communities in Minnehaha County to create a partnership for economic development was first raised. Nobody knew if it could work, but enthusiasm for the concept was high. The Minnehaha County Economic Development Association was born. Today, our organization is part of a regional economic development team that has transformed this part of our state.

Our successes didn't happen overnight, and often the benchmarks of success weren't just what some members had envisioned. But the fact remains—Minnehaha County is one of the great rural economic development success stories of the entire country. Every part of this county has benefited from the prosperity of the past decade.

Partnership has been the key. And that partnership continues to expand, as MCEDA explores new ways of working with the Lincoln County Economic Development

Association and with the Sioux Falls Development Foundation to do more communicating, more marketing and creating exciting new programs to expand our success. As was proven in the creation of the Corson Development Park, by working together we can make things happen. As our immediate past chairman, Jim Wilcox, is fond of saying, "All boats rise with the tide." We're in this economic development business together, and as Sioux Falls grows, and Canton grows, and Brandon grows, so grow Hartford, Lennox, Valley Springs, and all the other communities in our area. It's a fact and we're taking steps to capitalize on that fact.

More than ever before, as we enter a new century, we must be aware of the importance of planned economic development in our rural communities. What's more, we must be certain that everyone **in those communities** understands what we're doing—and we must take steps to make sure our citizens are on board.

Working together, that is just what we can—and will—accomplish. My thanks and congratulations to the MCEDA board and to the hard-working and dedicated individuals in each member community for their commitment during the past year. I look forward to meeting the challenges of the future with all of you.



Housing construction strong in unincorporated areas

The unincorporated areas of Minnehaha County showed continued strong residential growth in 1999. The strength of these areas underscore the vitality of Minnehaha County.

In 1998:

Permits issued	354
Total valuation	\$15,034,100

In 1999:

Permits issued	366
Total valuation	\$19,199,200

1999 Categories

January through September
(By thousands of dollars):

Residential:	
New	\$13,260.8
Remodels	\$1,847.0
Commercial & Industrial:	
Total	\$3,050.1
Agricultural:	
Total	\$1,041.2

1999 Minnehaha County Economic Development Association Board of Directors

- Marvin Wieman, President, Crooks
- Linda Lueth, Vice President, Hartford
- Dennis Olson, Secretary/Treasurer, Brandon
- Mike Schultz, Rural Mayors Association
- James Zweep, County Commissioner
- Fay Beck, Colton
- Jim Clark, At Large
- Evan Ingebrigtsen, At Large
- James Jarding, Humboldt
- Don Johnson, Valley Springs
- Wayne Peters, At Large
- Drew Niedert, Dell Rapids
- Mike Wendland, Baltic
- Owen Wiese, Garretson
- Neil Winterton, Sherman

The history of the Minnehaha County Economic Development Association has been marked by solid achievements throughout the county and in member communities. The past year has maintained that trend, and provided opportunities for taking rural economic development to the next level through enhanced use of the strength of our partnerships.

The MCEDA Revolving Loan Fund (RLF) was again a part of our rural economic development picture. One RLF loan was made in 1999, to Crabbie Bill's restaurant in Garretson. Eleven businesses worked with MCEDA on the possibilities of using the RLF. This tells us that our unique financial assistance program, developed to provide that extra measure of support which may be necessary to open a business or start a company in rural Minnehaha County, is understood and well-received in our area. The flexibility of RLF makes it possible for small businesses to become stronger, more vital elements of their communities—and gives MCEDA an extra tool in promoting prosperity for our county.

Minnehaha County's visibility was strong during 1999. Throughout the year, 26 companies, representing 2,695 new jobs, made inquiries about locating or expanding in Minnehaha County. We are still working with a significant number of those businesses today. As you will notice in the Community Snapshot section of this report, housing construction also remains strong throughout the county, both in the communities and in the unincorporated areas.

One of the most exciting developments to arise during the past year has been a more active partnership with the Lincoln County Economic Development Association and the Sioux Falls Development Foundation, especially in the area of marketing economic

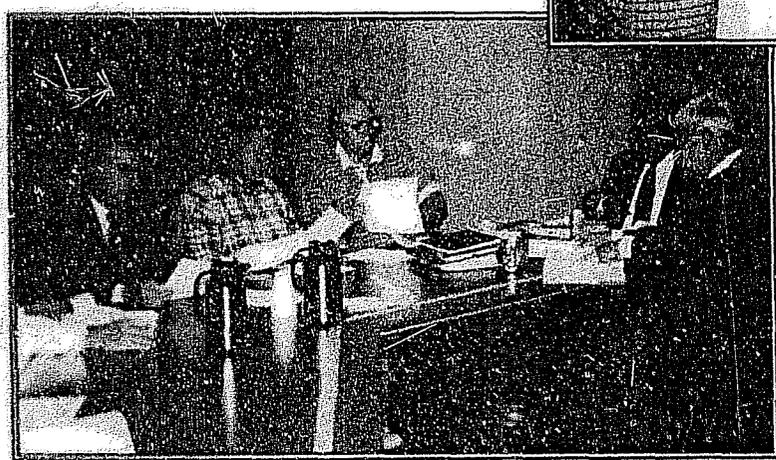
development. With the Sioux Falls Development Foundation carrying the ball in marketing to businesses nationally, the two county organizations have decided to do more to spread the word **internally**, to the people on the Main Streets of all the member communities in Minnehaha and Lincoln Counties. By creating a better understanding of the goals and objectives of economic development, we can do a better job of representing those communities. We'll also be working for a prosperous future for everyone who lives in our area.

Each year I try to point out the components which combine to drive the continued growth of our county. In some years, it's commercial development. Other years feature stronger housing starts. Last year, I mentioned the work of **individuals** as the critical ingredient. During 1999, we saw an increased understanding of the **partnership** that makes our efforts successful. It starts in Pierre, with Governor Janklow and the Governor's Office of Economic Development. It continues through the work being done in Sioux Falls, in Lincoln County and by individual community groups in Minnehaha County. It's a truly cooperative effort—and it's working. You'll be seeing and hearing more about this active partnership in the months ahead. We hope you'll help spread the word every chance you get!



Officers from left are Dennis Olson, Secretary/Treasurer; Linda Lueth, Vice President, and Marvin Wieman, President.

Members of the MCEDA Board of Directors met regularly during 1999 to chart the course of economic development throughout the county.



1999 Activity Report

By Jeff Eckhoff,
MCEDA
Executive Director



The MCEDA Mission

is to promote the responsible economic development of rural Minnehaha County. Economic development is interpreted by MCEDA leadership to mean anything that enhances the economic well-being of the area. Each community must identify the growth which is best for its own citizens, including new businesses, expansion or retention of business, tourism, retail trade or housing. In general, economic well-being can be demonstrated by an increased tax base, valuation of the communities and an increased customer base.

*A snapshot
of 1999
growth in
the member
communities*

Baltic

During the year, 12 more homes have been completed or are under construction in the rapidly-growing Baltic Heights housing development in Baltic. Bulldog Avenue was completed last year, a joint project between the city and the school district to pave the street adjacent to the community high school. In 1999, 46 building permits were issued, totaling \$600,000.

Brandon

This year saw the annexation of the Corson Development Park into the city of Brandon. The City of Brandon opened the new \$2.35 million water treatment plant, and three major street projects were completed for a total capital investment of nearly \$1.5 million. \$7.7 million in building permits were issued in 1999, a total of 245 permits in this fast growing community.

Colton

Colton saw the completion this year on the 24 unit Colton Assisted Living facility, which opened its doors to great community fanfare. Work continues on the Pony Hills Development project, with 25 lots for homes. Activity for 1999 included 28 building permits with a valuation of \$343,200.

Crooks

Crooks added a second penny to its sales tax to finance a new community center, illustrating the forward-looking viewpoint of its citizens. During the year, 28 building permits were issued at a valuation of \$928,141.

Dell Rapids

Dell Rapids continues to develop as a residential center, with the construction of over 25 new homes in the Spruce Glen golf course housing project. Phase I of Spruce Glen includes 48 residential lots, with 200 scheduled for the full project. The Dells Area Health Care Assisted & Congregate Living facility broke ground. This 52,000 square foot facility will have 48 beds. The project is financed by Sioux Valley Health Services, and will cost over \$5 million. In 1999, 23 building permits were issued at a total value of \$1.7 million.

Garretson

Garretson showed its growth potential during 1999, annexing 31 properties into the city limits. Commercial activity is increasing with a solid retail base and the community was awarded a \$130,000 DOT grant for street improvements. Building permits for the year totaled 41 with a valuation of \$325,000.

Hartford

In Hartford, 87 permits were issued with a valuation of \$1.2 million in 1999. During the year, Hartford laid the groundwork for several projects to be completed over the next two years, including a waste water treatment facility during 2000 along with replacement of numerous sections of water and sewer main lines. 135 acres of land were recently annexed into the city for the purpose of industrial and commercial use, along with some residential development.

Humboldt

Humboldt received notification of a \$1,000,000 grant from DOT to upgrade Several Avenue providing paved access to the recently completed Humboldt Plaza. Residential work continues to attract interest throughout the area, and in 1999, 33 building permits were issued, at a valuation of \$296,362.

Sherman

Sherman has seen growth this year, with State Line Seed Company completing the renovation of its 35,000 square foot warehouse for seed storage. The company has also expanded into selling farm chemicals. The residential and commercial base of the community has remained stable during 1999, with 7 building permits issued at the value of \$110,000.

Valley Springs

Valley Springs is nearing completion on the wastewater lagoon project to expand the community infrastructure for future growth and development. During 1999, 10 building permits were issued, with a valuation of \$219,463.

1999

NSP-SD

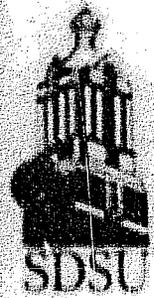
ECONOMIC ASSISTANCE

PROGRAM

1999

ECONOMIC ASSISTANCE

COMMITMENTS



South Dakota
State University

College of Engineering
Department of
Engineering Technology
and Management

Box 507
SDSU
Brookings, SD 57007-0096
Phone: 605-688-6417
FAX: 605-688-5041

October 28, 1999

Jim Wilcox
Manager of Government & Regulatory Services
Northern States Power Company
P.O. Box 988
Sioux Falls, SD 57101

Mr. Wilcox,

It was nice visiting with you briefly at the SDSU College of Engineering Economic Development Advisory Board Meeting. During our discussion, I mentioned that I would like to send you a copy of the management document for the Great Plains Rapid Prototyping Consortium. Enclosed you will find a management document and a few brochures regarding the consortium, its mission, membership, and management. I hope this information will be useful to you.

If you have any additional questions or comments on this material or the consortium please give me a call at 688-6583.

Best Regards,

Carrie Mattson
Coordinator/Instructor
Manufacturing Engineering
Technology

CONTINUATION

2 -

5291 - PG

Imagine...

- Cutting your development time in half.
- Spending only a fraction of your current costs to develop new products.
- Beating your competitors to market and capturing market share.
- Fast response to changes in the marketplace.
- More engineering flexibility for testing new ideas.

Great Plains Rapid Prototyping Consortium

The Great Plains Rapid Prototyping Consortium

About the Great Plains Rapid Prototyping Consortium

South Dakota State University (SDSU) and the Center of Excellence in Engineering Technology are partnering with several South Dakota and surrounding area companies to form the Great Plains Rapid Prototyping Consortium. This consortium will be the vehicle whereby the members can significantly improve access to this important new manufacturing technique. Access to rapid prototyping technology affords members a distinct competitive advantage in the marketplace.

This technology has the potential to benefit a number of different industries. These industries include but are not limited to plastics, metals, computer, electronics, farm and construction equipment, automotive, architectural, and health care.

About Rapid Prototyping

Rapid prototyping is a process whereby a 3-D model of the finished product is produced by building up layers of material. The part is modeled in a computer using 3-D modeling software which breaks the part into many thin horizontal cross-sectional layers. The layers are then built one on top of the next by the prototyping equipment until a complete model is produced.

Stereolithography is a common form of rapid prototyping. In this process, the layers are built up by directing laser light at the surface of a photo-sensitive resin. A thin layer of resin is solidified by the laser. When the layer is finished, the gun is lowered a distance in the liquid resin so that the next layer may be built upon the first.

Some of the advantages of rapid prototyping include:

1. Product development time and costs are significantly reduced by eliminating tooling.
2. Many more design iterations can be tested for better design optimization.
3. The designer can have a 3-D part that can be examined for design flaws that are not easy to spot in a computer model.
4. An actual model is available for purposes of concurrent engineering where the manufacturer can simultaneously develop the product and production capability.
5. Ergonomic design is easily considered, optimized, and implemented.
6. Sample parts can be made for use in marketing proposals without significant investment.
7. Limited functional testing can be performed on models.
8. Another use of this technology is rapid tooling. In this application, a short run tool can be made using resin. This tool will serve to produce a limited number of actual parts that can be used for functional testing during the design phase without the lead time or expense of producing steel tooling that may have to be modified or scrapped.

About the Center of Excellence in Engineering Technology at South Dakota State University

The Center of Excellence in Engineering Technology was established in 1996 at SDSU by the Board of Regents to promote quality education and programming in Engineering Technology. This was done in response to a growing need for a good education on which to promote and support continued growth in manufacturing and technology in the State of South Dakota.

New curricula have been established in the College of Engineering based on direct input and interaction with industry leaders in manufacturing, construction, and technology.

These, in addition to the already existing engineering and technology programs, create an excellent environment for producing technically qualified individuals with practical experience in engineering and production techniques. Graduates from these programs provide the support necessary for industry to keep pace with and advance beyond the current industry standards and compete in a global market.

For more information:

Contact:

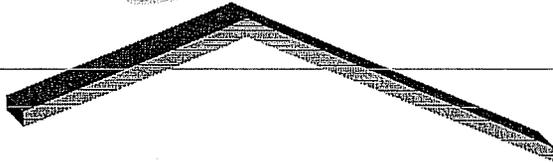
Carric Mattson
Coordinator/Instructor
Manufacturing Engineering
Technology
South Dakota State University
Box 507
Brookings, SD 57007
(605) 688-6583 phone
(605) 688-5041 fax
MattsonC@ur.sdstate.edu

Center of
Excellence in
Engineering
Technology

Continuation

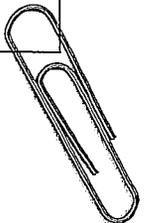
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3



of pages

2





South Dakota
State University

College of Engineering
Department of
Engineering Technology
and Management

Box 507
SDSU
Brookings, SD 57007-0096
Phone: 605-688-6417
FAX: 605-688-5041

07 December 1999

Mr. Jim Wilcox, Manager
Government & Regulatory Services
Northern States Power Company
PO Box 988
Sioux Falls, SD 57101

INVOICE

<u>DATE</u>	<u>SERVICE DESCRIPTION</u>	<u>AMOUNT</u>
12/07/99	For participation and support of Great Plains Rapid Prototyping Consortium.	\$20,000

Make check payable to SDSU Foundation/Great Plains Rapid Prototyping Consortium and Mail to:

SDSU Foundation
823 Medary
Brookings, SD 57007

Thank You.

Carrie Mattson
Carrie Mattson, Coordinator
MET Program at SDSU

JCW Deox
Economic Development
97.15.66
OPER EC



May 4, 1999

Mr. Ian Wilcox
Northern States Power
P.O. Box 998
Sioux Falls SD 57101-0998

Dear Mr. Wilcox:

Supporting business and community development in rural South Dakota is an essential strategy for sustaining our rural culture and economy. SDREI has succeeded in filling service and geographical gaps through technical assistance and loans to businesses. However, our primary strategy for impacting rural development is to identify, access, and distribute capital to rural development projects through a network of organizational partners (i.e. existing loan funds) as a financial intermediary.

There is much support for SDREI to fulfill that role in South Dakota, both locally and at the federal level. The US Department of the Treasury, Community Development Financial Institutions Fund (CDFI) has granted SDREI \$50,000 for technical assistance to research, develop and implement the appropriate organizational structure, policies and procedures, and to conduct the initial capital fund drive for a statewide financial intermediary.

A recent review of our records indicates that \$5,000.00 of the pledge commitment your organization made in 1996 of \$15,000.00 remains unpaid. I am enclosing an Invoice. If you have any questions regarding this matter, please call Beth Walz, at the number below. She will address any issues that you may have.

Sincerely,

Linda Salmonson
Chairperson

Enclosure
LS bw

SDREI

SOUTH DAKOTA RURAL ENTERPRISE, INC.

P O BOX 1001 • SIOUX FALLS SD 57101-1001

PHONE 605-339-1037 • FAX 605-339-0082

INVOICE

February 12, 1999

To: Jim Wilcox
NSP
500 West Russell
Sioux Falls SD 5710

For: South Dakota Rural Enterprise, Inc. (SDREI) Fund Drive

Thank you for your 1996 pledge to support the work of SDREI over a three year period. A record of pledge activity follows. Please make check payable to SDREI at the address above.

Account Information:

Total Pledge	Amount Received	Date Received	Balance
\$15,000.00	\$ 5,000.00	July 7, 1996	\$10,000.00
	\$ 5,000.00	July 30, 1998	\$5,000.00

Total Contribution Outstanding: \$5,000

Thank you for your contribution.
Payable upon Receipt

December 16, 1999

Mr. Jim Wilcox
Manager of Governmental and Regulatory Services
Northern States Power Company
PO Box 988
Sioux Falls, SD 57101

Dear Jim,

I would like to take this opportunity to express our gratitude for your financial commitment to the Small Business Development Center program. While we depend on a variety of funding sources to achieve our mission, we do greatly appreciate the money that NSP will be providing to ensure that the SBDC can continue to serve the small-business community at the highest capacity possible.

The Small Business Development Center program is one of national scope. We have approximately 1100 offices throughout the United States and its territories. The SBDC program is a partnership between the Federal Government (through the Small Business Administration) and institutes of higher education. Typically, a university from each state serves as the host institution for that state's program. Here in South Dakota, our host is USD. The SBA provides money into the program that must be matched with local dollars. You can see therefor, that the \$5,000 you contribute actually is leveraged against those Federal monies to provide \$10,000 towards the SBDC budget.

Within South Dakota we have 6 SBDC offices. Three of these offices are also the site of Business Information Centers (BIC's). These BIC's are a cooperative outreach effort between the SBA and the SBDC. Almost every state has one BIC, a few have two, and here in South Dakota we are the only state known to have three! The BIC provides business resources such as a library, a Service Corp of Retired Executives (SCORE) chapter and computers with software and Internet access.

All of our services are provided free of charge to the existing and prospective businesses that we work with. So far through 1999, the Sioux Falls office has worked on 210 projects that created or retained 161 jobs and established \$7.6 million in new business ventures. As our clientele continues to increase, and our resources are stretched thin, we are always appreciative of the support we receive from non-governmental sources such as

yourselves at NSP. The money that you have provided will enable the SBDC to utilize the use of interns to assist the consultants as well as providing the Internet access that our clients and consultants use for research. Please accept this letter as an invoice for the money that NSP will provide, and if you would like to contact me for any reason, please feel free to call (605) 367-5757.

Sincerely,

A handwritten signature in dark ink, appearing to read "Mark Slade". The signature is fluid and cursive, with the first name "Mark" and last name "Slade" clearly distinguishable.

Mark Slade
Regional Director, Southeast SD SBDC

1999

SOUTH DAKOTA

G.O.L.D.

COMMUNITY

GRANTS

South Dakota Governor's Office of Economic Development
1999 NSP-SD Service Territory G.O.L.D. Program Communities

G.O.L.D. Program Communities	Grant Given
Baltic, SD	\$ 1,000
Bridgewater, SD	\$ 1,000
Canton, SD	\$ 1,000
Centerville, SD	\$ 1,000
Dell Rapids, SD	\$ 1,000
Emery, SD	\$ 1,000
Garretson, SD	\$ 1,000
Harrisburg, SD	\$ 1,000
Lennox, SD	\$ 1,000
Marion, SD	\$ 1,000
Salem, SD	\$ 1,000
Tea, SD	\$ 1,000
GOED Conference G.O.L.D. Program Award Co-Sponsor	\$ 1,500
TOTAL	\$13,500



Northern States Power Company South Dakota

William E. Kullander
NSP-SD Area Relations Representative
500 West Russell Street, P.O. Box 988
Sioux Falls, SD 57101-0988
Telephone (605) 339-8343 fax 612/339-8204
internet - kllw03@nspco.com



For immediate release:

Northern States Power Company (NSP) is pleased to again support the South Dakota G.O.L.D. program effort by investing \$1,000 in eleven rural communities NSP serves in southeastern South Dakota. The \$1,000 is a tool for stimulating rural economic development and is an investment by NSP in the future of these communities. NSP has been actively involved in supporting the South Dakota G.O.L.D. program since 1992 by investing in these communities.

The communities are: Baltic, Bridgewater, Canton, Centerville, Dell Rapids, Emery, Garretson, Harrisburg, Lennox, Marion and Salem.

#####

For more information, please contact:

Bill Kullander
NSP-SD Area Relations Representative
(605) 339 - 8343



Investing In SD Gold

The city of Canton has again received a donation from Northern States Power Company in support of the South Dakota GOLD program. Pictured above is City Finance Officer, Dan Amerl, receiving a check from Northern States Power representative Mary Thoen. This year, NSP is investing \$1,000 in eleven rural communities which it serves in southeastern South Dakota. The money is to be used as a tool for stimulating rural economic development in these communities.

Equipment: Mammograms receive bad publicity, women complain of discomfort

Continued from page 4

Klein said.

Not only is compression necessary for a good picture, but it also reduces the radiation a patient may come in contact with. For every centimeter of compression on the breast, radiation is decreased by 16 percent, Klein said.

The results are read by a specialist, who visits the health center once each week.

Women should start performing monthly self exams, while they are in their 20s. Even if women in their 40s are checking their breasts and the area surrounding them, they should still have a yearly mammogram, Klein said.

"Breast cancer is one of the most slow-growing cancer," she said. "It could grow for a long time before you can feel it."

Although most of the patients she performs the tests on are

women, Klein said she has given mammograms to a few men during her 20 years as a technologist.

But, overall, breast cancer remains a woman's disease.

Even if a woman has no breast cancer in her family, she should still come in for the 30-minute appointment needed for a mammogram, Klein said.

"It has nothing to do with family history," Klein said. "It's just part of being a woman."



Happily accepting

The city of Dell Rapids recently received a \$1,000 donation from Northern States Power. Pictured are Mayor Dean Larsen, NSP representative Jim Clark, parks and recreation representative Lynn Culey, development corporation president Harold Skatvold and NSP representative Bill Kullander.

Economic boom in Sioux Falls, benefits rural Minnehaha County

Alicia P. Thiele
Prairie Publications

Minnehaha and Lincoln counties are the economic engine that drives South Dakota, and outlying Minnehaha County towns will have lots of opportunity for industrial growth in the coming years, according to a commissioner of the Governor's Office of Economic Development.

people who will promote value-added agriculture in South Dakota.

"We are trying to be very proactive, doing research to see what can be made out of South Dakota products and what we have to do to get them made," he said.

MCEDA, nearing its eighth year, promotes responsible economic development of rural

Hometo

NSU choirs show, tour s

The Northern State Singers and Vocal Jazz Ensemble will perform "Fantasia on Christmas" at First Presbyterian Church.

The annual concerts of music and are free and open to the public.

The programs will include traditional sing-along and concert music of seasonal interest. The concert will begin at 1:35 p.m.

In addition, the three eastern South Dakota choirs will perform on Dec. 2. Performances will be at Watertown and Garrettsville, Roosevelt and Lincoln. Nancy Miller of Dell Rapids is in the choir tour.

Farm Bureau businesses

The South Dakota Farm Bureau will hold its Farm Family Awards at its Farm Family Awards group's 82nd annual meeting.

Nine agricultural business exhibits will be open to farmers and ranchers at the Corner Locker, Renner and Rapid City.

Crooks study scholarship

Shannan Juhl, a peer of the Dakota State University, was awarded with Brookings the club's 21st annual scholarship.

The Brookings Orchestra member of the winner will attend SDSU and Marching Band.

Shannan is the daughter of...

Sixty area annual edition

A total of 60 students will receive the Annual Edition of "Vocational Students, 1998-99."

The following is a list of the 33rd edition:

• Baltic, Nicholas

DELL RAPIDS GOLD PROGRAM

LYNN CULEY / JAY NEBBEN, CO-COORDINATORS 508 EAST NINTH DELL RAPIDS, SD 57022 605-428-0110

November 4, 1999

Mr. William Kullander
Northern States Power
P. O. Box 988
500 West Russell Street
Sioux Falls, SD 57101-0988

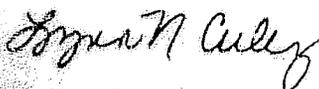
Dear Mr. Kullander:

My sincere thanks for your support of the GOLD program in Dell Rapids. Thank you also for your efforts to increase the funding NSP provides. Community development is hard work. Fortunately, in Dell Rapids, we have many volunteers and we are able to accomplish great things by sharing the work. Although we do have volunteer labor, it is often hard to raise funds necessary for projects. Therefore, your support is greatly appreciated.

Dell Rapids is a growing community. As we grow, we strive to make the town attractive to prospective residents and businesses, maintain and provide services for existing residents and businesses, and preserve our history and natural beauty. One of our current projects is a \$230,000 renovation of the community swimming pool. To update our pool to a comparable level of other local pools, we are adding a waterslide. In order to build the waterslide, we have done and continue to do extensive fundraising. We will add your contribution to the waterslide fund.

Once again, many thanks for your support of local development.

Sincerely,



Lynn N. Culey

William
NSP Co.
P.O. Box
Switz Falls



GARRETSON WEEKLY

THURSDAY
VOLUME

from the CITY OF PARKS

Garretson



Northern States Power Company (NSP) is pleased to again support the South Dakota G.O.L.D. program effort by investing \$1,000 in eleven rural communities NSP serves in southeastern South Dakota. The \$1,000 is a tool for stimulating rural economic development and is an investment by NSP in the future of these communities. NSP has been actively involved in supporting the South Dakota G.O.L.D. program since 1992 by investing in these communities. Jim Clark, NSP Manager of SD Customer Service (above, center) presents a check to Ron Luke, Pres. of Garretson Industrial Development Corp. Others at the presentation were (l to r) Denny Garry, NSP District Manager, Mayor Ray Larson, and Bill Kullander (at right) NSP Area Relations Rep. Other communities receiving the gift were Baltic, Bridgewater, Canton, Centerville, Dell Rapids, Emery, Harrisburg, Lennox, Marion and Salem.

It's a "Brand

"Shop Garretson First," a national program by the Com Club has started, with this week's winners drawn on Nov. 8. Del Lamb and Jenkins each are the recipients of a \$25 gift certificate.

The Commercial Club decided to change their annual Christmas activities this year. New ideas, and the new slogan for a "punch card." When a

Swimming program abuse av

The Garretson Swim will be hosting an event drug and alcohol awareness p.m. on Monday, Nov. Deputy Dave Mollengr Sheriff's Department James from the Garretson will be speaking at the gymnasium.

The Garretson Swim has been awarded a grant from Minnehaha County Sheriff's Department in excess of \$30,000 to assist our community in the reduction of teenage drug abuse. Our project nar program includes the following objectives:

1. The pool will provide pool membership packages for children or teens that qualify.
2. The Garretson Swim offered a Summer Recreation program during the summer.



School at surge

Many visitors to the school during the month of



GOVERNOR'S OFFICE OF
ECONOMIC DEVELOPMENT

November 24, 1998

711 East
Wash. Ave.
Pierre,
South Dakota
57501-3368

605-773-5037

810-872-4190

Fax
605-773-3258

Internet
godaiv@
gov.state.sd.us

Jim Wilcox
Northern States Power Company
PO Box 988
Sioux Falls, SD 57101-0988

Dear Jim:

We have started to prepare for the 1999 GOLD Community Achievement Awards. The awards have been very successful in motivating communities to complete their goals and submit their accomplishments for recognition. The cash prizes that we have been able to offer would not be possible without your contributions.

As we prepare, we would like to again ask you to contribute \$1,500 so that we can continue to offer cash awards to our winners. The awards will be made at the Governor's Office Economic Development's Annual Conference, which will be held April 6-7 in Pierre. We will assume that you will be participating again this year but will contact you to confirm this in the next two weeks.

We would also like to invite you to participate in selecting the winners. We will work out the details for the selection as we near the deadline for submission, which is January 29, 1999.

Thank you for your past and future participation in this important program.

Sincerely,

Ann Gesick Johnson
SD GOLD Program





**Northern States Power Company
South Dakota**

500 West Russell
PO. Box 988
Sioux Falls, SD 57101-0988
Telephone (605) 339-8200

December 7, 1998

Ann Gesick Johnson
SD GOLD Program
711 East Wells Avenue
Pierre, SD 57501-3369

Dear Ann:

As per our telephone conversation on Friday, December, 4th 1998, Northern States Power Company (NSP) is again willing to contribute \$1,500.00 to the SD GOLD Community Achievement Awards which will be made at the Governor's Office Economic Development Annual Conference, April 6 - 7, 1999 in Pierre, SD.

NSP will mail a check to the SD GOLD program sometime after the first of the year for its participation in this great event.

Respectfully,

Bill Kullander
NSP-SD Area Relations Representative

1999

NSP-SD

ECONOMIC DEVELOPMENT

INCENTIVE PROGRAM

NORTHERN STATES POWER COMPANY

Economic Development Incentive Program

NSP has an interest in maintaining the economic vitality in our service region. The South Dakota Public Utilities Commission has authorized NSP to invest in economic development activities in South Dakota. These economic development activities are intended to help attract, expand or retain businesses in South Dakota.

Program

The Economic Development *Incentive Program* is designed to attract new business to the NSP service region. It will also provide support to retain or expand existing businesses in the service territory. NSP will offer assistance and support with incentive money to qualifying businesses.

Eligibility

To qualify for the *NSP Incentive Program* a business must be a NSP customer, create new jobs, add energy growth and bring capital investment into the community or area. Incentive funds may be used for any reasonable development costs that are deemed necessary to the project.

Funds

Once the budgeted amount for the calendar year is exhausted, the *NSP Incentive Program* will be discontinued until the following calendar year.

NSP-South Dakota Economic Assistance Program

- Financial Request Form -

Organization HARRISBURG INDUSTRIAL PARK

Date Nov. 3, 1999

Contact Person Robb Everist

Phone 334-5000

Address 300 S Phillips, Ave Sioux Falls, SD 57104

Amount Requested \$ 5,000

Description (product, expansion, startup, transferring into community?)

Expansion of Harrisburg Industrial Park. New Kitchen and Bath Cabinet manufacturing facility, "SHOWPLACE, INC." is building a complex on three tracts of land (1000' x 280'). Financial support has been requested to help defray construction cost of the 34.5 Kv underground electric distribution system.

Number of New Jobs Created 100 at start-up / 160 within a year

Annual Electrical Demand and KW Usage 750 kva pad mount transformer installed by NSP to serve a 277/480 v. 3 phase service.

Additional Comments: Owner of this new cabinet manufacturing facility is Tony Bour, former owner of STARMARK, INC. in Sioux Falls. Proven success story for this type of business.

NSP-SD Representative Bill Kullander, NSP-SD Area Relations

1999

**ECONOMIC DEVELOPMENT
ACTIVITIES**

IN

NSP-SD COMMUNITIES

Tera Industries move into Moor Mans building

By TERRY JANSSEN
Editor

A new face will be shown on the Alexandria business scene with the arrival of Tera Industries.

Tera Industries has rented part of the Moor Mans Feed building on Alexandria's west edge.

"It's a good situation for Alexandria to get somebody in there," said Alexandria's Mayor Lyle Weber. "Hopefully, some more jobs will result."

The Moor Mans building is owned by Arlyn Schuh and Gordon Thompson of Mitchell. Tera is moving in with the option to purchase the building.

"It's a good deal for the area, anything is better than an empty building," said Schuh. "Hopefully, the deal for Tera will be so good they will purchase the building over the years."

Tera Industries is an agricultural chemical company with headquarters in Marshall, Minn., for the tri-state area of Minnesota and North and South Dakota.

Ag-chem products will be brought in from manufacturers to the Alexandria building. The chemicals will be repackaged and stored inside the building. Thovson said virtually every pesticide and herbicide available will be found at the Tera warehouse at Alexandria.

The facility will be a distribution center for the Riverside Specialty Products handled by Tera Industries.

"Alexandria will be a whole-



THE MOOR MANS building will soon be busy with activity thanks to the arrival of Tera Industries to the Alexandria business scene.

sale distributor to get chemicals to retail dealers," said Tera tri-state area sales manager Jim Thovson. "We've signed a lease for one-half the building."

The facility will be under the management of Mike Hokenstad.

Tera officials said the Alexandria location is ideal for the companies needs.

"For our purposes, the location of the building is positioned very well," said Thovson. "It is an excellent location."

The availability of the railroad and Alexandria's position relative

to Interstate 90 are seen as key factors for Tera.

Thovson said Tera has a target date of April 1 become operational. The building has been used by the Farmers Co-op Elevator Company of Alexandria for storage of grain.

Two full time and two part-time employees will be employed. Thovson said Tera will be hiring part-time drivers in-season between March and August.

"We're looking to hire local drivers," said Thovson. "Our policy is to use local people."

Alexandria

3/25/99

Alex

HANSON HORIZON

Feature 5

July 29, 1999

Repairs made to eliminate electrical power outages

Electrical power should be uninterrupted thanks to repairs and improvements made by Northern States Power company over the past six months.

"This was the last step in work we were doing to improve the power system for Bridgewater, Emery, Alexandria and Fulton," said Jim Wilcox of NSP. "Hopefully, power interruptions are over."

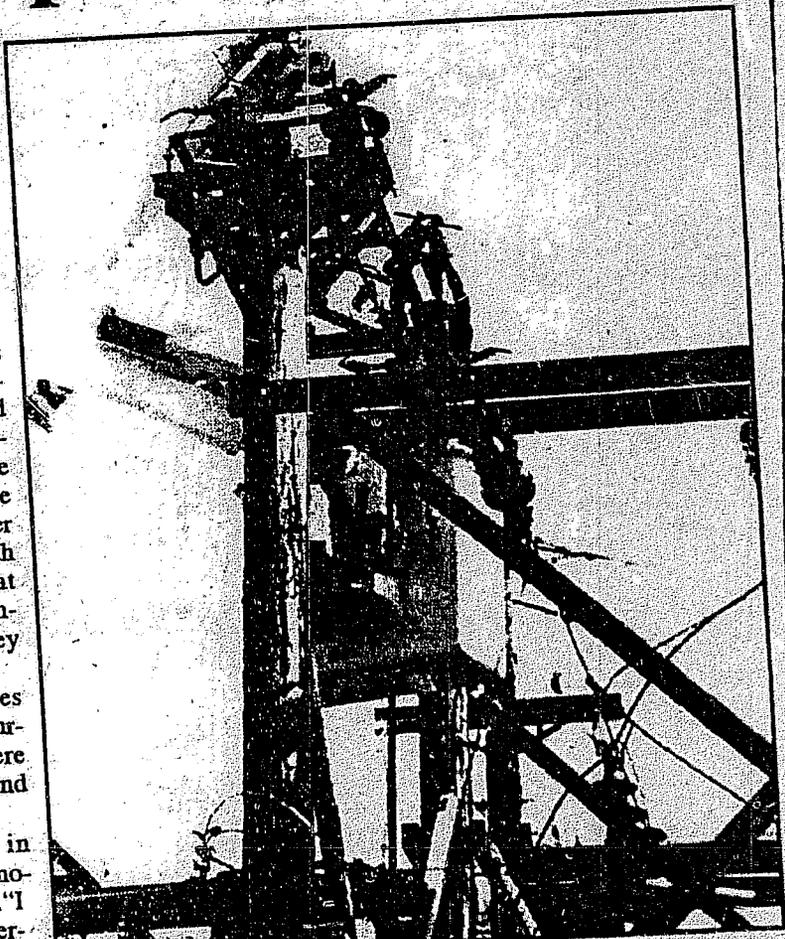
A temporary transformer was installed at the Bridgewater substation after lightning caused damage last August. Last Thursday, repairs were made to remove the mobile transformer from the Bridgewater site. The transformer at Bridgewater was replaced with a new transformer located at Canistota junction along Highway 42 6 miles east of Stanley Corner.

More than 30 power outages were felt in Hanson County during 1998. Extended outages were experienced in July, August and November of last year.

"The transformer in Bridgewater is old and had a mobile substation," said Wilcox. "I feel confident we'll improve service."

In the previous setup it was necessary to step up the voltage Bridgewater from 23,000 to 34,500 volts. Now, 34,500 volts will be the same at all sights west of the Canistota substation.

A three transformer pole was installed to step down the voltage into Bridgewater and to replace the Bridgewater substation. Emery and Alexandria have separate substations.



NORTHERN STATES POWER crews replaced the temporary transformer Thursday which has provided electrical power to much of Hanson County.

on every pole west from the Canistota junction. It is believed lightning was a factor in the power outages last year.

"We thought the Marion Corner was the best sight for the substation," said NSP service representative Joel Bialas. "We were

handle the different voltages." It is believed the equipment replaced will make for a more reliable electric system. Also, NSP officials believe a single, steady voltage rate will better serve the residents of Hanson County.

Upgrading for the future

Baltic Telecom Corporation moves digital, electronics connections into rural areas

by Jim Wilber

Baltic Telecom Corporation has been upgrading rural connections in Baltic and the surrounding community.

Push Construction, Inc., of Rice Lake, Wisc., has been plowing rural fiber for the local telephone company.

The project will move electronics and digital connections into the rural area, normally called "Fiber-to-the-Curb" within the telephone industry.

The new construction will boost Internet data speeds and relieve overloaded copper cable facilities now in place.

The cable addition will also allow Baltic Telecom to quickly respond to new growth areas and ever increasing requests for second line capabilities.

Increased bandwidth requests have also been received more frequently.

"We will be able to respond to the needs of the communities, with the additional construction, well into the next century," Baltic Telecom Manager Greg Grablander said. "I'm looking forward to the upgrades as in improvement to our system which has always had a reputation of being reliable and responsive to the customer's needs. The



Push Construction workers dig a trench to lay new fiber cable east of the Baltic High School football field. The new cable will allow Baltic Telecom Corporation to provide more services.

Photo by Jim Wilber

construction will clearly position Baltic Telecom Corp. as a leader in the telecommunications industry."

Push Construction will plow 25

miles of fiber facilities and eight miles of copper facilities in the next several months.

A remote central office will also be placed at the Crooks-Renner

exit off Interstate 29 to respond to the telecommunication needs of the business and housing additions in that area.

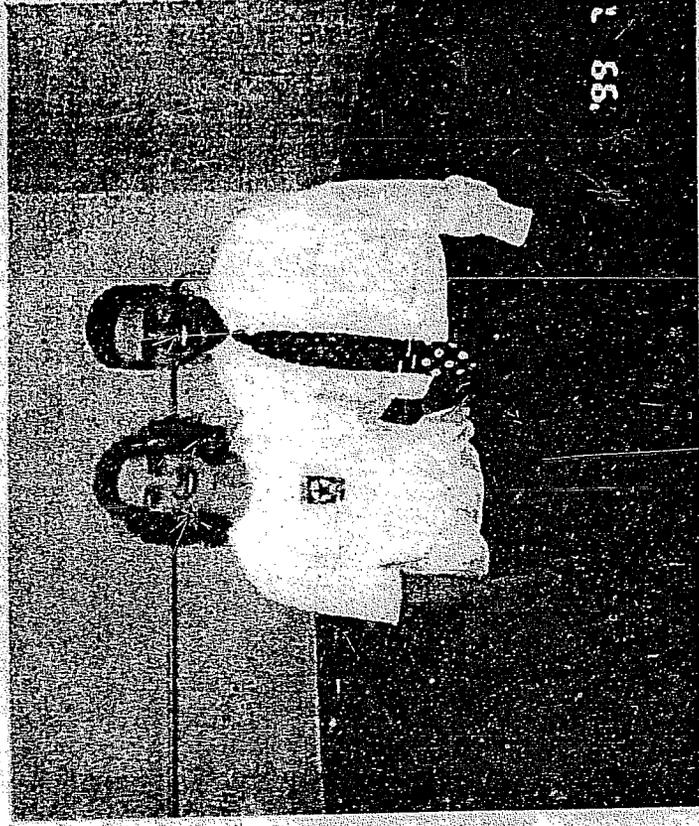
Downtown Building Utilized by School and Two New Businesses

Over 8400 sq. feet of building on Main Street will be utilized for two new businesses and for classroom space.

The Creative Corner Building and old Connolly Superette, which was used by the Creative Corner for storage and ceramic classes, is currently being remodeled. John and Nina Lambertz, owners of the buildings built the new Creative Corner building in 1994, and also purchased the Connolly building, which was empty since the mid 80's, in '94. The buildings were vacated, and empty since Lambertz moved their business to Sioux Falls in July, 1998.

One new business, the Canistota Health Club, owned by Bridget and Ryan Ortman, will hold its Grand Opening July 31. It is located in the Connolly Building. The event will be highlighted by a 9:45 (free) registration for the 10 a.m. 5K or 1 mile run/walk/skip/crawl, followed by the open house. Everyone is welcome and can enjoy snacks, free prize drawings, blood pressure checks and free body fat analysis.

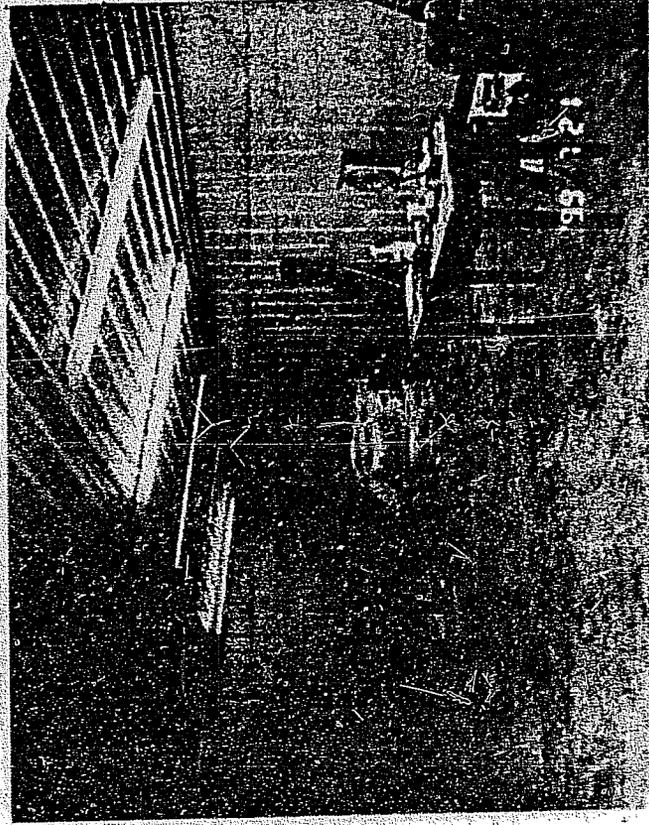
The Health Club will be run by Bridget, who has a major in Exercise Physiology from the University of Minnesota and will soon gain her masters in Sports Science from SDSU.



'99 ?

(AM 9/04 7-22-99)

The new owners of the Canistota Health Club, Bridget and Ryan Ortman, stand in front of the whirlpool. The Health Club will hold its Grand Opening July 31. Everyone is welcome!



'99 ?

Two houses on order for Centerville Economic Development Corporation

Dec. 3-1999 Centerville

by Amy L. Plucker

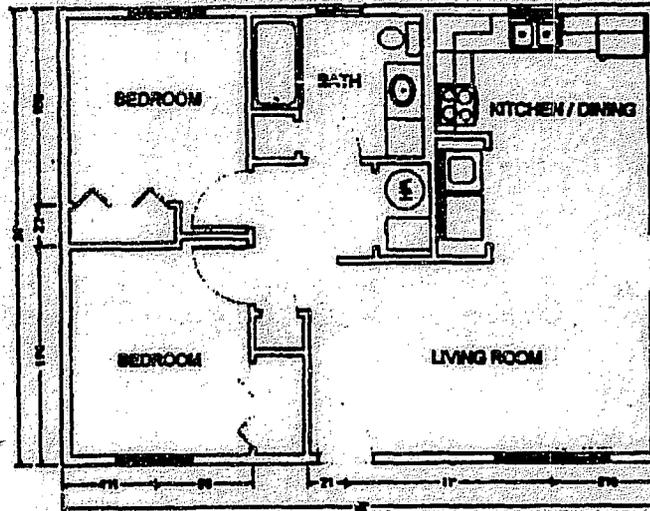
Two of the "Governor's Homes" are currently on order by the Centerville Economic Development Corporation. The homes were ordered November 17 with a tentative delivery date of May 15, 2000.

"We didn't want them any earlier than that because we're still in the planning stages and will need to do the groundwork and pour the foundations first," said Centerville Economic Development Corporation President Bill Hansen.

The need for housing has been a long time concern of the Development Corporation.

"A number of people have contacted us about the need for senior housing," said Hansen. "We believe this is the first step towards providing that to the people of the community."

The Governor's Homes have recently been made available for purchase to towns with a popula-



This is the standard floor plans for the Governor's House. The Centerville Development Corporation has purchased two homes. One will be the standard plans and the other will be a reverse plan. The homes will be linked with two single-car garages between them.

tion of under 5,000. There are currently no income restrictions on those wishing to purchase the

homes.

The Development Corporation will meet with the Good Samaritan Society with plans to form an association. The Development Corporation plans to purchase land north of the Centerville Good Samaritan Center where the homes will be placed. This location also makes utility hook-ups easier and less expensive with the close proximity of current hook-ups. Streets are already near by so the homes will require little more than driveways and sidewalks.

The newly formed association will develop covenants including guidelines for home buyers. Through this association, Good Samaritan may also provide services including lawn care and home maintenance.

Currently only those 62 or older or are disabled are eligible to purchase the homes.

"These homes would be ideal for a number of people," said Hansen. "For example, those people who spend their winters in Arizona or those that their children are gone and they don't want to upkeep their much larger home. This would allow them a cost effective option. It would also be a good investment, since these homes typically appraiser higher than the cost put into them."

The Governor's Homes cost \$22,00 each just for the homes. The final cost could be \$40-50,000 depending upon the cost of the building lot, foundation, hookups, garage, floor coverings and appliances.

The Development Corporation is borrowing the funds from our local First Midwest Bank.

"We plan to advertise the homes as soon as possible and we would like to have the homes purchased before they have even arrived," said Hansen. "We plan to have Southeast Council of Governments (SECOG) assist us in marketing the homes, also."

The Development Corporation plans to use local contractors if at all possible.

"We plan to advertise for bids for the cement work as well as the garages," said Hansen. "We'd like to use local contractors if at all possible."

"We decided on the Governor's Homes because they are affordable, energy efficient and require little maintenance," said Hansen. "We hope this helps keep people in Centerville by giving them an affordable housing option."

If you are interested in the homes or would like more information about the project, contact Bill Hansen at 605-563-2484.

Moving earth with whirlwind speed

Workers break ground on DAHC's new project

by Jim Wilber

The Dells Area Health Center wasted little time in starting dirt work on the proposed assisted and congregate living building after receiving official clearance from the Dell Rapids City Council.

The local hospital recently received a conditional use permit from the city and secured an official building permit.

Steve Bunkers Excavation began earth moving on Monday, June 28 and has nearly completed excavation of the site located just north of the Oldfellows building.

Part of land nearly the size of a football field has been scraped and leveled.

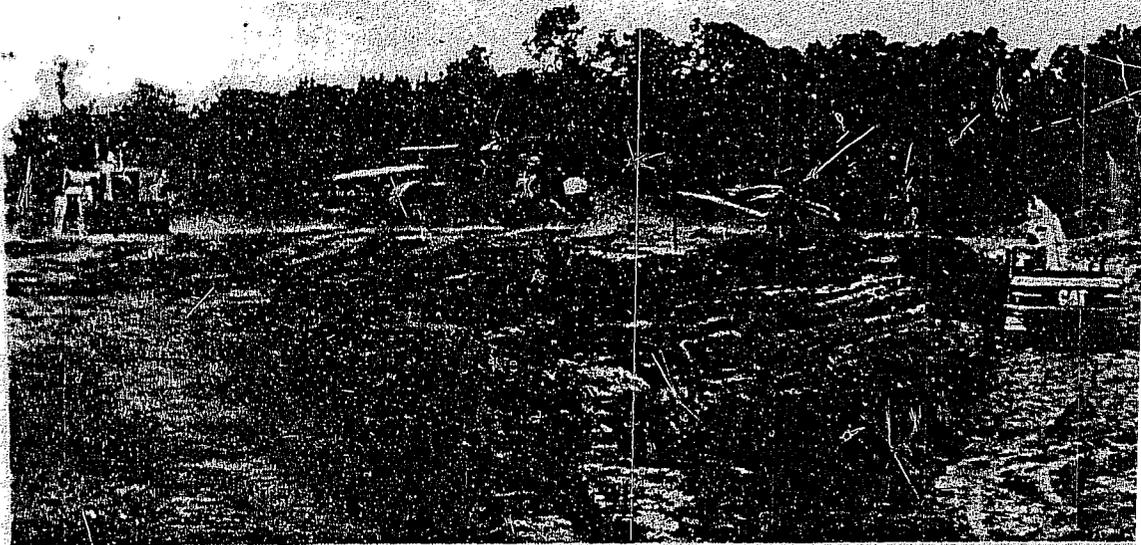
In addition to site preparation, which included clearing dead trees, the Bunkers crew will upgrade 10th Street (the present access to Highway 77) to a more substantial roadway.

Local companies, like Steve Bunkers Excavation, are putting in bids for the project, said John Decker, acting DAHC administrator.

"It's great that we started work with a local contractor," acting administrator John Decker said. "The project eventually will include many Dell Rapids contractors and builders."

According to Decker, the local lumber yard is bidding on building packages and Mark Mergen Concrete is doing flat concrete work, sidewalks and pads.

Decker indicated that more bids



Workers from Steve Bunkers Excavation have been operating machinery at a brisk pace on site of the new assisted/congregate living building. The Dells Area Health Center is constructing the new 48-unit complex on land located just north of the IOOF rest home. DAHC officials hope to have the 52,000 square foot structure completed by February of 2000.

Photo by Jim Wilber

were scheduled to be opened on Monday.

Henry Carlson Company of Sioux Falls is the general contractor for the 52,000 sq. ft. assisted and congregate structure which will be divided into two 24-unit wings.

Sioux Valley Health Systems is financially backing the \$5-6 million project which will be the largest single building project in the history of Dell Rapids.

"The prompt start is a credit to the people in the Dells community and to the people on the hospital board, particularly Rob Everist

and Clair Wuebben," DAHC Board President Mike Roberts said. "The transition administration team of John Decker, Julie Bobzien and Carol Mergen has done a great job."

The project is scheduled to be completed in February of 2000, with contractors hoping to enclose the structure by this coming fall.

Some preliminary concrete work by Lynde Construction of Sioux Falls was begun on Monday in preparation of pouring the foundation and walls.

Hospital officials hope the building continues to progress

quickly.

"Obviously, a lot of progress depends on the weather," Decker said. "We're being flexible. We could, maybe, complete half of the building in the spring and then complete the rest of the project. The really cruised through the first phase of excavation."

Decker indicated a groundbreaking ceremony is being planned.

"A lot of interest has been expressed from potential residents," Decker said. "We already have 20-25 people wanting to move in."

Working towards February 2000

Construction progresses on new DAHC project

by Jim Wilber

Dells Area Health Center Board of Directors President Mike Roberts is satisfied with the progress of the new congregate and assisted living center.

Health center officials had planned for an April start on the building and a completion date in late November, but after dealing with delays in building permits and trouble with city ordinances, Roberts said the building will be completed in February next year.

The new 48-unit retirement building will be located north of the IOOF home on the DAHC campus.

Steve Bunkers Excavation began earth-moving and site preparation in June.

Lynde Construction of Sioux Falls began pouring footings and forming concrete sidewalls last week.

Henry Carlson Company, also of Sioux Falls, is the general contractor for the 52,000 sq. ft. structure that will include 24

assisted-living units and 24 congregate-housing areas.

Financing for the \$5-6 million complex has been secured and guaranteed from Sioux Valley Health Systems.

"We are very much on schedule — following the later start," Roberts said. "The board is happy with the progress."

Complaints have been recently registered about the lack of participation from Dell Rapids contractors and builders, who have cited an abundance of services supplied by Sioux Falls firms.

"I can't really answer any charges of that nature," Roberts said. "We had a building committee meeting on Monday to discuss many agenda items."

"I know that our goal has always been to utilize local contractors. This project has not been controversial. We have always had good support from the community."

A waiting list has been

maintained since early talks of the possible congregate-assisted living building which included a sizable number of applicants.

The hospital board has been looking to fill a new management position for the retirement building.

"We've been trying to secure a manager/marketing director as soon as possible," Roberts stated. "We want to get the person on board quickly to start promotion and getting people lined up to take residence at the congregate-assisted living building."

A search also continues to fill the DAHC administrator position, which Russ Nielsen had resigned from early this spring.

"We're not rushing the process," Roberts said. "We've had very good response from our ads. We're trying to find the right person."

DAHC officials have sought the services of an accounting and consulting firm that has access to a national network.

"The consulting firm has assisted us with sorting applicants and helping with the interviews and final questions," Roberts said. "They have provided us with some good advice."

DAHC board member Bob Van Liere of Colton is the chairman of the search committee and had at least 23 viable candidates as of June.

In the meantime, a three-member team has handled the administrative duties for the local hospital during the interim.

The three front office people are: John Decker, director of rehabilitation services; Carol Mergen, materials manager; and Julie Bobzien, director of nursing.

"As a board, we have been pleased with the job the administrators have done under some trying early conditions," Roberts said.

No timetable has been established for the hiring of the new administrator.



DAHC receives post-Christmas gift

The Dells Area Health Center Capital Foundation received a nice post-Christmas present last week, a commitment of \$10,000, from Northern States Power. Earl Johnson (left), foundation board president, received the first installment check from Bill Kullander, NSP representative.

Photo by Jim Wilber.

Eddy expands electrical services for Emery

Development in the City of Emery continues with the construction of an electrical shop and storage facility at Eddy Electric.

The building is being constructed on Emery's southwest edge in the back yard of the home of Chad Eddy and his family. It is at the site of the home formerly occupied by Joe Tschetter.

The project should assure that Emery and the Hanson County area will have local access to electrical construction services in the future.

"The construction should mean I'll be here, I'm not going any where," said Eddy. "We're making a commitment to the area."

Eddy's efforts are appreciated by Emery's civic leaders.

"It's sure nice to see Chad is taking to the community," said

Mayor Harley Fluth. "People have good things to say about his work and he's someone we need in the area."

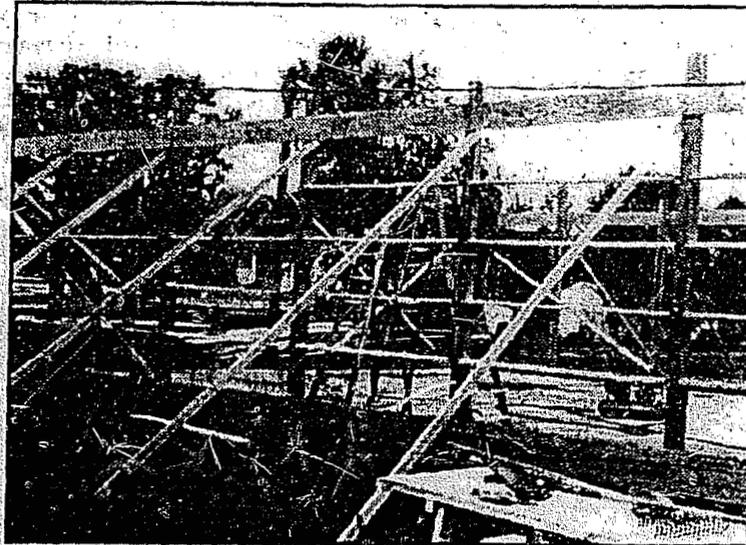
Eddy is constructing a 40 foot-by-164 foot combination storage facility and electrical construction shop. The back of the building will be serve as his electrical shop and office.

The building will also provide storage space for Eddy's trencher and service van.

By providing himself with such a facility, Eddy believes he will be more efficient and flexible in his electrical business.

"The building will allow me to do my own maintenance and provides a construction area," said Eddy. "I'll also be able to store my own equipment."

Eddy graduated from the North Dakota School of Science



CONSTRUCTION WORKERS BUILD the frame on the shop which will be the home of Eddy Electric at Emery

at Whapaton, North Dakota. He has an associate degree in elec-

tronics and has acquired his electrical contractors license.

Eddy and his wife, Mindy, are the parents of Jacob. He came to Emery in 1995. He believes there is a market for his services in Hanson County.

"We need an electrician," Eddy said. "I'm thankful for having plenty of work to do."

Eddy offers complete home, farm and commercial electrical services. He is making a commitment to provide a very important service locally.

Hopefully, the citizens of Emery will reciprocate this confidence by calling Eddy Electric for all electrical construction needs.

Chad and Mindy Eddy are both natives of Woonsocket. Eddy invites you to call him any time for your electrical construction needs.

HANSON HORIZON

June 24, 1999

Feature 5

City of Fulton experiences home-building explosion

A growth spurt has hit the Hanson County community of Fulton.

According to Fulton Mayor Don Cheeseman, a total of seven houses have popped up at Fulton in the past two years. In fact the housing boom is expected to continue.

"We had a new house moved in, a remodeled house moved in and another coming in a year," said Cheeseman. "That's 10 houses, it's quite a shot for Fulton."

People taking up new or different residents in Fulton include Earl Moe, Gene Bartscher, Delbert Weber, Tom Crawford, Byron Langland and Jerry Degen.

The growth in Fulton is somewhat a matter of preparation meeting opportunity.

"We have people who decided to retire, there were lots available and Fulton is a clean town," said Cheeseman. "It's good to see."

The coming arrival of Cabelas to Mitchell could accelerate hous-



IMPROVING THE FULTON sightline is the home of Earl Moe, recently constructed.

ing and commercial growth at Fulton.

"Cabelas will have a good impact on the whole area," said Cheeseman. "It should help all of us."

Some talk has been heard concerning the possibility of a convenience store opening in the community.

Three of the homes in Fulton came as part of Governor Bill

Janklow's housing program of home construction at the Springfield prison. A basic precept for acquiring one of these homes is to be age 62 or older. The objective is to make home ownership possible.

Despite not having a large numbers of lots available for purchase, the price for lots is expected to increase.

For many of those taking up residence at Fulton, it's a matter of coming home.

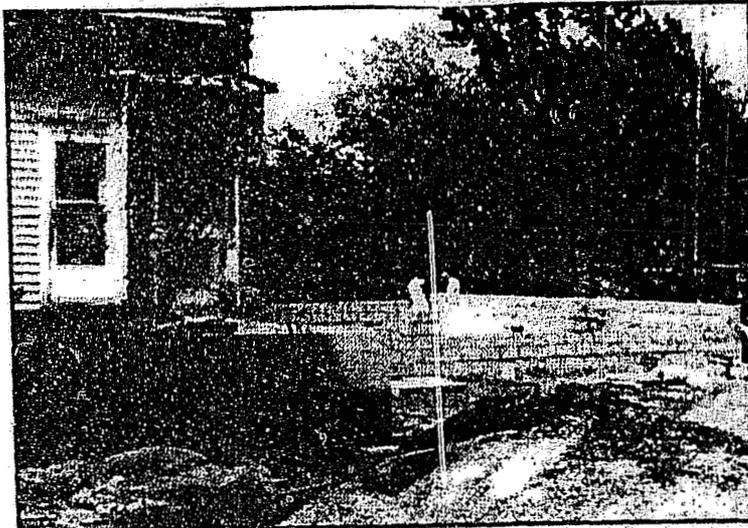
"In many cases, those building or moving a house in have ties to Fulton," said Rod Wolforth of the Fulton State Bank. "Fulton is a nice, quiet place to live and it's good to see what's happening."

Having lived in Fulton for 12 years, Wolforth is pleased by the community's growth.

"It has been pleasant to see the houses sprout up," said Wolforth. "There are retired people, but they remain vital and are still contributing to the community."

Wolforth believes Fulton can handle the growth.

"I hope we get 10 more," he said.



CONSTRUCTION WORKERS MAKE improvements on the home Byron and Laurie Langland moved into Fulton and are refurbishing.

Siouxland History Museums News Events

The public should contact the office for more information. Registration is free.

Exhibits-Free
Mammoth Hunt
People on the Ground
During Paleolithic
times in our region,
kids, and more. Old
museum.

Keeping Warm
out what people
have done to survive
winters. Old Court
Museum.

Weapons: An
lection features
ammunition, and
periods in history.
evolution of modern
browse through the
nating artifacts.
Museum.

R.F. Pettigrew
Falls: The Social
Life of a Growing
the life of South Dakota
term senator and
the late 1800's.
Pettigrew's elegant
available every
Home and Museum



The Sports Cabin was a recipient of a shared loan used to promote economic development for small businesses. Owners Bruce Hanson (2nd from left) and Jeff Stritecky (3rd from left) were presented checks Saturday from Garretson Industrial Development Corp. represented by Pres. Ron Luke (at left), First National Bank by Exec. Vice Pres. Dave Bonte and Minnehaha County Economic Development Assoc. by Director Jeff Eckhoff. The loan is being used for exterior renovations of the Sports Cabin.



Receiving a shared loan Saturday for equipment purchases at Crabie Bill's were owners Deb McClelland (2nd from left) and Bill Dione (3rd from left). Presenting the check from Garretson Industrial Development Corp. is Pres. Ron Luke (at left), from First National Bank by Vice Pres. John

GARRETSON
From the
City of Parks
Thursday, Nov. 4

Don't worry
This isn't

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Gage Bros. plant's move to Harrisburg nears finish

By RANDY HASCALL
Argus Leader Staff

A \$4.2 million concrete-block manufacturing plant being built at Harrisburg's new industrial park should be in full operation by Valentine's Day.

Gage Brothers Concrete Products, a fourth-generation Sioux Falls company, will be able to produce 30,000 concrete blocks a day in two work shifts - double its current production.

"There are bigger block plants in the U.S., but none more efficient," said Tom Gage, who operates the company along with a brother, Al, and a cousin, Fred.

Gage Brothers will close its block production plant at West 12th Street and Interstate 29 in Sioux Falls but continue running its corporate offices and precast operation there. The machinery in the old block plant is 42 years old.

"We're barely keeping up and we can't expand there," Gage, 46, said. "We're excited to be here."

Gage Brothers is the first company to build at the industrial park. A second area company, Hurco Enterprises, recently started building a plant there.

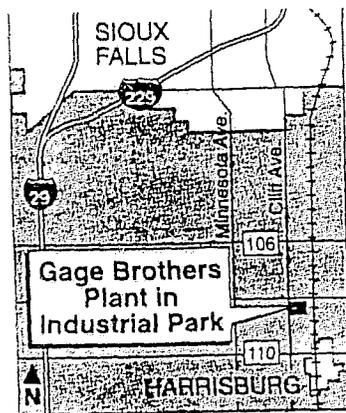
Seeing the park develop with quality businesses and buildings is exciting, Harrisburg Mayor Chuck Wheeler said.

"I tell you what, the doors are going to open. It's really



Lloyd B. Cunningham / Argus Leader

Takemasa Kitahara and Tom Gage go over designs Wednesday afternoon in the new Gage Brothers plant north of Harrisburg.



Argus Leader graphic

got people excited."

The Gage Brothers plant includes automated equipment designed, built and installed by the Tiger Machine Co. of Japan.

To produce concrete blocks, the company uses sand or other aggregate,

changing a mold, a process repeated 208 times last year. Gray cement will be stored in a 150-ton silo; white cement will be in a 50-ton silo. Both have dust collectors for environmental protection.

Sand and rock will be hauled to the plant by trucks, then transported inside the building by a conveyor and stored in four 100-ton bins. Inside the plant, the sand and cement will be moved on conveyors to a mixer, where water and coloring will be added.

From there, the mud-like mixture will be moved by another conveyor to a block machine.

Molds in the new machinery can be changed hydraulically while the equipment is running. With the company's old machine, workers had to spend 30 to 45 minutes

changing a mold, a process repeated 208 times last year. From the mold machine, firm bricks will be transported down another conveyor to a kiln, where they'll cure for eight hours. Then they're ready to be delivered.

Gage Brothers, which employs 225 workers in Sioux Falls, is Tiger Machine's first American customer. Assistant Manager Takemasa Kitahara said

The 22,400-square-foot building and automated equipment will make work much easier, Gage Brothers General Manager Dan Gage said. Everything is on the floor in the building.

The company, which produces blocks in hundreds of shapes, will be able to produce more products in different shapes, he said.

1-2-89

Harrisburg welcomes plant to industrial park

By RANDY HASCALL
Argus Leader Staff

A second industry has opened a plant in the Harrisburg Industrial Park.

Hurco Enterprises has joined Cage Brothers Concrete Products in the park, which opened last year on the northern edge of Harrisburg.

"We're in, and operating," Hurco owner Lynn Hurley said. "It's nice."

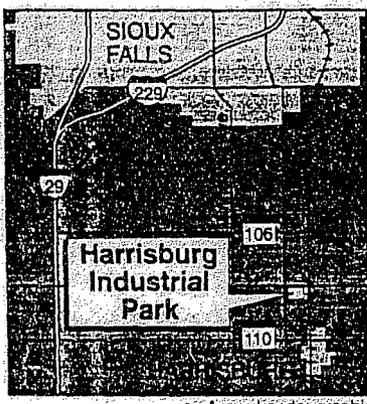
Hurley's business, started in 1976, had outgrown its original location in a building near Harrisburg.

The company manufactures smoke machines used to find leaks in underground pipes and to train military and fire departments in low-visibility settings.

It also makes ventilation equipment for confined spaces, equipment to test the structural integrity of buried pipelines, and water pressure pumps that are used to test underground pipelines.

Most of its products are sold out-of-state through 600 dealers. The bulk of the company's business is in the United States, although it also markets products internationally.

The city of Harrisburg is nearly finished paving the main street in



the industrial park. Street lights are installed, utilities have been upgraded, and two other streets are being completed in the industrial park.

Hurco's plant is completed except for an office, a parking lot and landscaping. The building covers 14,000 square feet.

The industry is a welcome addition to the park, City Councilman Marshall Drexler said.

"It's good to have someone like Lynn Hurley build here," Drexler said. "We're excited about it. It's good for the town and the area."

City officials are talking with another prospective industry and are hopeful for good news within a month or two, Drexler said.

Cabela's-owned taxidermy firm building center in Woonsocket

WOONSOCKET (AP) - A Woonsocket company that makes taxidermy supplies used around the world dedicated a new, 140,000 square foot building this week.

The company formerly operated in 23 separate buildings scattered around Woonsocket, 30 miles south of Huron. The new, \$6.5 million plant will serve as a manufacturing and distribution center.

Dyke Supply, owned by outdoor company Cabela's, of Sidney, Neb., sells material for stuffing animals such as forms to mount trophy game and fish and glass eye-

balls for dozens of animal species.

"We have a lot of plans and this company has a lot of opportunities for the future. But we just couldn't do it in the facilities that we had," said David Roehr, a Cabela's vice president. Van Dyke employs 185 people. Some of its products may be sold in the new Cabela's store.

Gov. Bill Janklow, who attended the dedication, applauded the company for staying in a small town.

"When you get a team pulling together that has labor and management and capital, it's really an enviable combination," Janklow said.

Focus on curbing t

By PETER HARRIMAN
Argus Leader Staff

Sioux Falls school administrators, police working in the schools, parents and students told U.S. Sen. Tim Johnson on Saturday that tools to keep schools safe exist. But they aren't as available as they ought to be.

Johnson agreed that Congress seems more interested in getting tough on school crime than in funding programs that could prevent it.

The Juvenile Justice Act recently passed by the Senate and sent on to the House carries provisions for tighter gun control, stiffer penalties

and more prosecutors.

"That's okay," Johnson said, "but some of the features in the bill are the most important things that should be in it."

Sioux Falls wants to expand its police liaison program and add police officers in middle schools. But a provision in the juvenile-justice bill to fund the Community Oriented Policing System, or COPS, failed. Provisions for new after-school programs and funds for school districts to hire more counselors also were rejected.

A 10-member focus group on Instructional Planning Center representing various schools

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Introducing...

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Ambulance crew breaks ground for new headquarters

Members of the Lennox Ambulance Squad, Mayor Dennis Weeldreyer, and business people were on hand Tuesday morning for the groundbreaking ceremony for the new Lennox Ambulance building.

Work will begin immediately and continue as long as the weather allows, said building contractor Bill Beach. The building will be a 36' x 72' framed wall structure, and will have an ambulance garage, a meeting room, a kitchenette and an office.

The ambulance building will be located on the corner of First and Cherry, on land donated by Jane and Craig Kruse.

Currently the city's ambulances are still in the old Lennox City Hall.

A little over a year ago, the city council was advised by a Sioux Falls architectural firm to vacate the building, that it was structurally unsafe. The Ambulance Squad is the last of the city's departments to be relocated.

Members of the Lennox Ambulance Squad include Greg Poppenga, president; Jane Kruse, vice president; Sharla West, secretary; Joel Klusmann, treasurer; Kent Herrboldt, supply officer; Jay Klusmann, Scott Deckert, and Laura Breck, board members; Willow Bauerle, Dan Ketcham, Cheryl Mydland, Jacob Schroedermeier, Brenda Sinning, Corey Wulf, and Karen Kruse.

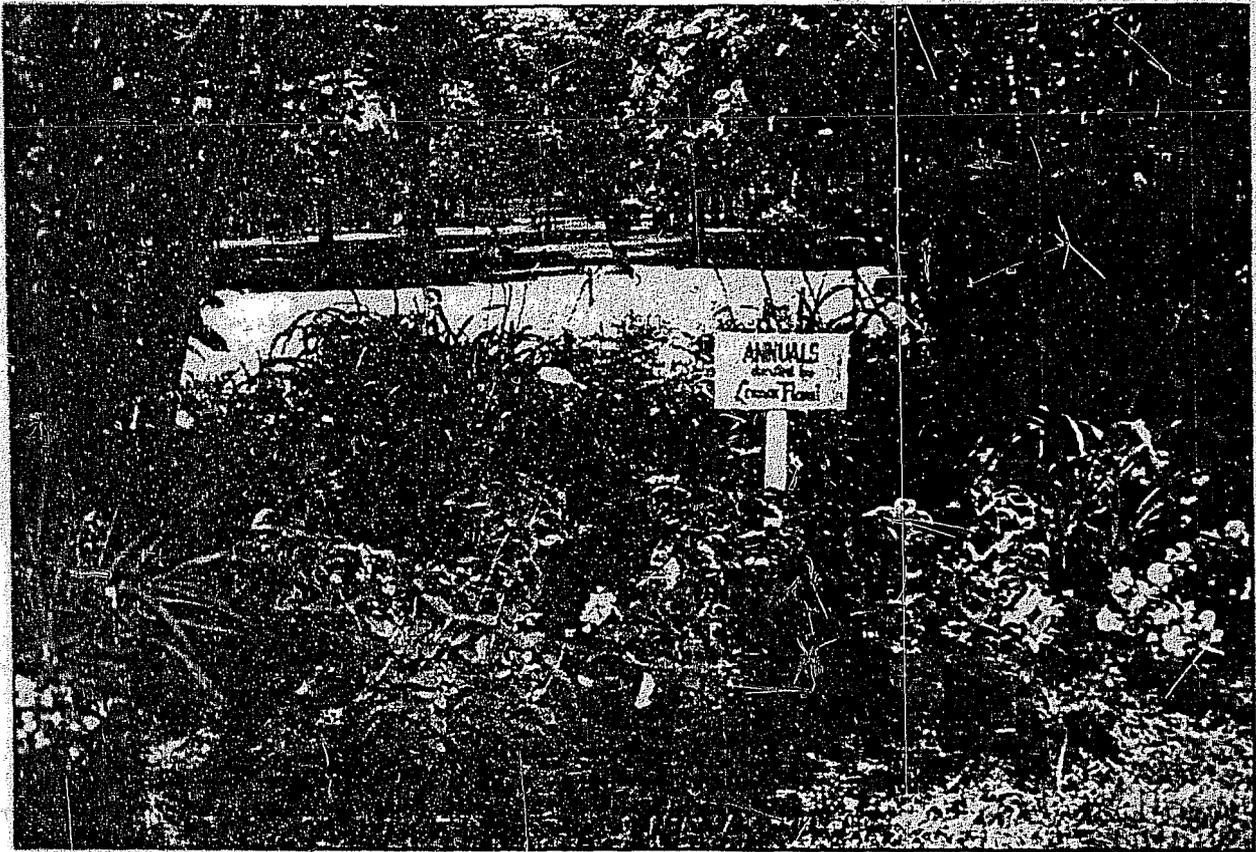
The Lennox Ambulance Squad is

a volunteer squad that provides excellent emergency service to people of this area. The squad welcomes new volunteers. Members are required to be 18 years of age, be in optimum physical condition, successfully complete the 110 hour EMT-B (Emergency Medical Training-Basic) Course, and complete 10 hours of emergency room training.

The Lennox Ambulance Department has two ambulance units and two defibrillators in service. The ambulance squad averages approximately 200 calls per year.

Anyone interested in serving on the ambulance squad should contact a member of the squad or Lennox City Hall at 647-2286.

*Lennox 12-2-99
Lennox*



GOLD Committee receives \$10,000 grant from NSP

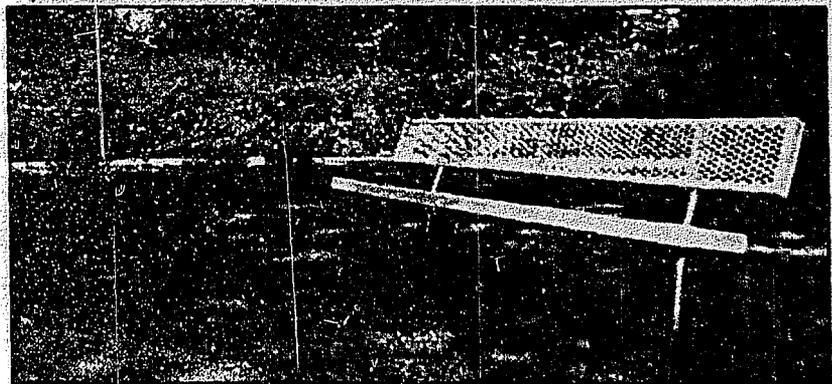
The Lennox GOLD Committee has been awarded a \$10,000 grant from Northern States Power.

"We're very excited about the grant," said Margaret Meyer, chairman of the Lennox GOLD Committee. The GOLD Committee applied for the grant to help cover the cost of new restrooms at the city park.

The money will be received over a three year period of time, with the first payment in January, 2000.

"The project will be a major undertaking," said Meyer, "and any additional contributions will be greatly appreciated. You may still purchase a brick with a name to add to the Wall of Recognition for \$100."

The Lennox GOLD Committee has been busy over the past year and



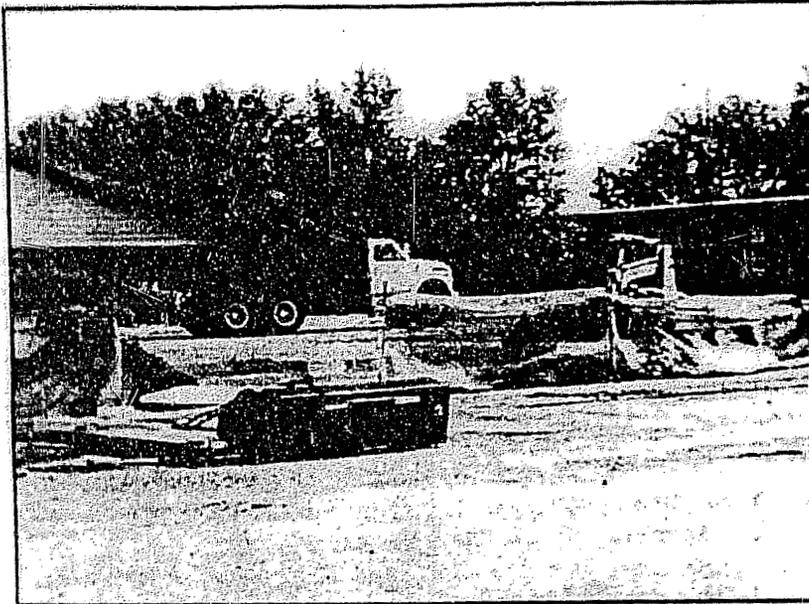
Many improvements have been made to the city park over the past year, making it an enjoyable spot to picnic, play with the family, or just to relax awhile. Area businesses have contributed to the Lennox Petal Pals in helping fund the beautiful plantings. Also pictured above is a new bench that was placed near the children's garden by the GOLD committee.

the improvements in the park are very evident. Over the July 4 weekend, many people enjoyed the new park playground equipment, picnic tables, and benches. The GOLD Committee recently purchased a new bench that

was placed next to the Petal Pals' new children's garden.

Contributions for park improvements may be mailed to: GOLD Committee, Box 542, Lennox, SD 57039.

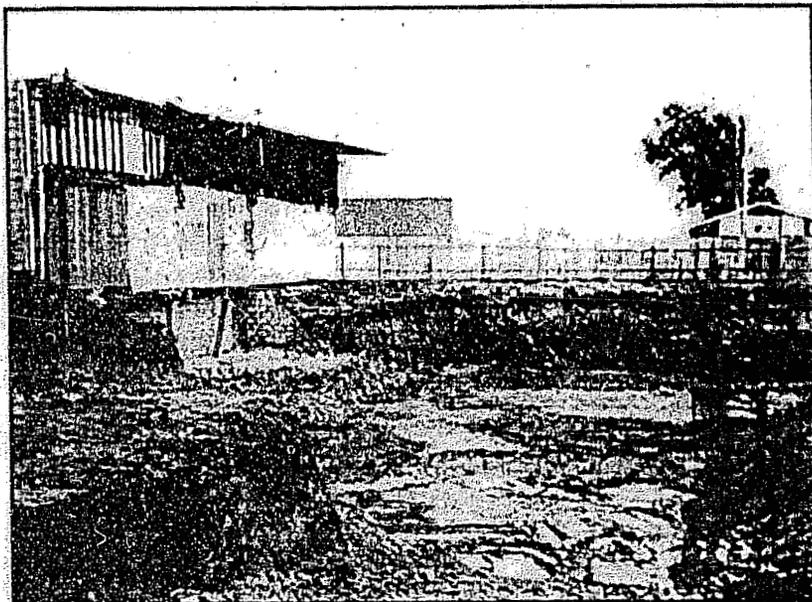
Tieszen Home Project Underway



Update on Tieszen Memorial Home Assisted Living Center Building Project - Starting the end of this week they will start pouring the cement floor. The sewer line has been laid and the heating and cooling duct work has also been largely completed which will be under the cement floor.

Marion 8-12-99

New Farmers State Bank Takes Form



Farmers State Bank advancing with building project. The basement has been dug and workmen are pouring the footings, with the building to begin in the near future.

Economic boom in Sioux Falls, benefits rural Minnehaha County

by Alica P. Thiele
for Prairie Publications

Minnehaha and Lincoln counties are the economic engine that drives South Dakota, and outlying Minnehaha County towns will have lots of opportunity for industrial growth in the coming years, according to a commissioner of the Governor's Office of Economic Development.

"I think there's a really bright future, as bright as you'd like it in Minnehaha County," said Ron Wheeler, who is also the state secretary of transportation.

Wheeler spoke to members of the Minnehaha County Economic Development Association at their annual meeting, held recently in Colton.

Wheeler said bigger companies pay better and offer better benefits in towns of population 50,000 or higher. Because of Sioux Falls' population, nearby towns will also benefit, he said. And the training available at Sioux Falls technical schools and colleges makes the area even more attractive to industry.

"Business used to look for available buildings," Wheeler said. "Now, it's that plus, 'Are there qualified workers?'"

Wheeler said next year, GOED will target advertising in Colorado and Minnesota in an attempt to bring more industry to South Dakota. The effort will also try to get South Dakota natives who have moved away to come back to the state to work.

Wheeler said that years ago, when he moved a business from Minnesota to South Dakota, he left the engineering department in Minnesota until he realized one third of the engineering department were South Dakota natives who wanted to move back.

According to Wheeler, GOED is adding two staff

people who will promote value-added agriculture in South Dakota.

"We are trying to be very proactive, doing research to see what can be made out of South Dakota products and what we have to do to get them made," he said.

MCEDA, nearing its eighth year, promotes responsible economic development of rural Minnehaha County, including new business, expansion or retention of business, tourism, retail trade or housing.

Jeff Eckhoff, MCEDA executive director, said 1999 was a year of growth, with \$5 million in infrastructure improvements for its member cities.

Unincorporated areas of Minnehaha County showed strong residential growth during 1999, the MCEDA annual report said. In 1999, 366 permits were issued from January through September, with a valuation of \$19.19 million.

In Brandon

The largest member of MCEDA, Brandon opened a new \$2.35 million water treatment plant during 1999,

and three major street projects were completed for a total capital investment of nearly \$1.5 million.

The city annexed 120 acres north of Interstate 90 to be the Corson Development Park for industrial growth. The city also issued 245 building permits in 1999 for a total of \$7.7 million.

City manufacturers completed 21 expansions, and one new company opened, creating 132 new jobs in the city. Dennis Olson of Brandon is secretary-treasurer for MCEDA, and Mike Schultz, mayor of Brandon, represents the Rural Mayors Association on the MCEDA board.

"We are trying to be very proactive, doing research to see what can be made out of South Dakota products and what we have to do to get them made."

— Ron Wheeler, commissioner for the Governor's Office of Economic Development

See GROWTH, page 6

The Brookings Optimist member of the winning band will attend SDSU and participate in the Marching Band.

Shannan is the daughter of

Sixty area students named in annual edition

A total of 60 students from the Annual Edition of "Who's Who in South Dakota, 1998-99."

The following is a list of the 33rd edition:

• Baltic: Nicholas Berg, Johnson, Donald Krell, Er Heather Rydell, Jennifer Syverson and Tony Wagner

• Colton: Ruth T. Aarum, Matthew W. Hochkin, M Osborn, Katie L. Page, S Kristen J. Van Hofwegen and Kimberly L. Zuderth

• Crooks: Barnaby Coe Jenny L. Krueger, Louis Moore, Sean C. Nedved Ross.

• Dell Rapids: Wyatt D Evans, Amber Fiegen, Kludt, Nathan Leib, Arma Randall, Kristin Schwet Greg Weinacht, Kristin J Wolles and Todd Zorr.

• Trent: Kassandra M Lacey and Paul Lacey.

Students are nominated by school principals and groups, churches and students' academic extracurricular activities.

Traditionally, 99 percent of the students receive a "B" or better award.

The book is distributed to schools, colleges, universities and the country.

The 33rd edition, priced at \$15.00, lists more than 750,000 students from 1,500 high schools in

2000

NSP-SD

ECONOMIC DEVELOPMENT

PROPOSED BUDGET

NSP-SOUTH DAKOTA 2000 ECONOMIC DEVELOPMENT PROPOSED BUDGET

Forward Sioux Falls III Campaign - (\$25,000 x 5 years - 1997 thru 2001)	\$ 25,000
Minnehaha County Economic Development Association (MCEDA)	\$ 10,000
Lincoln County Economic Development Association (LCEDA)	\$ 15,000
Program Total	\$ 50,000

NSP-SD "Economic Assistance" Program

Economic Development Incentive Fund	\$ 39,020
Program Total	\$ 39,020

NSP-SD G.O.L.D. Program Support

	\$ 1,000
Baltic	\$ 1,000
Bridgewater	\$ 1,000
Canton	\$ 1,000
Centerville	\$ 1,000
Dell Rapids	\$ 1,000
Emery	\$ 1,000
Garretson	\$ 1,000
Harrisburg	\$ 1,000
Lennox	\$ 1,000
Marion	\$ 1,000
Salem	\$ 1,000
GOED Conference G.O.L.D. Program Award Co-Sponsor	\$ 1,500
Program Total	\$ 12,500

TOTAL 2000 Economic Development Budget \$102,020

(\$2,020.00 carried forward into Economic Development Incentive Fund from 1999)

For the Period of May 4, 2000 through May 10, 2000

If you need a complete copy of a filing faxed, overnight expressed, or mailed to you, please contact Delaine Kolbo within five business days of this filing.

Phone: 605-773-3705 Fax: 605-773-3809

ELECTRIC

EL00-014 In the Matter of the Filing by Black Hills Corporation for Approval of an Electric Service Agreement between Black Hills Corporation and South Dakota School of Mines & Technology and Black Hills State University.

Filing by Black Hills Corporation for approval of a contract with deviations to provide electric distribution and Supplemental Supply service to South Dakota School of Mines and Technology and Black Hills State University. This contract will modify and supersede contracts currently serving these customers which are set to expire July 31, 2000.

Staff Analyst: Dave Jacobson
Staff Attorney: Camron Hoseck
Date Docketed: 05/04/00
Intervention Deadline: NA

EL00-015 In the Matter of the Filing by Black Hills Power and Light Company for Approval of its 1999 Economic Development Annual Report.

Pursuant to Docket EL95-003, Black Hills Power and Light filed its 1999 Economic Development Annual Report which includes the 1999 budget breakdown of actual expenditures for economic development activities.

Staff Analyst: Keith Senger
Staff Attorney: Karen Cremer
Date Docketed: 05/09/00
Intervention Deadline: N/A

EL00-016 In the Matter of the Filing by Northern States Power Company for Approval of its 1999 Economic Development Annual Report and 2000 Economic Development Plan.

Pursuant to Docket EL91-004, Northern States Power Company filed its report on 1999 economic development activities and its proposed economic development budget for 2000.

Staff Analyst: Dave Jacobson
Staff Attorney: Karen Cremer
Date Docketed: 05/09/00
Intervention Deadline: N/A

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