

**Otter Tail Power Company
South Dakota Retail Jurisdiction**

VI. Revenue Deficiency

2013 Based on Authorized ROE

		Actual 2013 SD Jurisdiction	Weather Normalized 2013 SD Jurisdiction
Line	Revenue Deficiency	[CONFIDENTIAL DATA BEGINS...	
1	Total Operating Income		
2	Total Average Rate Base		
3	Require Operating Income (Rate Base x Required Return)		
4	Operating Income		
5	Operating Income Deficiency		
6	Incremental Taxes		
7	Revenue Deficiency (Income Deficiency x Conversion Factor)		
			...CONFIDENTIAL DATA ENDS]