

**Otter Tail Power Company  
South Dakota Retail Jurisdiction**

**VI. Revenue Deficiency**

2012 Based on Authorized ROE

	<b>Actual 2012 SD Jurisdiction</b>	<b>Weather Normalized 2012 SD Jurisdiction</b>
<b>Line Revenue Deficiency</b>	<b>[CONFIDENTIAL DATA BEGINS...</b>	
1 Total Operating Income		
2 Total Average Rate Base		
3 Require Operating Income (Rate Base x Required Return)		
4 Operating Income	_____	_____
5 Operating Income Deficiency		
6 Incremental Taxes	_____	_____
7 Revenue Deficiency (Income Deficiency x Conversion Factor)		
		<b>...CONFIDENTIAL DATA ENDS]</b>