

### Executive Summary Table - 2016

2016	Electric Participants	Electric Budget	Generator kW	Generator kWh	Participant Test Ratio	Utility Test Ratio	Ratepayer Impact Measure Test Ratio	TRC Ratio
<b>Business Segment</b>								
Lighting Efficiency	2,565	\$433,191	1,448	8,367,645	3.27	11.42	0.85	2.43
Business Saver's Switch	20	\$30,950	30	224	INF	1.42	0.77	1.42
Peak and Energy Control	1	\$6,000	101	2,612	INF	10.14	2.89	10.14
<b>Business Segment Total</b>	<b>2,586</b>	<b>\$470,141</b>	<b>1,579</b>	<b>8,370,481</b>	<b>3.29</b>	<b>10.75</b>	<b>0.86</b>	<b>2.44</b>
<b>Residential Segment</b>								
Ground Source Heat Pump	12	\$25,050	19	102,398	1.75	4.43	0.54	0.94
Home Lighting	7,851	\$56,035	108	828,699	7.52	6.21	0.50	2.61
Residential Saver's Switch	758	\$181,650	502	3,954	INF	4.05	1.04	4.05
Consumer Education	68,000	\$27,165	0	0				-
<b>Residential Segment Total</b>	<b>76,621</b>	<b>\$289,900</b>	<b>630</b>	<b>935,051</b>	<b>6.92</b>	<b>4.12</b>	<b>0.73</b>	<b>2.53</b>
<b>Planning Segment</b>								
Regulatory Affairs	0	\$15,000	0	0				
<b>Planning Segment Total</b>	<b>0</b>	<b>\$15,000</b>	<b>0</b>	<b>0</b>				
<b>PORTFOLIO TOTAL</b>	<b>79,207</b>	<b>\$775,041</b>	<b>2,209</b>	<b>9,305,532</b>	<b>3.67</b>	<b>8.06</b>	<b>0.83</b>	<b>2.44</b>